

# Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



## For Week Ending October 8, 2016

Data current as of October 17, 2016

Cooling weather and recent interest rate hikes have fewer first-time buyers shopping for homes thus far this fall, just as many existing homeowners are cozying up to the idea of remaining in their current homes a little bit longer. With fewer home buyers and homes for sale, we may see sales and sales prices start to mellow, or it could mean that the more serious buyers and sellers will simply have less competition.

### SINGLE-FAMILY DETACHED

For the week ending October 8:

- New Listings increased 8.7% to 450
- Under Contract Sales increased 20.1% to 251
- Inventory decreased 11.1% to 4,294

For the month of September:

- Median Sales Price increased 10.0% to \$215,000
- Market Time decreased 9.5% to 76
- Pct of List Price Rec'd remained flat at 95.1%
- Months Supply decreased 13.0% to 4.7

### SINGLE-FAMILY ATTACHED

For the week ending October 8:

- New Listings increased 17.7% to 546
- Under Contract Sales increased 2.5% to 286
- Inventory decreased 12.4% to 4,976

For the month of September:

- Median Sales Price increased 1.7% to \$299,900
- Market Time remained flat at 70
- Pct of List Price Rec'd increased 0.3% to 96.1%
- Months Supply decreased 17.1% to 3.4

## Quick Facts

+ 8.7%	+ 17.7%	+ 20.1%	+ 2.5%	- 11.1%	- 12.4%
Detached	Attached	Detached	Attached	Detached	Attached
Year-Over-Year Change New Listings		Year-Over-Year Change Under Contract		Year-Over-Year Change Homes for Sale	

### Metrics by Week

New Listings	2
Under Contract (contingent or pending)	3
Inventory of Homes for Sale	4

### Metrics by Month

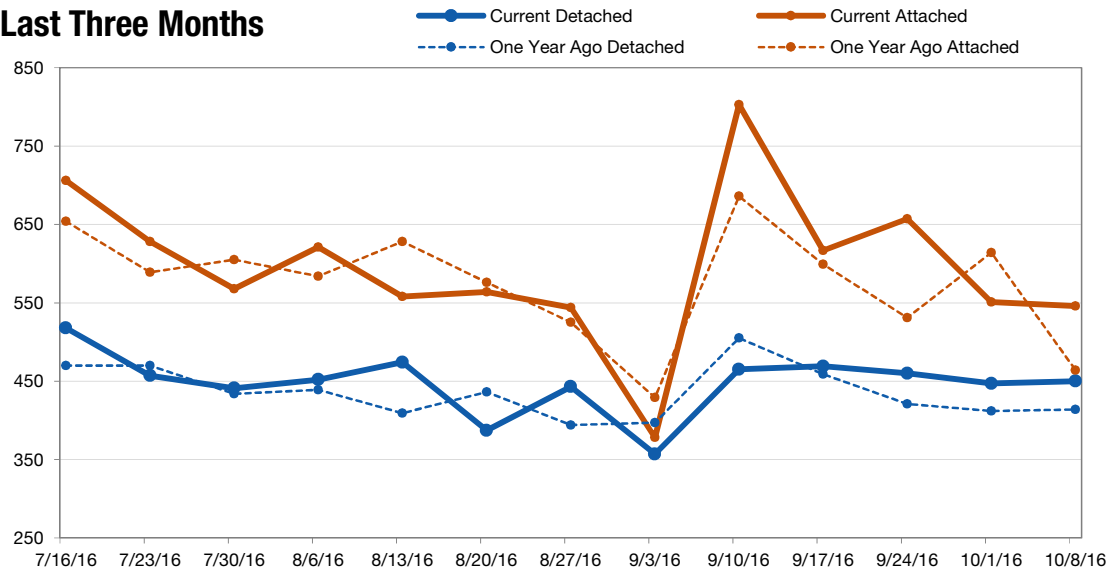
Market Time	5
Median Sales Price	6
Percent of Original List Price Received	7
Housing Affordability Index	8
Months Supply of Inventory	9

# New Listings

A count of the properties that have been newly listed on the market in a given month.



## Last Three Months



Data for the Week Ending...	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/16/2016	518	+ 10.2%	706	+ 8.0%
7/23/2016	457	- 2.8%	628	+ 6.6%
7/30/2016	441	+ 1.6%	568	- 6.1%
8/6/2016	452	+ 3.0%	621	+ 6.3%
8/13/2016	474	+ 15.9%	558	- 11.1%
8/20/2016	387	- 11.2%	564	- 2.1%
8/27/2016	443	+ 12.4%	544	+ 3.6%
9/3/2016	357	- 10.1%	378	- 11.9%
9/10/2016	465	- 7.9%	803	+ 17.1%
9/17/2016	469	+ 2.2%	617	+ 3.0%
9/24/2016	460	+ 9.3%	657	+ 23.7%
10/1/2016	447	+ 8.5%	551	- 10.3%
10/8/2016	450	+ 8.7%	546	+ 17.7%
<b>3-Month Avg.</b>	<b>448</b>	<b>+ 2.8%</b>	<b>595</b>	<b>+ 3.4%</b>

