Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®

For Week Ending July 2, 2016

Data current as of July 11, 2016

The United Kingdom vote for exit from the European Union (Brexit) has likely already had at least one short-term effect on the U.S. housing market. The decision to not raise interest rates until later this year was likely made because of Brexit, so unrest in financial markets can be watched further with hopes of stabilization. Long-term effects may include more or less foreign investment in U.S. residential real estate, but wholesale price declines are not expected any time soon.

SINGLE-FAMILY DETACHED

For the week ending July 2:

- New Listings increased 25.2% to 413
- Under Contract Sales increased 49.3% to 303
- Inventory decreased 13.0% to 4,129

For the month of June:

- Median Sales Price increased 9.1% to \$245,437
- Market Time decreased 9.1% to 80
- Pct of List Price Rec'd increased 0.7% to 96.4%
- Months Supply decreased 20.4% to 4.3

SINGLE-FAMILY ATTACHED

For the week ending July 2:

- New Listings increased 26.9% to 458
- Under Contract Sales increased 30.6% to 418
- Inventory decreased 18.1% to 4,752

For the month of June:

- Median Sales Price increased 0.6% to \$325,000
- Market Time decreased 4.8% to 59
- Pct of List Price Rec'd increased 0.4% to 97.3%
- Months Supply decreased 26.2% to 3.1

Quick Facts

+ 25.2%	+ 26.9%	+ 49.3%	+ 30.6%	- 13.0%	- 18.1%
Detached	Attached	Detached	Attached	Detached	Attached
	Year Change .istings	Year-Over-Y Under C	'ear Change Contract		Year Change for Sale

Metrics by Week

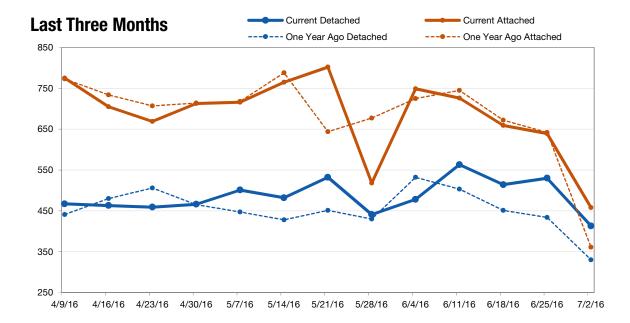
New Listings Under Contract (contingent or pending) Inventory of Homes for Sale	2 3 4
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New Listings

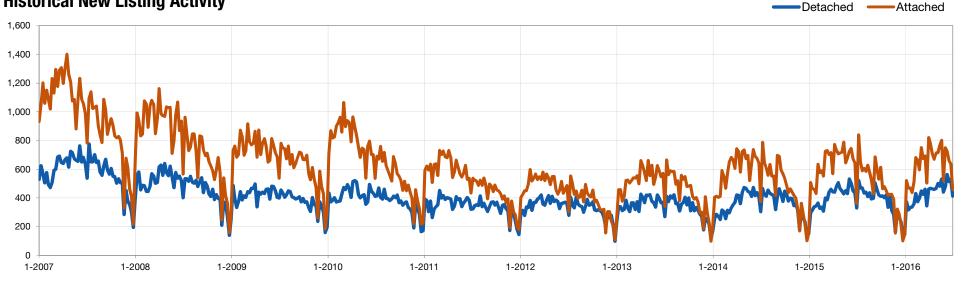
A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
4/9/2016	467	+ 5.9%	775	+ 0.3%
4/16/2016	463	- 3.5%	705	- 4.0%
4/23/2016	459	- 9.3%	669	- 5.4%
4/30/2016	466	+ 0.2%	713	- 0.1%
5/7/2016	501	+ 12.1%	716	- 0.3%
5/14/2016	482	+ 12.6%	765	- 2.9%
5/21/2016	532	+ 18.0%	802	+ 24.5%
5/28/2016	441	+ 2.6%	518	- 23.5%
6/4/2016	478	- 10.2%	749	+ 3.3%
6/11/2016	563	+ 11.9%	726	- 2.6%
6/18/2016	514	+ 14.0%	659	- 1.9%
6/25/2016	530	+ 22.1%	639	- 0.5%
7/2/2016	413	+ 25.2%	458	+ 26.9%
3-Month Avg.	485	+ 7.0%	684	- 0.1%

