# **Weekly Market Activity Report**

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



## For Week Ending August 27, 2016

Data current as of September 6, 2016

If residential real estate were a wager to close out the summer golf season, prospective buyers would still be waiting impatiently for prospective sellers to take the putt on the final hole. Yet inventory continues to shrink, as summer vacations end and kids return to school. If the taken putt were to somehow land in the cup and increase inventory, a legendary celebration would occur that might even make a golf course gopher dance.

### SINGLE-FAMILY DETACHED

For the week ending August 27:

- New Listings increased 11.9% to 441
- Under Contract Sales increased 44.2% to 274
- Inventory decreased 11.6% to 4,298

For the month of July:

- Median Sales Price increased 5.6% to \$237,500
- Market Time decreased 1.2% to 80
- Pct of List Price Rec'd increased 0.6% to 96.0%
- Months Supply decreased 12.7% to 4.8

### SINGLE-FAMILY ATTACHED

For the week ending August 27:

- New Listings increased 3.4% to 543
- Under Contract Sales decreased 5.4% to 299
- Inventory decreased 16.5% to 4,780

For the month of July:

- Median Sales Price increased 3.2% to \$320,000
- Market Time decreased 10.8% to 58
- Pct of List Price Rec'd increased 0.9% to 97.4%
- Months Supply decreased 19.5% to 3.3

## **Quick Facts**

+ 11.9%	+ 3.4%	+ 44.2%	- 5.4%	- 11.6%	- 16.5%
Detached	Attached	Detached	Attached	Detached	Attached
Year-Over-Year Change New Listings		Year-Over-Year Change Under Contract		Year-Over-Year Change Homes for Sale	

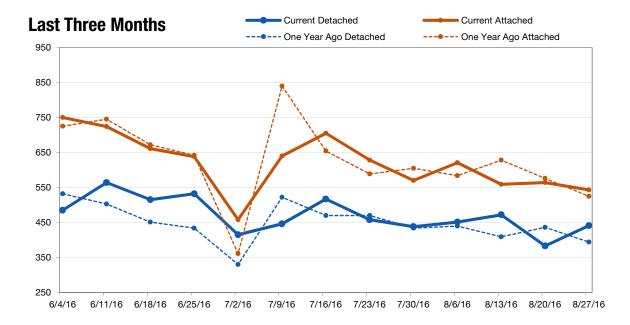
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# **New Listings**

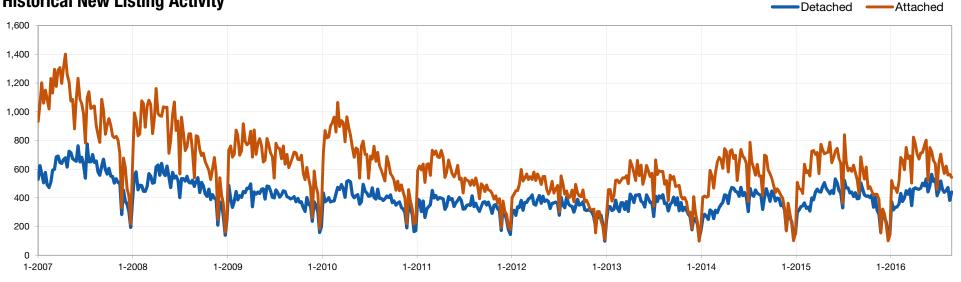
A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
6/4/2016	485	- 8.8%	750	+ 3.4%
6/11/2016	564	+ 12.1%	724	- 2.8%
6/18/2016	515	+ 14.2%	661	- 1.6%
6/25/2016	532	+ 22.6%	638	- 0.6%
7/2/2016	415	+ 25.8%	458	+ 26.9%
7/9/2016	446	- 14.6%	640	- 23.8%
7/16/2016	517	+ 10.0%	705	+ 7.8%
7/23/2016	458	- 2.6%	628	+ 6.6%
7/30/2016	438	+ 0.9%	570	- 5.8%
8/6/2016	451	+ 2.5%	621	+ 6.3%
8/13/2016	472	+ 15.4%	559	- 11.0%
8/20/2016	383	- 12.2%	564	- 2.1%
8/27/2016	441	+ 11.9%	543	+ 3.4%
3-Month Avg.	471	+ 5.0%	620	- 1.0%