## Historical New Listing Activity

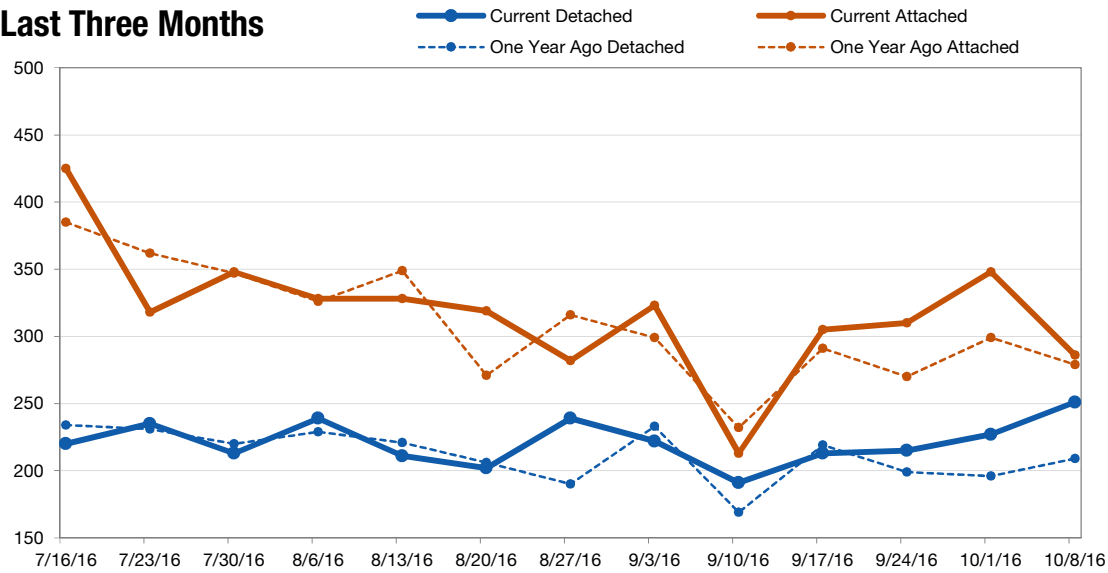


# Under Contract

A count of the properties in either a contingent or pending status in a given month.

