# **Weekly Market Activity Report**

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



### For Week Ending April 23, 2016

Data current as of May 2, 2016

Despite the literal and symbolic rain on the real estate market's parade recently, REALTORS® are keeping busy with closing finalizations and stacked showing schedules. The average days on market remains low in most price ranges across the country. Interested buyers, and their agents, have to move fast this spring in order to find the right fit.

#### SINGLE-FAMILY DETACHED

For the week ending April 23:

- New Listings decreased 9.9% to 456
- Under Contract Sales increased 28.5% to 352
- Inventory decreased 14.8% to 3,635

#### For the month of March:

- Median Sales Price increased 7.6% to \$205,000
- Market Time decreased 9.1% to 100
- Pct of List Price Rec'd increased 3.3% to 95.1%
- Months Supply decreased 18.4% to 4.0

#### SINGLE-FAMILY ATTACHED

For the week ending April 23:

- New Listings decreased 5.7% to 667
- Under Contract Sales increased 17.3% to 556
- Inventory decreased 19.1% to 4,429

For the month of March:

- Median Sales Price decreased 3.2% to \$305,000
- Market Time decreased 10.8% to 91
- Pct of List Price Rec'd increased 1.8% to 96.6%
- Months Supply decreased 22.5% to 3.1

### **Quick Facts**

- 9.9%	- 5.7%	+ 28.5%	+ 17.3%	- 14.8%	- 19.1%
Detached	Attached	Detached	Attached	Detached	Attached
	Year Change . <b>istings</b>	Year-Over-Y Under C	'ear Change Contract		Year Change for Sale

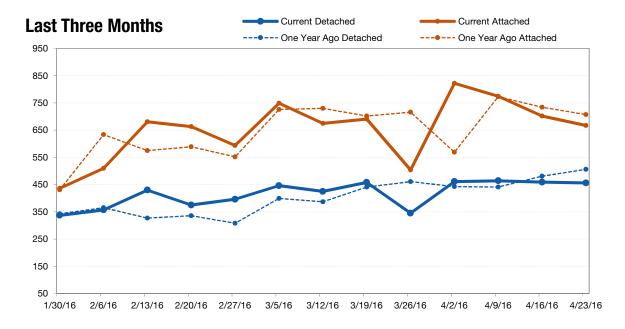
#### **Metrics by Week**

New Listings	2
Under Contract (contingent or pending)	3
Inventory of Homes for Sale	4
Metrics by Month Market Time Median Sales Price Percent of Original List Price Received Housing Affordability Index Months Supply of Inventory	5 6 7 8 9

## **New Listings**

A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
1/30/2016	337	- 1.7%	436	+ 1.2%
2/6/2016	357	- 2.2%	510	- 19.6%
2/13/2016	430	+ 31.5%	681	+ 18.4%
2/20/2016	375	+ 11.6%	663	+ 12.6%
2/27/2016	396	+ 28.6%	594	+ 7.6%
3/5/2016	446	+ 11.8%	749	+ 3.2%
3/12/2016	425	+ 9.8%	675	- 7.5%
3/19/2016	458	+ 3.9%	691	- 1.6%
3/26/2016	345	- 25.2%	504	- 29.6%
4/2/2016	461	+ 4.1%	822	+ 44.5%
4/9/2016	464	+ 5.2%	774	+ 0.1%
4/16/2016	459	- 4.6%	702	- 4.4%
4/23/2016	456	- 9.9%	667	- 5.7%
3-Month Avg.	416	+ 3.3%	651	+ 0.4%

### **Historical New Listing Activity**

Detached — Attached



### **Under Contract**

A count of the properties in either a contingent or pending status in a given month.