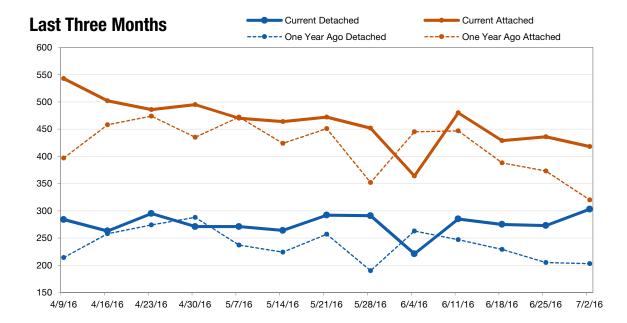
Historical New Listing Activity



Under Contract

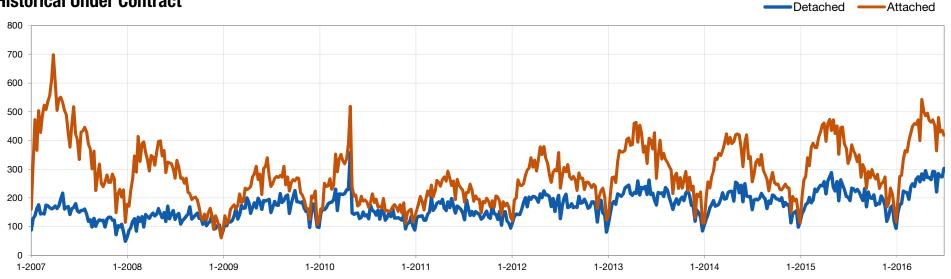
A count of the properties in either a contingent or pending status in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
4/9/2016	284	+ 32.7%	543	+ 36.8%
4/16/2016	263	+ 1.9%	502	+ 9.6%
4/23/2016	295	+ 7.7%	486	+ 2.5%
4/30/2016	271	- 5.9%	495	+ 13.8%
5/7/2016	271	+ 14.3%	470	- 0.4%
5/14/2016	264	+ 17.9%	464	+ 9.4%
5/21/2016	292	+ 13.6%	472	+ 4.7%
5/28/2016	291	+ 53.2%	452	+ 28.4%
6/4/2016	221	- 16.0%	364	- 18.2%
6/11/2016	285	+ 15.4%	480	+ 7.4%
6/18/2016	275	+ 20.1%	429	+ 10.6%
6/25/2016	273	+ 33.2%	436	+ 16.9%
7/2/2016	303	+ 49.3%	418	+ 30.6%
3-Month Avg.	276	+ 16.2%	462	+ 10.6%

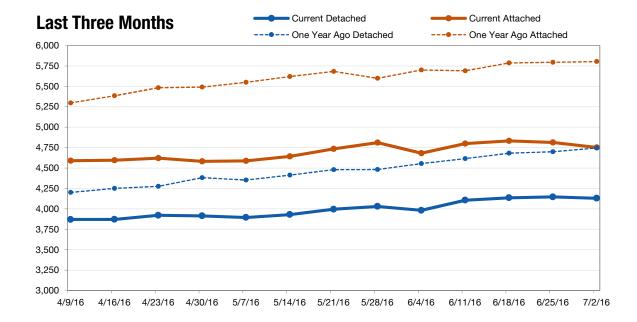
Historical Under Contract



Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
4/9/2016	3,870	- 7.9%	4,590	- 13.3%
4/16/2016	3,871	- 8.9%	4,595	- 14.7%
4/23/2016	3,921	- 8.3%	4,621	- 15.7%
4/30/2016	3,914	- 10.7%	4,581	- 16.6%
5/7/2016	3,894	- 10.5%	4,588	- 17.3%
5/14/2016	3,929	- 10.9%	4,643	- 17.4%
5/21/2016	3,995	- 10.8%	4,735	- 16.7%
5/28/2016	4,029	- 10.1%	4,810	- 14.1%
6/4/2016	3,981	- 12.6%	4,682	- 17.9%
6/11/2016	4,106	- 11.0%	4,798	- 15.7%
6/18/2016	4,135	- 11.7%	4,832	- 16.5%
6/25/2016	4,146	- 11.7%	4,812	- 16.9%
7/2/2016	4,129	- 13.0%	4,752	- 18.1%
3-Month Avg.	3,994	- 10.7%	4,695	- 16.2%