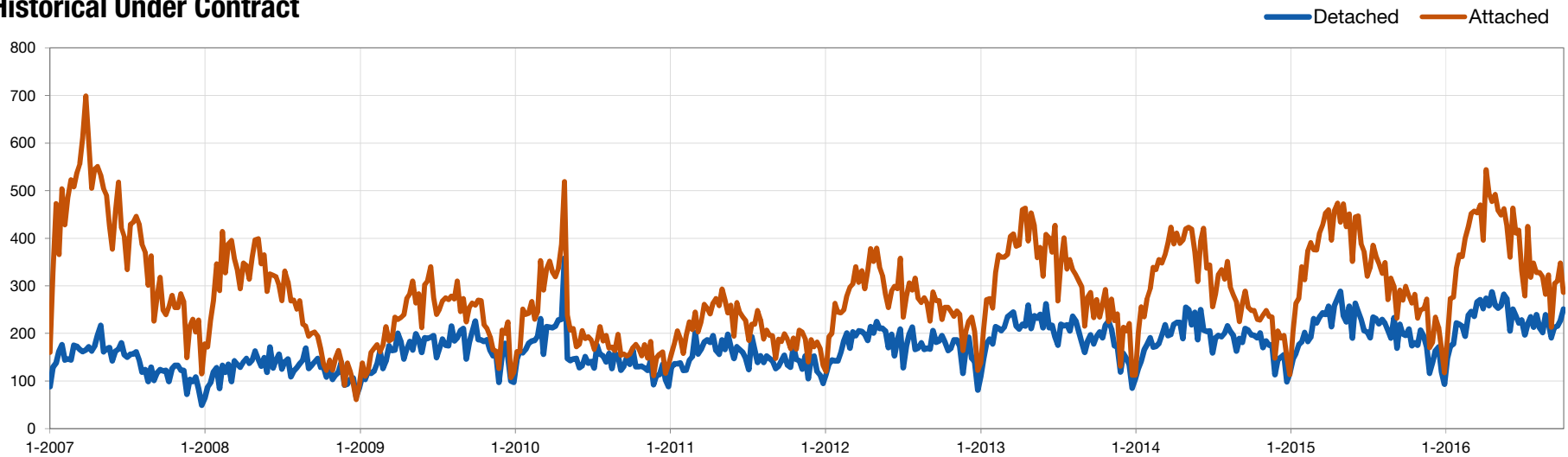


## Last Three Months



Data for the Week Ending...	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/16/2016	220	- 6.0%	425	+ 10.4%
7/23/2016	235	+ 1.7%	318	- 12.2%
7/30/2016	213	- 3.2%	348	+ 0.3%
8/6/2016	239	+ 4.4%	328	+ 0.6%
8/13/2016	211	- 4.5%	328	- 6.0%
8/20/2016	202	- 1.9%	319	+ 17.7%
8/27/2016	239	+ 25.8%	282	- 10.8%
9/3/2016	222	- 4.7%	323	+ 8.0%
9/10/2016	191	+ 13.0%	213	- 8.2%
9/17/2016	213	- 2.7%	305	+ 4.8%
9/24/2016	215	+ 8.0%	310	+ 14.8%
10/1/2016	227	+ 15.8%	348	+ 16.4%
10/8/2016	251	+ 20.1%	286	+ 2.5%
<b>3-Month Avg.</b>	<b>221</b>	<b>+ 4.4%</b>	<b>318</b>	<b>+ 2.7%</b>