Year-Over-Year

Change

+ 0.3%

+ 17.3%

- 2.1%

+ 2.8%

+ 13.3%

+ 19.5%

+ 12.2%

+ 9.1%

+ 6.4%

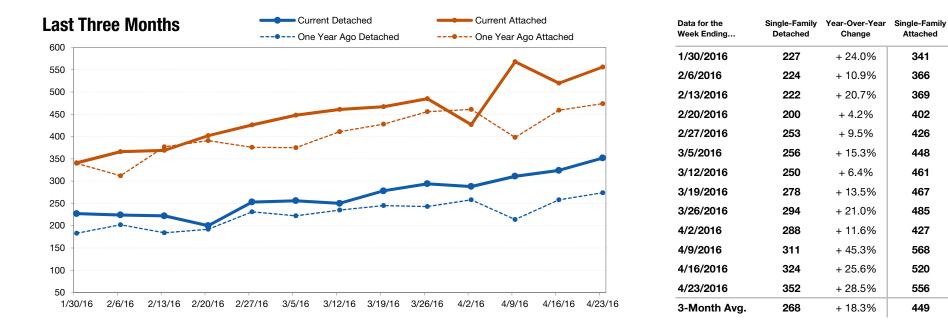
- 7.4%

+ 42.7%

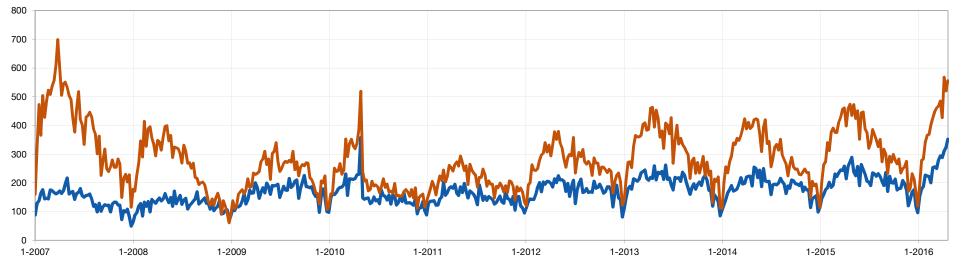
+ 13.3%

+ 17.3%

+ 11.0%



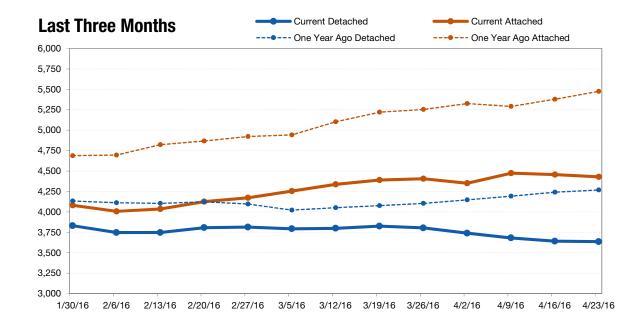
### **Historical Under Contract**



## **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
1/30/2016	3,830	- 7.3%	4,080	- 13.0%
2/6/2016	3,746	- 8.9%	4,006	- 14.7%
2/13/2016	3,746	- 8.7%	4,034	- 16.4%
2/20/2016	3,806	- 7.7%	4,125	- 15.2%
2/27/2016	3,813	- 6.9%	4,171	- 15.3%
3/5/2016	3,792	- 5.7%	4,255	- 13.9%
3/12/2016	3,798	- 6.2%	4,337	- 15.0%
3/19/2016	3,825	- 6.2%	4,390	- 15.9%
3/26/2016	3,803	- 7.3%	4,405	- 16.2%
4/2/2016	3,738	- 9.8%	4,351	- 18.3%
4/9/2016	3,681	- 12.2%	4,473	- 15.5%
4/16/2016	3,640	- 14.2%	4,456	- 17.1%
4/23/2016	3,635	- 14.8%	4,429	- 19.1%
3-Month Avg.	3,758	- 9.0%	4,270	- 15.9%

#### **Historical Inventory of Homes for Sale**

1-2008

1-2009

1-2010

1-2011

20,000

17,500

15,000

12,500

10,000

7,500

5,000

2,500

Detached Attached

1-2012 1-2013 1-2014 1-2015 1-2016

### **Market Time**

Average number of days between when a property is listed and when an offer is accepted in a given month.