Historical Inventory of Homes for Sale



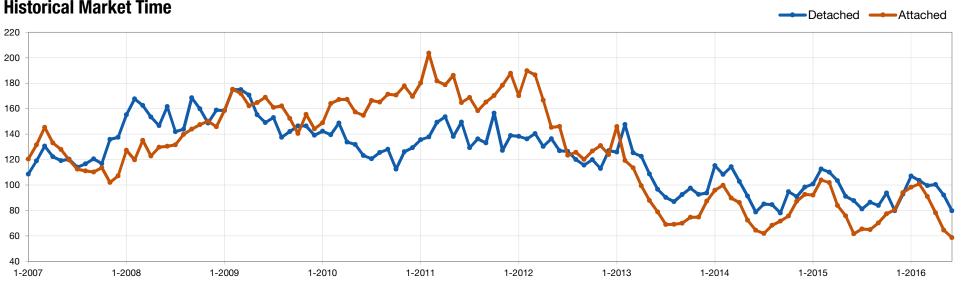
Market Time

Average number of days between when a property is listed and when an offer is accepted in a given month.



June 88 80 79 64 62 59 2014 2015 2016 2014 2015 2016 + 7.1% - 9.1% - 3.1% - 4.8% **Detached Single-Family Attached Single-Family**

Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2015	81	- 4.7%	65	+ 4.8%
Aug-2015	86	+ 1.2%	65	- 4.4%
Sep-2015	84	+ 7.7%	70	- 2.8%
Oct-2015	94	- 1.1%	77	+ 1.3%
Nov-2015	80	- 12.1%	81	- 6.9%
Dec-2015	93	- 5.1%	94	+ 1.1%
Jan-2016	107	+ 5.9%	98	+ 6.5%
Feb-2016	104	- 8.0%	101	- 2.9%
Mar-2016	100	- 9.1%	91	- 10.8%
Apr-2016	100	- 2.9%	78	- 7.1%
May-2016	92	+ 1.1%	64	- 15.8%
Jun-2016	80	- 9.1%	59	- 4.8%
Average	91	- 3.3%	75	- 4.3%



Historical Market Time

Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



Year-Over-Year Change

+ 0.8%

- 1.0%

+ 6.5%

- 0.5%

+ 3.6%

+ 5.1%

- 7.2%

+ 9.6%

- 3.2%

- 1.1%

+ 1.0%

+ 0.6%

+ 1.0%

June Data for the Single-Family Year-Over-Year Single-Family month of ... Detached Change Attached Jul-2015 \$225,000 + 9.1% \$310,000 Aug-2015 \$220,800 + 5.1% \$305,000 \$325,000 \$323,000 \$310,000 Sep-2015 \$195,500 + 0.3% \$295,000 Oct-2015 + 4.7% \$288,500 \$188,500 \$245.437 Nov-2015 \$176,500 - 1.9% \$285,000 \$225,000 \$210,000 Dec-2015 \$190,000 \$288,950 + 5.6% Jan-2016 \$184,950 + 13.8% \$264,500 Feb-2016 \$179,000 + 15.5% \$285,000 Mar-2016 \$205,000 + 7.6% \$305,000 Apr-2016 \$225,000 + 24.7% \$320,000 May-2016 \$228,000 + 8.6% \$323,250 2014 2015 2016 2014 2015 2016 Jun-2016 \$245,437 + 9.1% \$325,000 +4.2%+ 0.6% +7.1%+9.1%Median \$206,200 + 8.5% \$305,000 **Detached Single-Family Attached Single-Family**

---- Detached ---- Attached \$400,000 \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100.000 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016