## Historical Under Contract

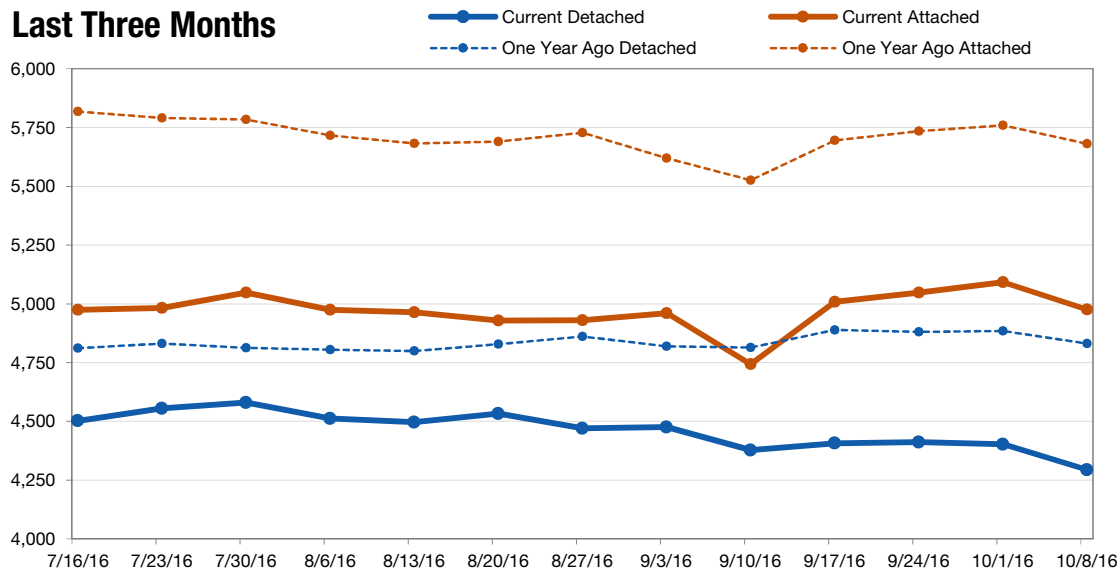


# Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

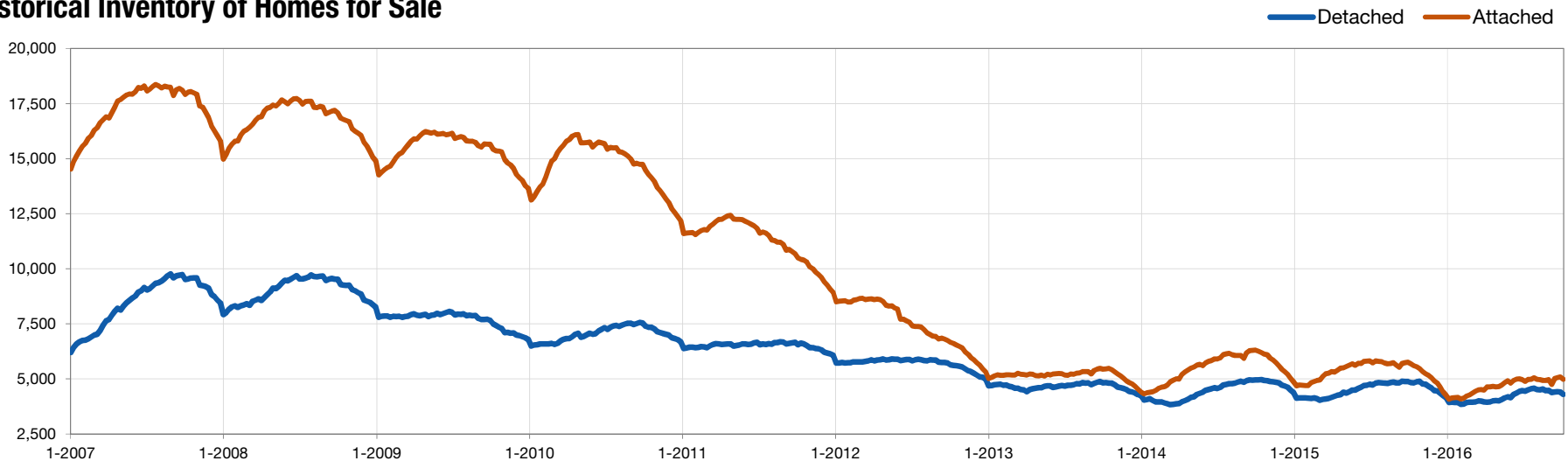


## Last Three Months



Data for the Week Ending...	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/16/2016	4,502	- 6.4%	4,975	- 14.5%
7/23/2016	4,555	- 5.7%	4,982	- 14.0%
7/30/2016	4,580	- 4.8%	5,048	- 12.7%
8/6/2016	4,512	- 6.1%	4,975	- 13.0%
8/13/2016	4,496	- 6.3%	4,964	- 12.6%
8/20/2016	4,533	- 6.1%	4,929	- 13.4%
8/27/2016	4,470	- 8.0%	4,930	- 13.9%
9/3/2016	4,475	- 7.1%	4,960	- 11.7%
9/10/2016	4,377	- 9.1%	4,743	- 14.2%
9/17/2016	4,407	- 9.9%	5,009	- 12.1%
9/24/2016	4,411	- 9.6%	5,048	- 12.0%
10/1/2016	4,402	- 9.9%	5,092	- 11.6%
10/8/2016	4,294	- 11.1%	4,976	- 12.4%
<b>3-Month Avg.</b>	<b>4,463</b>	<b>- 7.7%</b>	<b>4,972</b>	<b>- 12.9%</b>

## Historical Inventory of Homes for Sale

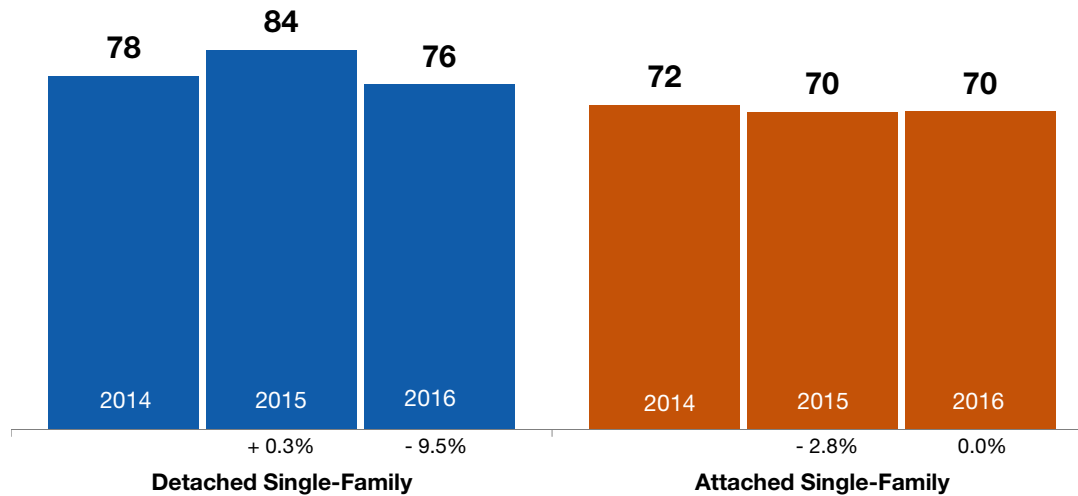


# Market Time

Average number of days between when a property is listed and when an offer is accepted in a given month.