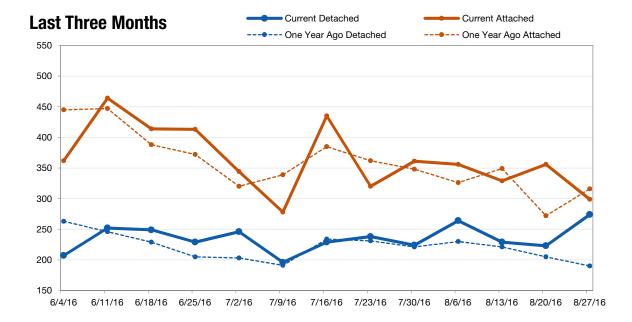
### **Historical New Listing Activity**



## **Under Contract**

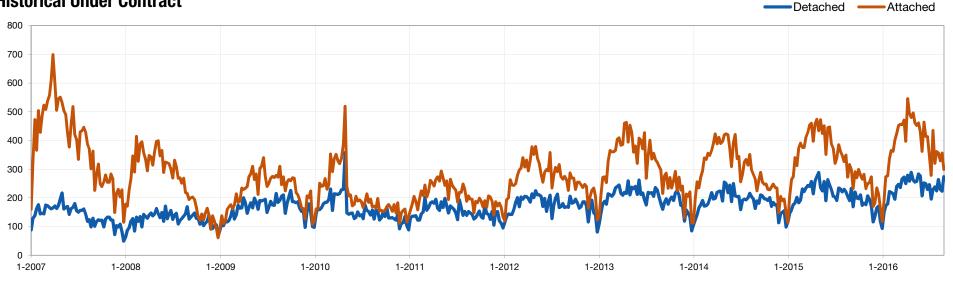
A count of the properties in either a contingent or pending status in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
6/4/2016	207	- 21.3%	362	- 18.7%
6/11/2016	252	+ 2.4%	464	+ 3.8%
6/18/2016	249	+ 8.7%	414	+ 6.7%
6/25/2016	229	+ 11.7%	413	+ 11.0%
7/2/2016	246	+ 21.2%	344	+ 7.5%
7/9/2016	196	+ 2.6%	278	- 18.0%
7/16/2016	229	- 2.1%	435	+ 13.0%
7/23/2016	238	+ 3.0%	320	- 11.6%
7/30/2016	224	+ 1.4%	361	+ 3.7%
8/6/2016	264	+ 14.8%	356	+ 9.2%
8/13/2016	229	+ 3.6%	329	- 5.7%
8/20/2016	223	+ 8.8%	356	+ 30.9%
8/27/2016	274	+ 44.2%	299	- 5.4%
3-Month Avg.	235	+ 6.7%	364	+ 1.3%

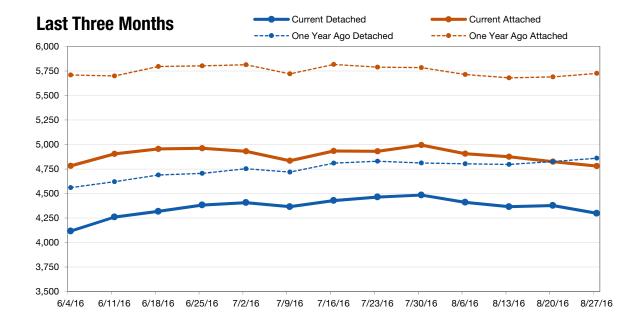
### **Historical Under Contract**



# **Inventory of Homes for Sale**

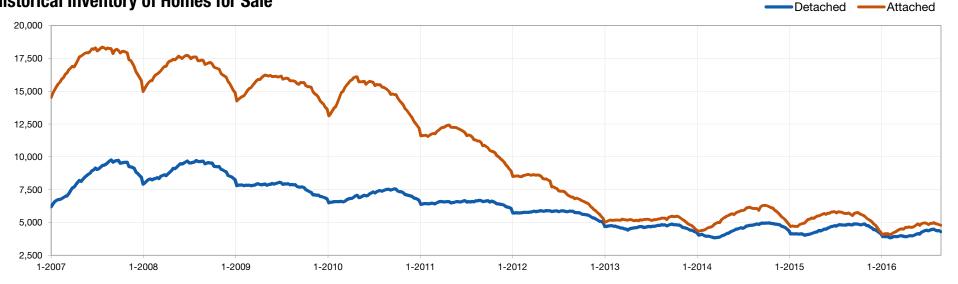
The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
6/4/2016	4,117	- 9.7%	4,782	- 16.2%
6/11/2016	4,260	- 7.8%	4,905	- 13.9%
6/18/2016	4,318	- 7.9%	4,955	- 14.5%
6/25/2016	4,382	- 6.9%	4,962	- 14.5%
7/2/2016	4,407	- 7.3%	4,930	- 15.2%
7/9/2016	4,365	- 7.5%	4,834	- 15.5%
7/16/2016	4,428	- 7.9%	4,933	- 15.2%
7/23/2016	4,464	- 7.6%	4,931	- 14.8%
7/30/2016	4,484	- 6.8%	4,994	- 13.7%
8/6/2016	4,410	- 8.2%	4,906	- 14.1%
8/13/2016	4,365	- 9.0%	4,875	- 14.2%
8/20/2016	4,377	- 9.3%	4,825	- 15.2%
8/27/2016	4,298	- 11.6%	4,780	- 16.5%
3-Month Avg.	4,360	- 8.3%	4,893	- 14.9%

### **Historical Inventory of Homes for Sale**



## **Market Time**

Average number of days between when a property is listed and when an offer is accepted in a given month.