Year-Over-Year

Change

- 2.3%

+ 5.6%

- 3.1%

+ 4.8%

- 4.4%

- 2.8%

+1.3%

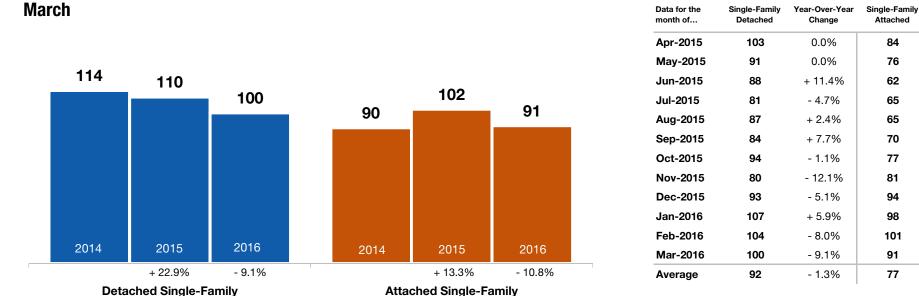
- 6.9%

+ 1.1%

+ 6.5%

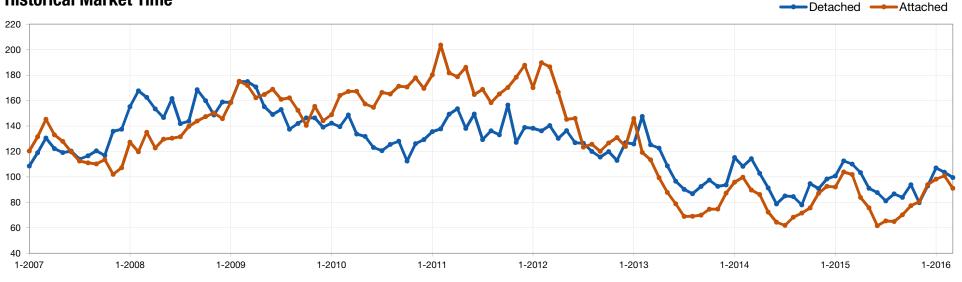
- 2.9%

- 10.8%



### **Historical Market Time**

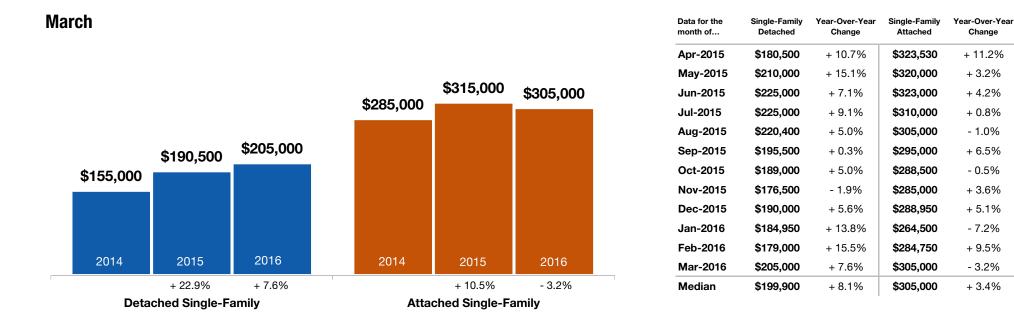
**92** - 1.3% **77** - 2.1%



### **Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.





### **Historical Median Sales Price**

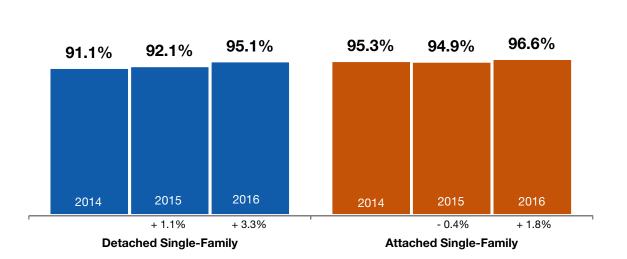
---- Detached ---- Attached \$400,000 \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100.000 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016