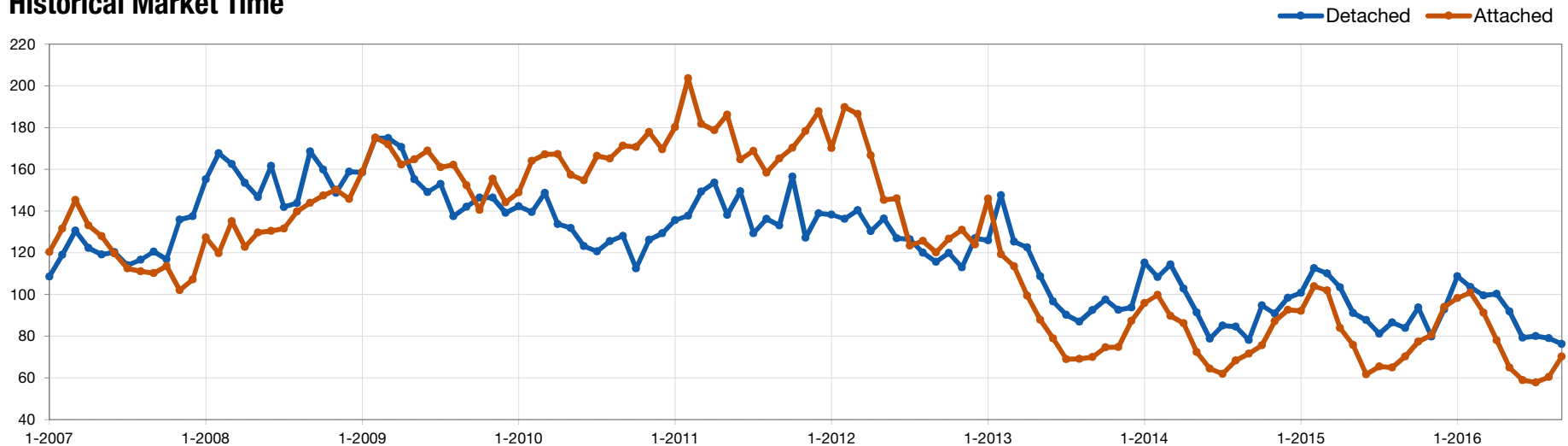


## September



Data for the month of...	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2015	94	- 1.1%	77	+ 1.3%
Nov-2015	80	- 12.1%	81	- 6.9%
Dec-2015	93	- 5.1%	94	+ 1.1%
Jan-2016	109	+ 7.9%	98	+ 6.5%
Feb-2016	104	- 8.0%	101	- 2.9%
Mar-2016	100	- 9.1%	91	- 10.8%
Apr-2016	100	- 2.9%	78	- 7.1%
May-2016	92	+ 1.1%	65	- 14.5%
Jun-2016	79	- 10.2%	59	- 4.8%
Jul-2016	80	- 1.2%	58	- 10.8%
Aug-2016	79	- 9.2%	60	- 7.7%
Sep-2016	76	- 9.5%	70	0.0%
Average	89	- 4.9%	74	- 5.2%