Year-Over-Year

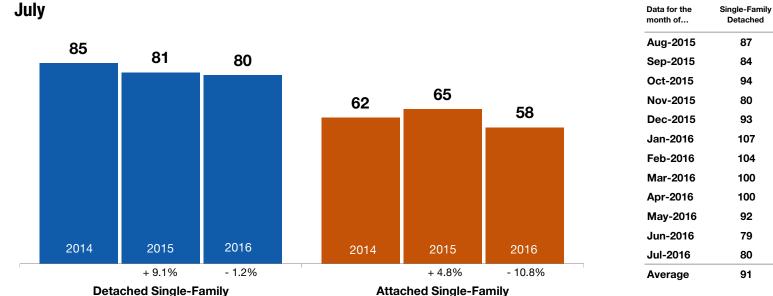
Change

- 4.4%

Single-Family

Attached

65



#### 84 + 7.7% 70 - 2.8% 94 - 1.1% 77 + 1.3% 80 81 - 6.9% - 12.1% 93 94 - 5.1% + 1.1% 107 + 5.9% 98 + 6.5% 104 - 8.0% 101 - 2.9% 100 - 9.1% 91 - 10.8% 100 - 2.9% 78 - 7.1% 92 + 1.1% 65 - 14.5% 79 - 10.2% 59 - 4.8% 80 - 1.2% 58 - 10.8% - 3.0% 74 - 5.3%

Year-Over-Year

Change

+ 2.4%

#### ---- Detached ----- Attached 220 200 180 160 140 120 100 80 60 40 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016

### **Historical Market Time**

## **Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



#### July Data for the Single-Family Year-Over-Year Single-Family Year-Over-Year Change month of ... Detached Change Attached Aug-2015 \$220,400 + 5.0% \$305,000 - 1.0% Sep-2015 \$195,500 + 0.3% \$295,000 + 6.5% \$320,000 \$310,000 \$307,500 Oct-2015 \$188,500 + 4.7% \$288,500 - 0.5% Nov-2015 \$176,500 - 1.9% \$285,000 + 3.6% \$237,500 Dec-2015 + 5.6% \$288,950 \$190,000 + 5.1% \$225,000 \$206,250 Jan-2016 + 13.8% \$264,000 - 7.4% \$184,950 Feb-2016 \$179,000 + 15.5% \$285,000 + 9.6% Mar-2016 \$205,000 + 7.6% \$305,000 - 3.2% Apr-2016 \$225,000 + 24.7% \$320,000 - 1.1% May-2016 \$228,000 + 8.6% \$322,500 + 0.8% \$325,000 Jun-2016 \$245,000 + 8.9% + 0.6% 2014 2015 2016 2014 2015 2016 Jul-2016 \$237,500 + 5.6% \$320,000 + 3.2% + 3.2% +9.1%+ 5.6% + 0.8% Median \$209,900 + 9.0% \$305,000 + 0.3% **Detached Single-Family Attached Single-Family**

## Historical Median Sales Price

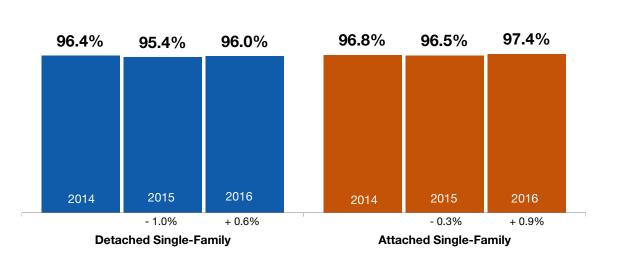
---- Detached ---- Attached \$400,000 \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100.000 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016

