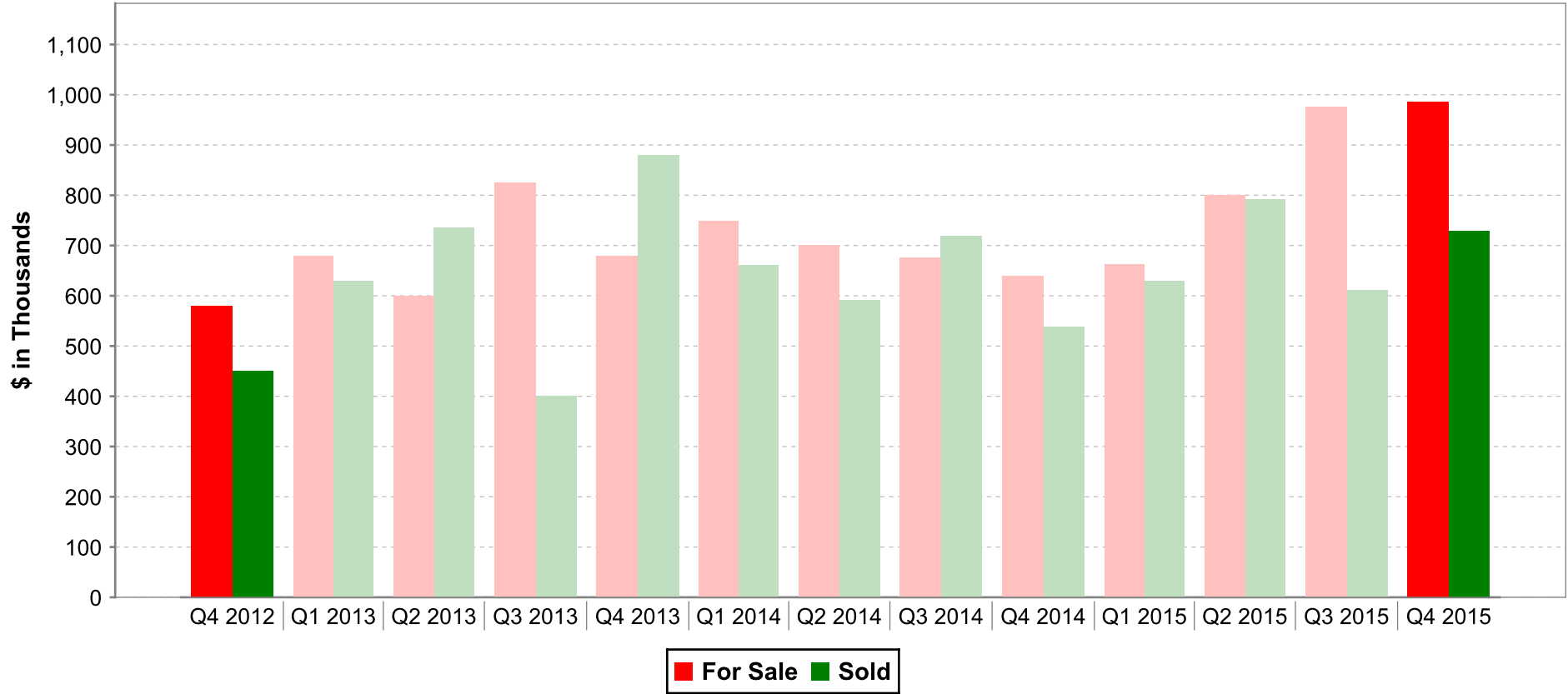


Market Dynamics

Median Price (FS, Sold)

3 Years (Quarterly) Q4 2012 - Q4 2015

**Berkshire Hathaway HomeServices
KoenigRu**



■ For Sale ■ Sold
KEY INFORMATION

	Q4 2012	Q4 2015	Median Price Change	Percent Change
For Sale	579,000	984,950	405,950	70.1
Sold	450,000	729,000	279,000	62.0

FS
+70.1%

Sold
+62.0%

MLS: MRED	Period: 3 Years (Quarterly)	Price: All	Construction Type: All	Bedrooms: 3, 4, 5+	Bathrooms: 2, 3+	Lot Size: All
Property Types:	Residential: (Detached Single)					Sq Ft: All
MLS Areas:	8077					

Market Dynamics
Median Price (FS, Sold)
3 Years (Quarterly) Q4 2012 - Q4 2015

Berkshire Hathaway HomeServices
KoenigRu

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS	
	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties
Q4 2015	984,950	50	945,000	13	729,000	11	949,000	21	874,000	17
Q3 2015	974,950	76	675,000	19	611,000	22	1,022,000	24	974,900	49
Q2 2015	799,450	62	664,950	20	791,000	17	799,900	15	824,900	44
Q1 2015	662,000	46	781,500	16	630,000	9	600,000	12	625,000	30
Q4 2014	639,000	47	549,000	11	538,750	16	649,950	20	639,000	27
Q3 2014	674,900	53	704,500	12	718,500	20	674,900	21	669,900	37
Q2 2014	699,900	50	699,000	21	591,000	9	790,000	13	699,900	41
Q1 2014	749,000	25	659,000	7	660,000	6	925,000	9	847,000	16
Q4 2013	679,450	18	775,000	5	880,000	7	544,450	4	614,000	8
Q3 2013	824,450	24	559,000	7	400,000	15	995,000	7	554,450	12
Q2 2013	599,900	35	539,000	19	735,000	15	574,000	4	577,450	24
Q1 2013	679,000	26	699,000	11	629,900	9	887,000	4	679,000	16
Q4 2012	579,000	27	619,900	7	450,000	5	474,000	10	450,000	11