## Historical Market Time

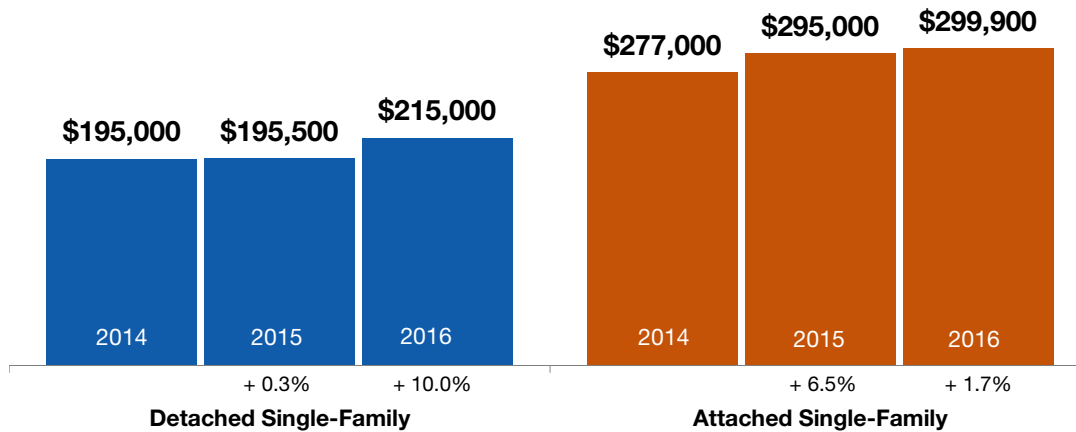


# Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

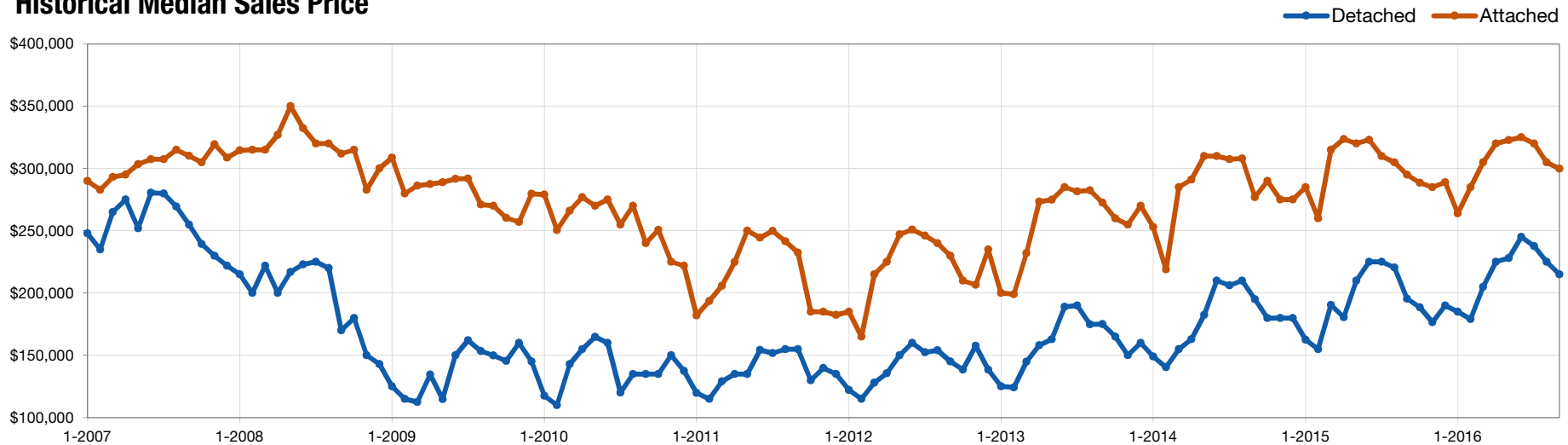


## September



Data for the month of...	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2015	\$188,500	+ 4.7%	\$288,500	- 0.5%
Nov-2015	\$176,500	- 1.9%	\$285,000	+ 3.6%
Dec-2015	\$190,000	+ 5.6%	\$288,950	+ 5.1%
Jan-2016	\$184,900	+ 13.8%	\$264,000	- 7.4%
Feb-2016	\$179,000	+ 15.5%	\$285,000	+ 9.6%
Mar-2016	\$205,000	+ 7.6%	\$305,000	- 3.2%
Apr-2016	\$225,000	+ 24.7%	\$320,000	- 1.1%
May-2016	\$228,000	+ 8.6%	\$322,750	+ 0.9%
Jun-2016	\$245,000	+ 8.9%	\$325,000	+ 0.6%
Jul-2016	\$237,745	+ 5.7%	\$320,000	+ 3.2%
Aug-2016	\$225,000	+ 2.1%	\$305,000	0.0%
Sep-2016	\$215,000	+ 10.0%	\$299,900	+ 1.7%
<b>Median</b>	<b>\$211,000</b>	<b>+ 8.3%</b>	<b>\$306,000</b>	<b>+ 0.3%</b>