### **Percent of Original List Price Received**

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



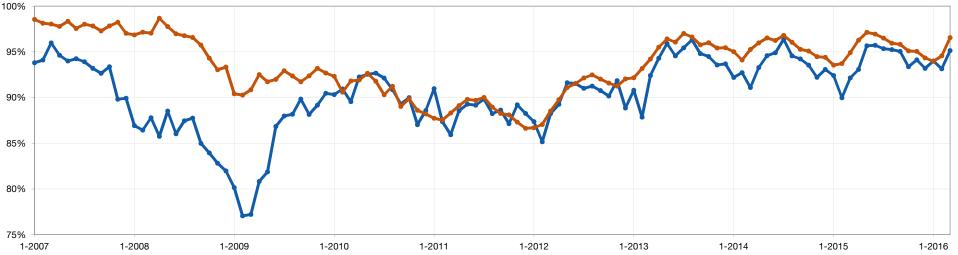
#### March



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2015	93.1%	- 0.2%	96.3%	+ 0.3%
May-2015	95.7%	+ 1.2%	97.1%	+ 0.6%
Jun-2015	95.7%	+ 0.8%	96.9%	+ 0.6%
Jul-2015	95.4%	- 1.0%	96.5%	- 0.3%
Aug-2015	95.3%	+ 0.7%	95.9%	- 0.2%
Sep-2015	95.1%	+ 1.0%	95.8%	+ 0.5%
Oct-2015	93.4%	- 0.1%	95.1%	0.0%
Nov-2015	94.1%	+ 2.1%	95.0%	+ 0.5%
Dec-2015	93.2%	+ 0.1%	94.3%	- 0.1%
Jan-2016	94.0%	+ 1.7%	94.0%	+ 0.4%
Feb-2016	93.1%	+ 3.4%	94.6%	+ 1.0%
Mar-2016	95.1%	+ 3.3%	96.6%	+ 1.8%
Average	94.5%	+ 1.0%	95.9%	+ 0.5%

#### **Historical Percent of Original List Price Received**

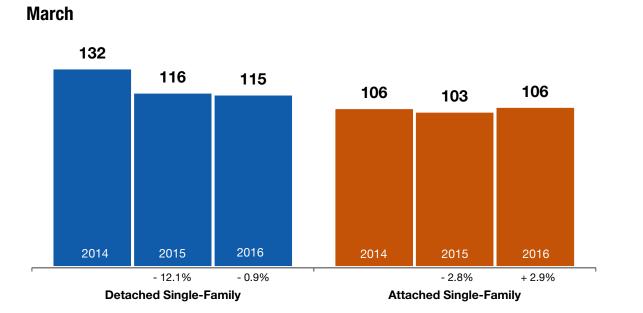
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### **Housing Affordability Index**

This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2015	117	- 8.6%	103	+ 1.0%
May-2015	116	- 6.5%	102	0.0%
Jun-2015	106	0.0%	98	- 3.0%
Jul-2015	99	- 7.5%	99	- 1.0%
Aug-2015	105	+ 1.9%	101	+ 4.1%
Sep-2015	119	+ 8.2%	102	- 2.9%
Oct-2015	123	- 2.4%	107	+ 2.9%
Nov-2015	131	+ 2.3%	107	+ 3.9%
Dec-2015	117	- 3.3%	100	+ 1.0%
Jan-2016	117	- 17.6%	110	0.0%
Feb-2016	135	- 0.7%	109	- 6.0%
Mar-2016	115	- 0.9%	106	+ 2.9%
Average	117	- 2.9%	104	+ 0.2%

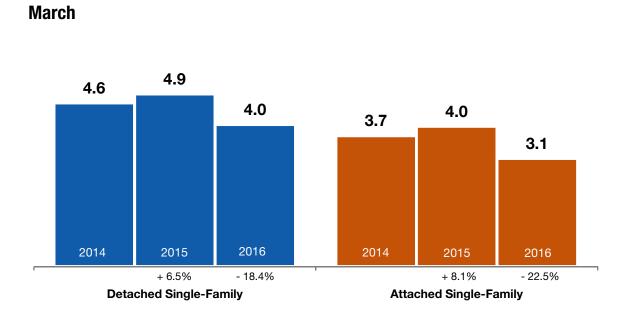
### Historical Housing Affordability Index

---- Detached ---- Attached 200 175 150 125 100 75 50 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015 1-2016

### **Months Supply of Inventory**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Apr-2015	5.1	+ 2.0%	4.1	0.0%
May-2015	5.3	0.0%	4.2	- 2.3%
Jun-2015	5.4	- 1.8%	4.2	- 4.5%
Jul-2015	5.4	- 6.9%	4.1	- 12.8%
Aug-2015	5.4	- 10.0%	4.0	- 13.0%
Sep-2015	5.4	- 10.0%	4.0	- 16.7%
Oct-2015	5.4	- 10.0%	3.7	- 19.6%
Nov-2015	4.9	- 15.5%	3.4	- 19.0%
Dec-2015	4.3	- 15.7%	2.8	- 22.2%
Jan-2016	4.2	- 16.0%	2.8	- 22.2%
Feb-2016	4.2	- 14.3%	2.9	- 21.6%
Mar-2016	4.0	- 18.4%	3.1	- 22.5%
Average	4.9	- 9.5%	3.6	- 14.5%

#### **Historical Months Supply of Inventory**

