Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



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For Week Ending October 1, 2016

Data current as of October 10, 2016

As the struggle to maintain adequate inventory levels continues in much of the country, a number of influences have been named as factors in the housing shortage. One probable cause is the large decline in negative equity on homes that were bought before the recession. As prices continue to go up, those homes are either placed on the market and snatched up quickly or they may have even risen to a less affordable price for today's home shoppers.

SINGLE-FAMILY DETACHED

For the week ending October 1:

- New Listings increased 8.3% to 446
- Under Contract Sales increased 21.9% to 239
- Inventory decreased 10.8% to 4,359

For the month of September:

- Median Sales Price increased 10.0% to \$215,000
- Market Time decreased 8.3% to 77
- Pct of List Price Rec'd increased 0.1% to 95.2%
- Months Supply decreased 14.8% to 4.6

SINGLE-FAMILY ATTACHED

For the week ending October 1:

- New Listings decreased 10.3% to 551
- Under Contract Sales increased 17.1% to 350
- Inventory decreased 12.0% to 5,068

For the month of September:

- Median Sales Price increased 1.4% to \$299,000
- Market Time decreased 1.4% to 69.
- Pct of List Price Rec'd increased 0.3% to 96.1%
- Months Supply decreased 17.1% to 3.4

Quick Facts

+ 8.3%	- 10.3%	+ 21.9%	+ 17.1%	- 10.8%	- 12.0%
Detached	Attached	Detached	Attached	Detached	Attached
Year-Over-	Year Change	Year-Over-Y	ear Change	Year-Over-	Year Change
New Listings Under Contract		Contract	Homes for Sale		
Metrics b	•				
New List	U				2
	ontract (contin				3
Inventory	of Homes	for Sale			4
Metrics b	y Month				
Market T	ime				5
Median S	Sales Price				6
Percent of	of Original L	ist Price Re	ceived		7

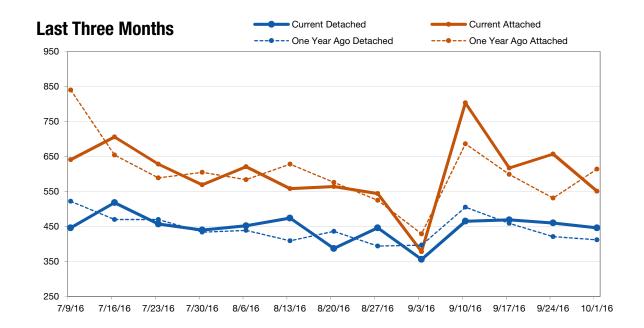
Housing Affordability Index

Months Supply of Inventory

New Listings

A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/9/2016	446	- 14.6%	641	- 23.7%
7/16/2016	518	+ 10.2%	706	+ 8.0%
7/23/2016	457	- 2.8%	628	+ 6.6%
7/30/2016	440	+ 1.4%	569	- 6.0%
8/6/2016	452	+ 3.0%	621	+ 6.3%
8/13/2016	474	+ 15.9%	558	- 11.1%
8/20/2016	387	- 11.2%	564	- 2.1%
8/27/2016	446	+ 13.2%	544	+ 3.6%
9/3/2016	356	- 10.3%	378	- 11.9%
9/10/2016	465	- 7.9%	803	+ 17.1%
9/17/2016	469	+ 2.2%	617	+ 3.0%
9/24/2016	460	+ 9.3%	657	+ 23.7%
10/1/2016	446	+ 8.3%	551	- 10.3%
3-Month Avg.	447	+ 0.8%	603	- 0.3%