## Historical Median Sales Price

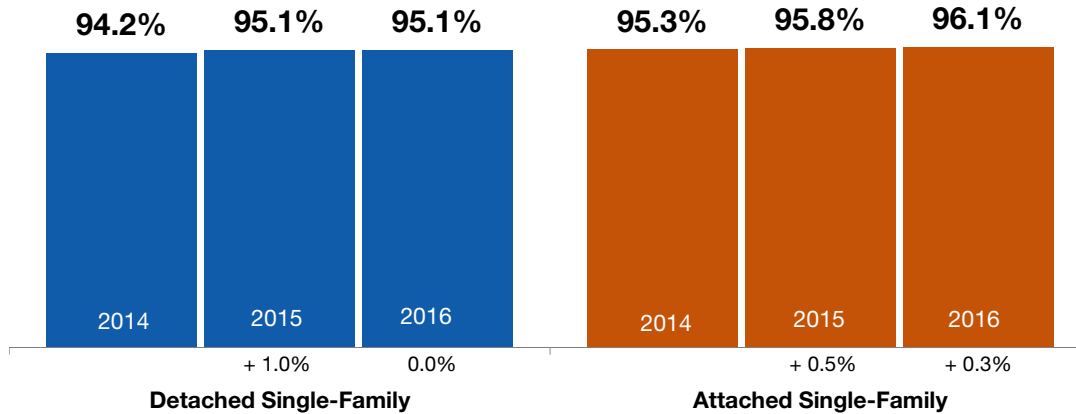


# Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

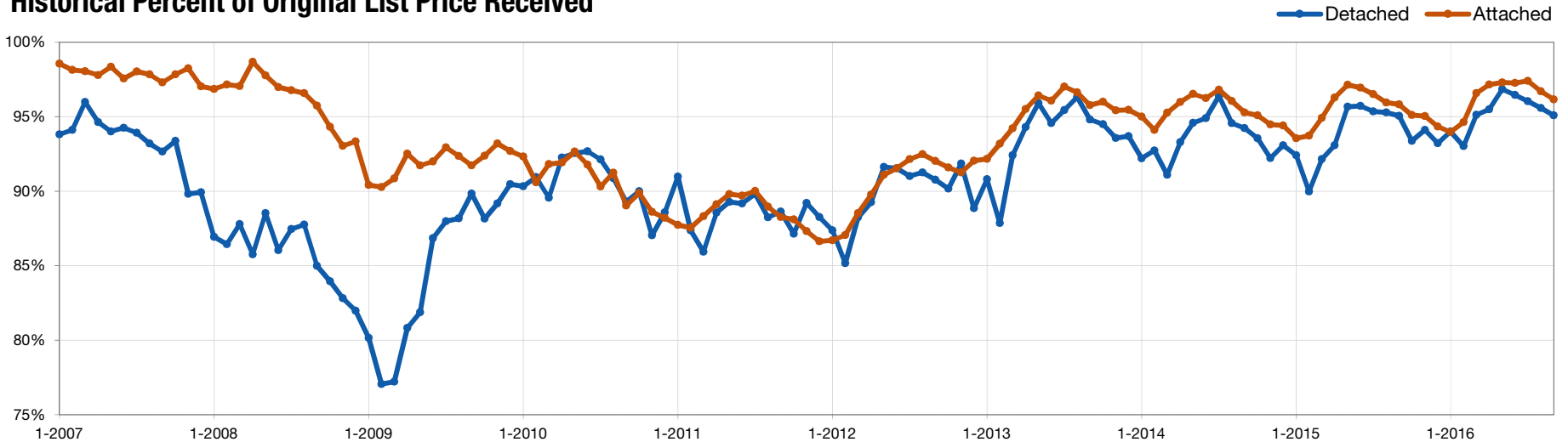


## September



Data for the month of...	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2015	93.4%	- 0.1%	95.1%	0.0%
Nov-2015	94.1%	+ 2.1%	95.0%	+ 0.5%
Dec-2015	93.2%	+ 0.1%	94.3%	- 0.1%
Jan-2016	94.0%	+ 1.7%	94.0%	+ 0.4%
Feb-2016	93.0%	+ 3.3%	94.6%	+ 1.0%
Mar-2016	95.1%	+ 3.3%	96.6%	+ 1.8%
Apr-2016	95.5%	+ 2.6%	97.1%	+ 0.8%
May-2016	96.8%	+ 1.1%	97.3%	+ 0.2%
Jun-2016	96.5%	+ 0.8%	97.3%	+ 0.4%
Jul-2016	96.0%	+ 0.6%	97.4%	+ 0.9%
Aug-2016	95.6%	+ 0.3%	96.7%	+ 0.8%
Sep-2016	95.1%	0.0%	96.1%	+ 0.3%
<b>Average</b>	<b>95.0%</b>	<b>+ 1.2%</b>	<b>96.3%</b>	<b>+ 0.6%</b>