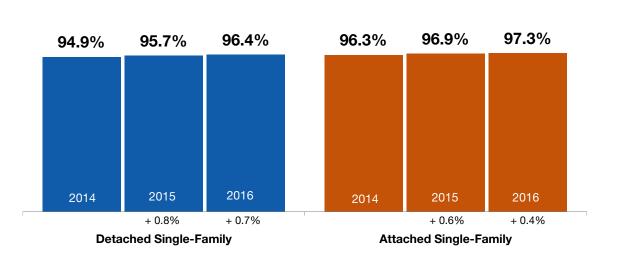
Historical Median Sales Price

Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



June



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2015	95.4%	- 1.0%	96.5%	- 0.3%
Aug-2015	95.3%	+ 0.7%	95.9%	- 0.2%
Sep-2015	95.1%	+ 1.0%	95.8%	+ 0.5%
Oct-2015	93.4%	- 0.1%	95.1%	0.0%
Nov-2015	94.1%	+ 2.1%	95.0%	+ 0.5%
Dec-2015	93.2%	+ 0.1%	94.3%	- 0.1%
Jan-2016	94.0%	+ 1.7%	94.0%	+ 0.4%
Feb-2016	93.0%	+ 3.3%	94.6%	+ 1.0%
Mar-2016	95.1%	+ 3.3%	96.6%	+ 1.8%
Apr-2016	95.5%	+ 2.6%	97.2%	+ 0.9%
May-2016	96.8%	+ 1.1%	97.3%	+ 0.2%
Jun-2016	96.4%	+ 0.7%	97.3%	+ 0.4%
Average	94.9%	+ 1.2%	96.1%	+ 0.4%

Historical Percent of Original List Price Received

-----Detached -----Attached

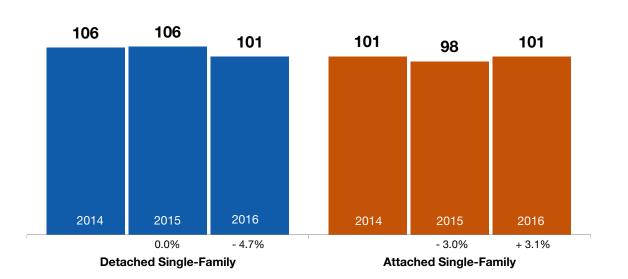


Housing Affordability Index

This index measures housing affordability for the region. For example, an index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



June



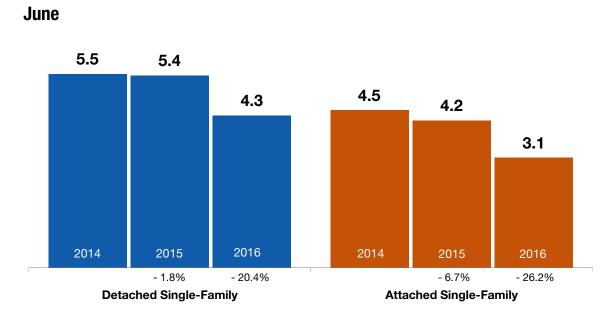
Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2015	99	- 7.5%	99	- 1.0%
Aug-2015	105	+ 1.9%	101	+ 4.1%
Sep-2015	119	+ 8.2%	102	- 2.9%
Oct-2015	123	- 2.4%	107	+ 2.9%
Nov-2015	131	+ 2.3%	107	+ 3.9%
Dec-2015	116	- 4.1%	100	+ 1.0%
Jan-2016	117	- 17.6%	110	0.0%
Feb-2016	135	- 0.7%	108	- 6.9%
Mar-2016	115	- 0.9%	106	+ 2.9%
Apr-2016	108	- 7.7%	101	- 1.9%
May-2016	110	- 5.2%	100	- 2.0%
Jun-2016	101	- 4.7%	101	+ 3.1%
Average	115	- 3.2%	103	+ 0.3%

Historical Housing Affordability Index ---- Detached ---- Attached 200 175 150 125 100 75 50 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016

Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2015	5.5	- 5.2%	4.1	- 12.8%
Aug-2015	5.5	- 8.3%	4.0	- 13.0%
Sep-2015	5.4	- 10.0%	4.0	- 16.7%
Oct-2015	5.4	- 10.0%	3.8	- 17.4%
Nov-2015	5.0	- 13.8%	3.4	- 19.0%
Dec-2015	4.4	- 13.7%	2.8	- 22.2%
Jan-2016	4.3	- 14.0%	2.8	- 22.2%
Feb-2016	4.3	- 12.2%	3.0	- 18.9%
Mar-2016	4.3	- 12.2%	3.2	- 20.0%
Apr-2016	4.3	- 15.7%	3.1	- 24.4%
May-2016	4.3	- 18.9%	3.2	- 23.8%
Jun-2016	4.3	- 20.4%	3.1	- 26.2%
Average	4.7	- 12.8%	3.4	- 19.4%

Historical Months Supply of Inventory