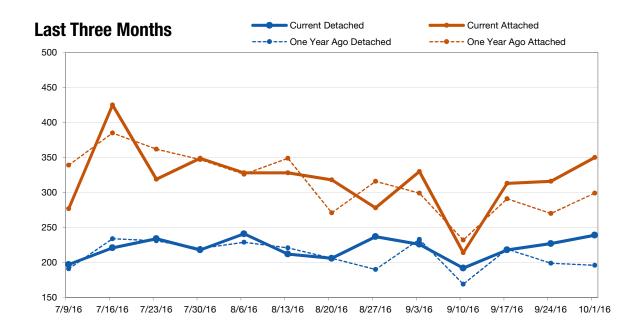
Historical New Listing Activity



Under Contract

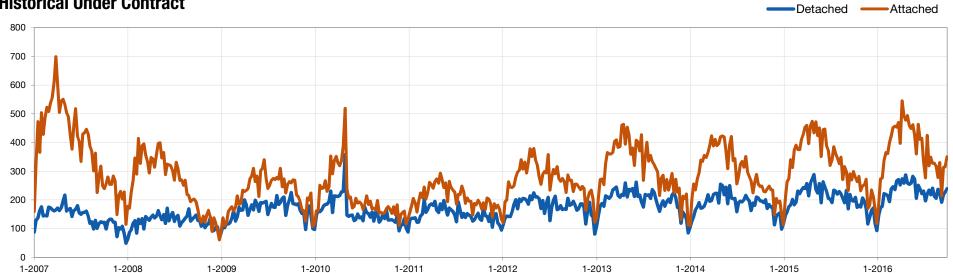
A count of the properties in either a contingent or pending status in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/9/2016	197	+ 3.1%	277	- 18.3%
7/16/2016	221	- 5.6%	425	+ 10.4%
7/23/2016	234	+ 1.3%	319	- 11.9%
7/30/2016	218	- 0.9%	349	+ 0.6%
8/6/2016	241	+ 5.2%	328	+ 0.6%
8/13/2016	212	- 4.1%	328	- 6.0%
8/20/2016	206	0.0%	318	+ 17.3%
8/27/2016	237	+ 24.7%	278	- 12.0%
9/3/2016	226	- 3.0%	330	+ 10.4%
9/10/2016	192	+ 13.6%	214	- 7.8%
9/17/2016	218	- 0.5%	313	+ 7.6%
9/24/2016	227	+ 14.1%	316	+ 17.0%
10/1/2016	239	+ 21.9%	350	+ 17.1%
3-Month Avg.	221	+ 4.7%	319	+ 1.4%

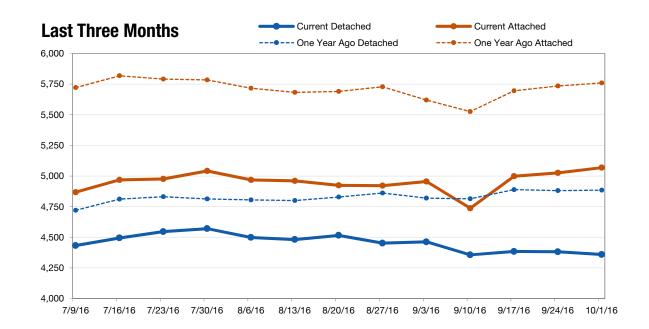
Historical Under Contract



Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/9/2016	4,432	- 6.1%	4,867	- 14.9%
7/16/2016	4,494	- 6.6%	4,968	- 14.6%
7/23/2016	4,546	- 5.9%	4,976	- 14.1%
7/30/2016	4,570	- 5.0%	5,041	- 12.9%
8/6/2016	4,498	- 6.4%	4,968	- 13.1%
8/13/2016	4,481	- 6.6%	4,960	- 12.7%
8/20/2016	4,515	- 6.5%	4,924	- 13.5%
8/27/2016	4,452	- 8.4%	4,921	- 14.1%
9/3/2016	4,462	- 7.4%	4,955	- 11.8%
9/10/2016	4,356	- 9.5%	4,737	- 14.3%
9/17/2016	4,384	- 10.3%	4,998	- 12.3%
9/24/2016	4,381	- 10.2%	5,026	- 12.4%
10/1/2016	4,359	- 10.8%	5,068	- 12.0%
3-Month Avg.	4,456	- 7.7%	4,955	- 13.3%

Historical Inventory of Homes for Sale

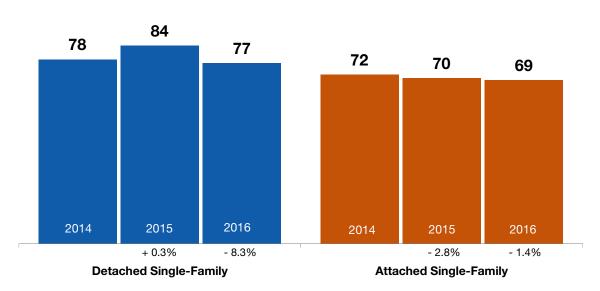


Market Time

Average number of days between when a property is listed and when an offer is accepted in a given month.