## **Percent of Original List Price Received**

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

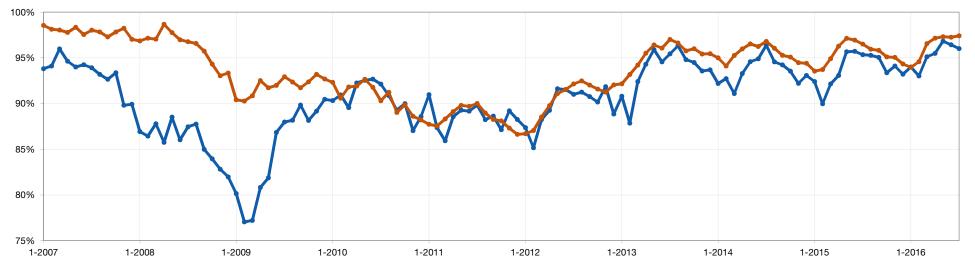


July



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Aug-2015	95.3%	+ 0.7%	95.9%	- 0.2%
Sep-2015	95.1%	+ 1.0%	95.8%	+ 0.5%
Oct-2015	93.4%	- 0.1%	95.1%	0.0%
Nov-2015	<b>94.1</b> %	+ 2.1%	95.0%	+ 0.5%
Dec-2015	93.2%	+ 0.1%	94.3%	- 0.1%
Jan-2016	94.0%	+ 1.7%	94.0%	+ 0.4%
Feb-2016	93.0%	+ 3.3%	94.6%	+ 1.0%
Mar-2016	95.1%	+ 3.3%	96.6%	+ 1.8%
Apr-2016	95.5%	+ 2.6%	97.2%	+ 0.9%
May-2016	96.8%	+ 1.1%	97.3%	+ 0.2%
Jun-2016	<b>96.4</b> %	+ 0.7%	97.3%	+ 0.4%
Jul-2016	96.0%	+ 0.6%	97.4%	+ 0.9%
Average	95.0%	+ 1.3%	<b>96.2</b> %	+ 0.5%

### **Historical Percent of Original List Price Received**



## **Housing Affordability Index**

This index measures housing affordability for the region. For example, an index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Year-Over-Year Change

+ 4.1%

- 2.9%

+ 2.9%

+ 3.9%

+ 1.0%

0.0%

- 6.0%

+ 2.9%

- 1.9%

- 2.0%

+ 3.1%

+ 2.0%

+ 0.6%

1-2016

Single-Family

#### July month of ... Detached Change Attached Aug-2015 105 + 1.9% 101 107 107 Sep-2015 119 + 8.2% 102 101 99 100 99 Oct-2015 123 - 2.4% 107 Nov-2015 + 2.3% 131 107 Dec-2015 100 116 - 4.1% Jan-2016 117 - 17.6% 110 Feb-2016 135 - 0.7% 109 Mar-2016 115 - 0.9% 106 Apr-2016 108 - 7.7% 101 May-2016 110 - 5.2% 100 Jun-2016 101 - 4.7% 101 2014 2015 2016 2014 2015 2016 Jul-2016 107 101 + 8.1% - 7.5% - 1.0% +8.1%+ 2.0% 116 - 1.9% 104 Average **Detached Single-Family Attached Single-Family**

## ---- Detached ----- Attached 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

**Historical Housing Affordability Index** 

200

175

150

125

100

75

50

Current as of September 6, 2016. All data from Midwest Real Estate Data reflecting activity within the 77 officially defined Chicago community areas. Report © 2016 ShowingTime. | 8

Data for the

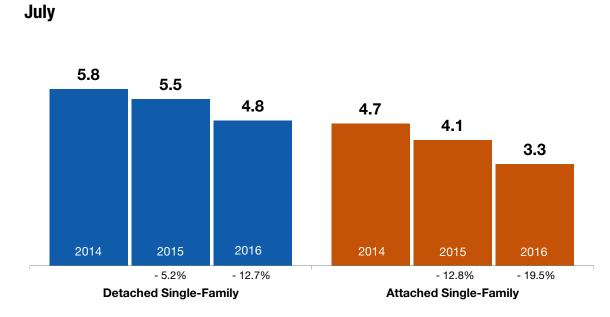
Single-Family

Year-Over-Year

## **Months Supply of Inventory**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Aug-2015	5.5	- 8.3%	4.0	- 13.0%
Sep-2015	5.4	- 10.0%	4.1	- 14.6%
Oct-2015	5.4	- 10.0%	3.8	- 17.4%
Nov-2015	5.0	- 13.8%	3.4	- 19.0%
Dec-2015	4.4	- 13.7%	2.8	- 22.2%
Jan-2016	4.3	- 14.0%	2.9	- 19.4%
Feb-2016	4.4	- 10.2%	3.0	- 18.9%
Mar-2016	4.3	- 12.2%	3.2	- 20.0%
Apr-2016	4.4	- 13.7%	3.2	- 22.0%
May-2016	4.5	- 15.1%	3.3	- 21.4%
Jun-2016	4.7	- 13.0%	3.3	- 21.4%
Jul-2016	4.8	- 12.7%	3.3	- 19.5%
Average	4.8	- 11.9%	3.4	- 19.2%

### **Historical Months Supply of Inventory**