## Historical Percent of Original List Price Received

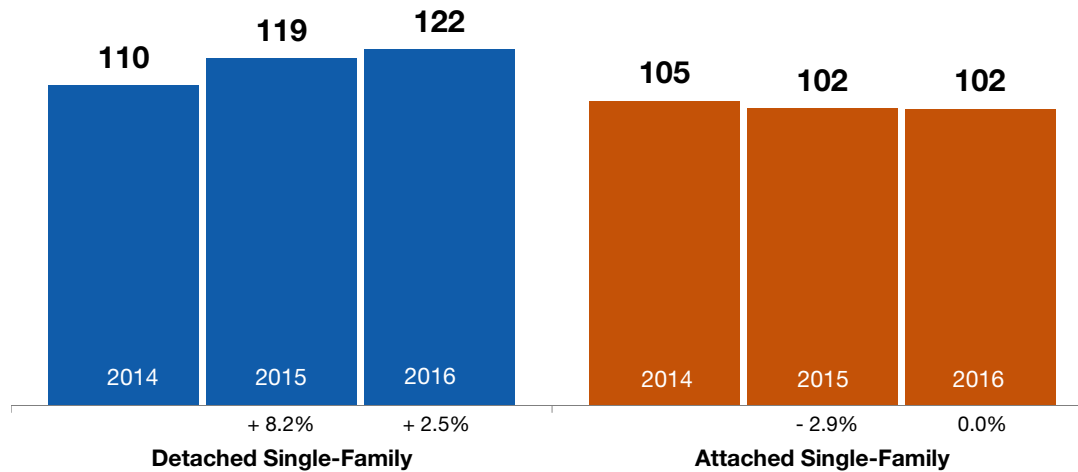


# Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

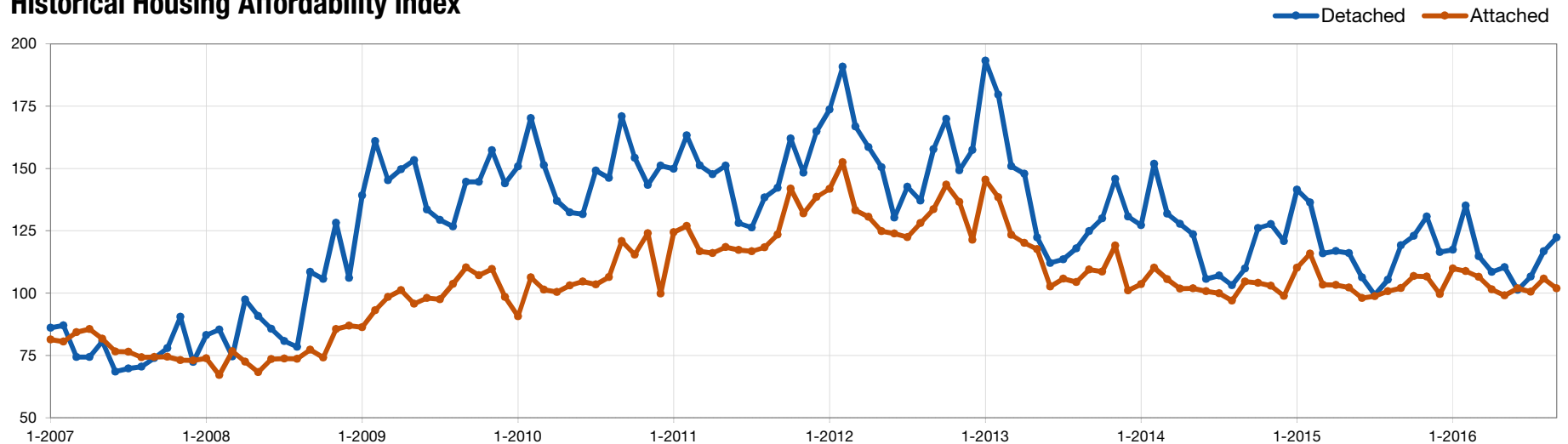


## September



Data for the month of...	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2015	123	-2.4%	107	+2.9%
Nov-2015	131	+2.3%	107	+3.9%
Dec-2015	116	-4.1%	100	+1.0%
Jan-2016	117	-17.6%	110	0.0%
Feb-2016	135	-0.7%	109	-6.0%
Mar-2016	115	-0.9%	107	+3.9%
Apr-2016	108	-7.7%	101	-1.9%
May-2016	110	-5.2%	99	-2.9%
Jun-2016	101	-4.7%	102	+4.1%
Jul-2016	107	+8.1%	100	+1.0%
Aug-2016	117	+11.4%	106	+5.0%
Sep-2016	122	+2.5%	102	0.0%
Average	117	-1.6%	104	+0.9%

## Historical Housing Affordability Index



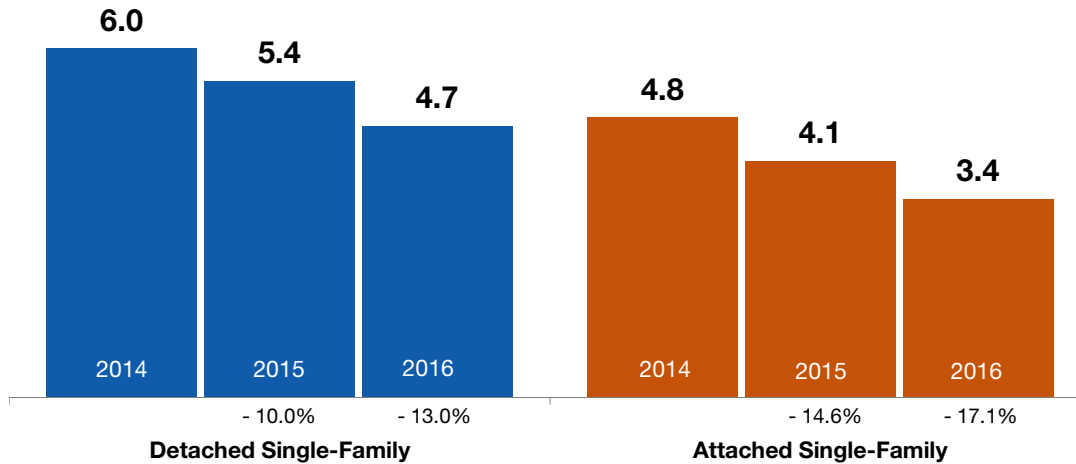


# Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



## September



Data for the month of...	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2015	5.5	- 8.3%	3.8	- 17.4%
Nov-2015	5.1	- 12.1%	3.4	- 19.0%
Dec-2015	4.4	- 13.7%	2.8	- 22.2%
Jan-2016	4.3	- 14.0%	2.9	- 19.4%
Feb-2016	4.4	- 10.2%	3.0	- 18.9%
Mar-2016	4.4	- 10.2%	3.2	- 20.0%
Apr-2016	4.4	- 13.7%	3.2	- 22.0%
May-2016	4.5	- 15.1%	3.3	- 21.4%
Jun-2016	4.8	- 11.1%	3.3	- 21.4%
Jul-2016	4.9	- 10.9%	3.4	- 17.1%
Aug-2016	4.8	- 12.7%	3.3	- 17.5%
Sep-2016	4.7	- 13.0%	3.4	- 17.1%
Average	4.7	- 12.2%	3.3	- 19.5%

## Historical Months Supply of Inventory