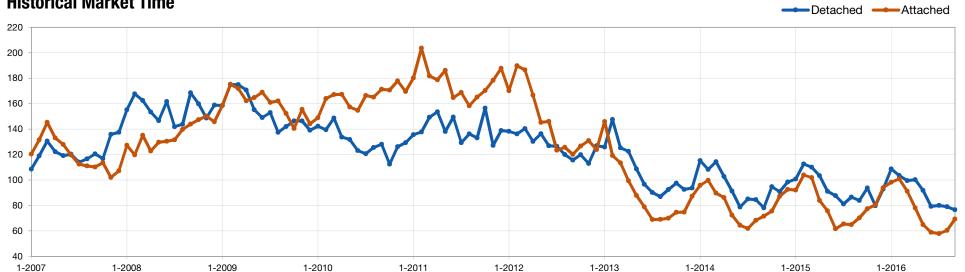


September



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2015	94	- 1.1%	77	+ 1.3%
Nov-2015	80	- 12.1%	81	- 6.9%
Dec-2015	93	- 5.1%	94	+ 1.1%
Jan-2016	109	+ 7.9%	98	+ 6.5%
Feb-2016	104	- 8.0%	101	- 2.9%
Mar-2016	100	- 9.1%	91	- 10.8%
Apr-2016	100	- 2.9%	78	- 7.1%
May-2016	92	+ 1.1%	65	- 14.5%
Jun-2016	79	- 10.2%	59	- 4.8%
Jul-2016	80	- 1.2%	58	- 10.8%
Aug-2016	79	- 9.2%	60	- 7.7%
Sep-2016	77	- 8.3%	69	- 1.4%
Average	89	- 4.8%	74	- 5.3%

Historical Market Time

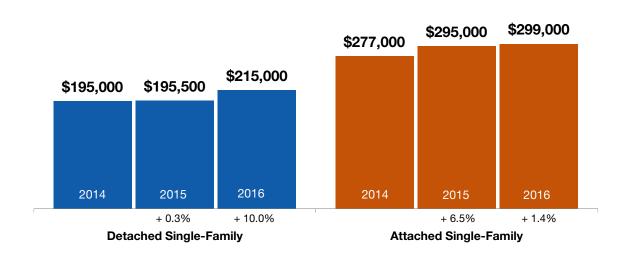


Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

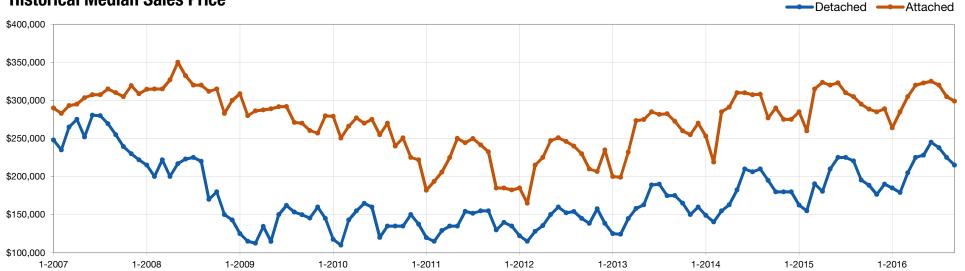


September



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2015	\$188,500	+ 4.7%	\$288,500	- 0.5%
Nov-2015	\$176,500	- 1.9%	\$285,000	+ 3.6%
Dec-2015	\$190,000	+ 5.6%	\$288,950	+ 5.1%
Jan-2016	\$184,900	+ 13.8%	\$264,000	- 7.4%
Feb-2016	\$179,000	+ 15.5%	\$285,000	+ 9.6%
Mar-2016	\$205,000	+ 7.6%	\$305,000	- 3.2%
Apr-2016	\$225,000	+ 24.7%	\$320,000	- 1.1%
May-2016	\$228,000	+ 8.6%	\$322,750	+ 0.9%
Jun-2016	\$245,000	+ 8.9%	\$325,000	+ 0.6%
Jul-2016	\$237,990	+ 5.8%	\$320,000	+ 3.2%
Aug-2016	\$225,000	+ 2.1%	\$305,000	0.0%
Sep-2016	\$215,000	+ 10.0%	\$299,000	+ 1.4%
Median	\$211,000	+ 8.3%	\$306,000	+ 0.3%

Historical Median Sales Price

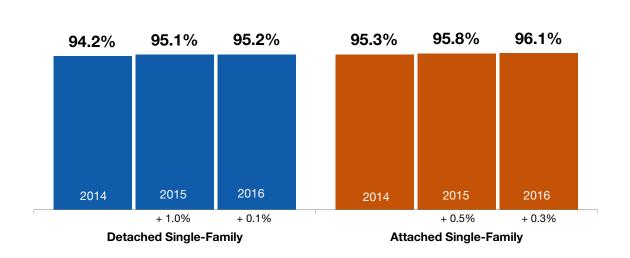


Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



September

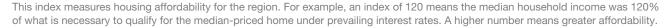


Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2015	93.4%	- 0.1%	95.1%	0.0%
Nov-2015	94.1%	+ 2.1%	95.0%	+ 0.5%
Dec-2015	93.2%	+ 0.1%	94.3%	- 0.1%
Jan-2016	94.0%	+ 1.7%	94.0%	+ 0.4%
Feb-2016	93.0%	+ 3.3%	94.6%	+ 1.0%
Mar-2016	95.1%	+ 3.3%	96.6%	+ 1.8%
Apr-2016	95.5%	+ 2.6%	97.1%	+ 0.8%
May-2016	96.8%	+ 1.1%	97.3%	+ 0.2%
Jun-2016	96.5%	+ 0.8%	97.3%	+ 0.4%
Jul-2016	96.0%	+ 0.6%	97.4%	+ 0.9%
Aug-2016	95.6%	+ 0.3%	96.7%	+ 0.8%
Sep-2016	95.2%	+ 0.1%	96.1%	+ 0.3%
Average	95.0%	+ 1.2%	96.3%	+ 0.6%

Historical Percent of Original List Price Received

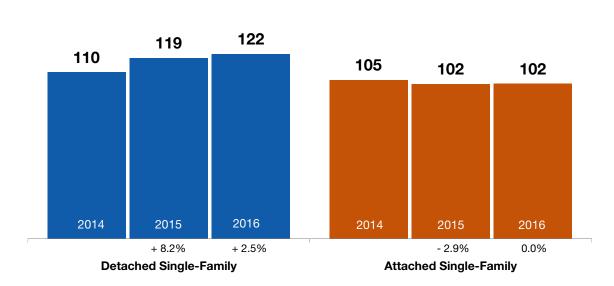


Housing Affordability Index



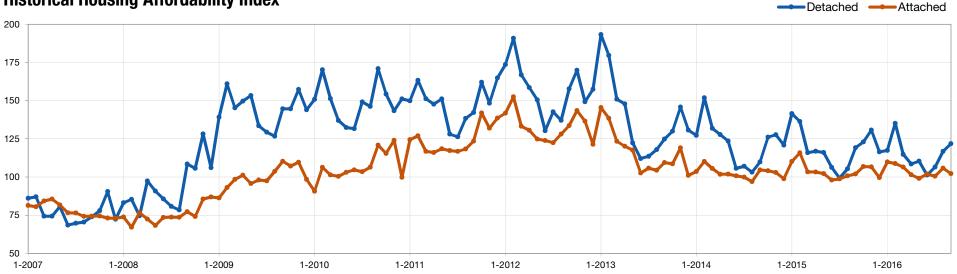


September



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2015	123	- 2.4%	107	+ 2.9%
Nov-2015	131	+ 2.3%	107	+ 3.9%
Dec-2015	116	- 4.1%	100	+ 1.0%
Jan-2016	117	- 17.6%	110	0.0%
Feb-2016	135	- 0.7%	109	- 6.0%
Mar-2016	115	- 0.9%	107	+ 3.9%
Apr-2016	108	- 7.7%	101	- 1.9%
May-2016	110	- 5.2%	99	- 2.9%
Jun-2016	101	- 4.7%	102	+ 4.1%
Jul-2016	106	+ 7.1%	100	+ 1.0%
Aug-2016	117	+ 11.4%	106	+ 5.0%
Sep-2016	122	+ 2.5%	102	0.0%
Average	117	- 1.7%	104	+ 0.9%

Historical Housing Affordability Index

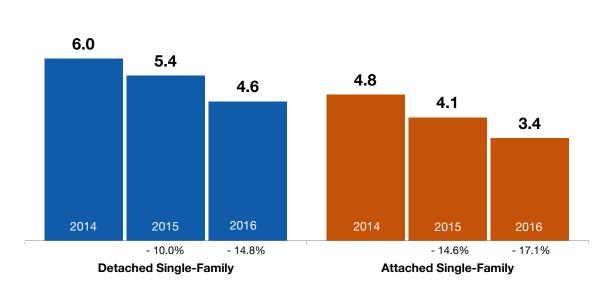


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



September



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2015	5.5	- 8.3%	3.8	- 17.4%
Nov-2015	5.0	- 13.8%	3.4	- 19.0%
Dec-2015	4.4	- 13.7%	2.8	- 22.2%
Jan-2016	4.3	- 14.0%	2.9	- 19.4%
Feb-2016	4.4	- 10.2%	3.0	- 18.9%
Mar-2016	4.4	- 10.2%	3.2	- 20.0%
Apr-2016	4.4	- 13.7%	3.2	- 22.0%
May-2016	4.5	- 15.1%	3.3	- 21.4%
Jun-2016	4.8	- 11.1%	3.3	- 21.4%
Jul-2016	4.9	- 10.9%	3.4	- 17.1%
Aug-2016	4.7	- 14.5%	3.3	- 17.5%
Sep-2016	4.6	- 14.8%	3.4	- 17.1%
Average	4.7	- 12.5%	3.2	- 19.6%

Historical Months Supply of Inventory

