# **Weekly Market Activity Report**

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



## For Week Ending November 28, 2015

Data current as of December 7, 2015

The real estate market tends to hit its slowest moments right around the Thanksgiving holiday, continuing through to the end of the year before bouncing back with renewed resolutionary enthusiasm. The trends aren't expected to change too much in year-over-year comparisons to what we have seen over the last several weeks.

#### SINGLE-FAMILY DETACHED

For the week ending November 28:

- New Listings decreased 10.1% to 161
- Under Contract Sales increased 26.7% to 147
- Inventory decreased 14.3% to 4,108

### For the month of October:

- Median Sales Price increased 5.6% to \$190,000
- Market Time decreased 2.1% to 93
- Pct of List Price Rec'd decreased 0.1% to 93.4%
- Months Supply decreased 18.3% to 4.9

#### SINGLE-FAMILY ATTACHED

For the week ending November 28:

- New Listings decreased 8.8% to 155
- Under Contract Sales increased 31.1% to 194
- Inventory decreased 15.2% to 4,725

#### For the month of October:

- Median Sales Price decreased 0.8% to \$287.750
- Market Time remained flat at 76
- Pct of List Price Rec'd remained flat at 95.1
- Months Supply decreased 21.7% to 3.6

### **Quick Facts**

- 10.1%	- 8.8%	+ 26.7%	+ 31.1%	- 14.3%	- 15.2%
Detached	Attached	Detached	Attached	Detached	Attached
Year-Over-Y	ear Change	Year-Over-Y	'ear Change	Year-Over-	Year Change
New L	New Listings Under Contract		Homes	for Sale	
Metrics by					2
	U	ngent or pending)			3
Inventory	of Homes	for Sale			4
Metrics by	y Month				
Market Ti	me				5
Median S	ales Price				6
Percent of	of Original L	∟ist Price Re	ceived		7

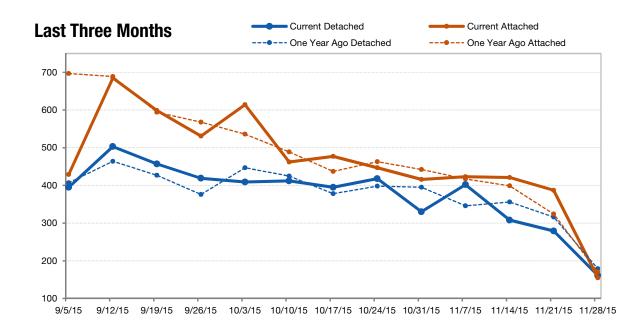
Housing Affordability Index

Months Supply of Inventory

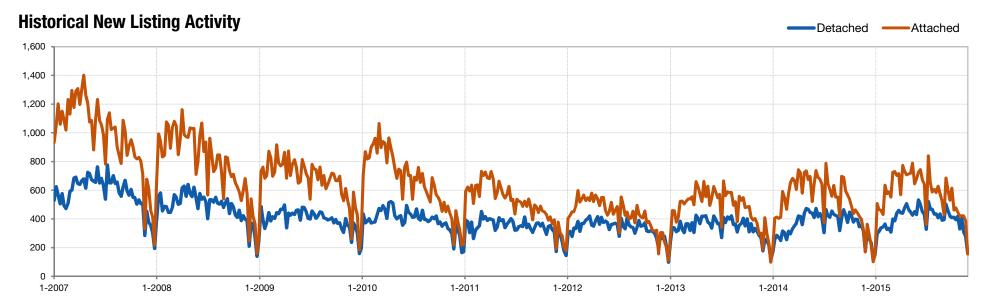
# **New Listings**

A count of the properties that have been newly listed on the market in a given month.





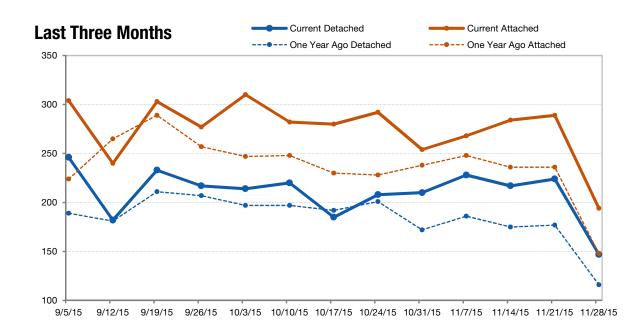
Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
9/5/2015	395	- 2.9%	429	- 38.5%
9/12/2015	503	+ 8.4%	685	- 0.6%
9/19/2015	457	+ 7.0%	599	+ 0.8%
9/26/2015	419	+ 11.4%	531	- 6.5%
10/3/2015	409	- 8.5%	614	+ 14.6%
10/10/2015	412	- 3.1%	462	- 5.5%
10/17/2015	395	+ 4.5%	477	+ 9.2%
10/24/2015	418	+ 5.0%	447	- 3.5%
10/31/2015	330	- 16.5%	416	- 5.9%
11/7/2015	402	+ 16.2%	423	+ 1.4%
11/14/2015	308	- 13.5%	421	+ 5.5%
11/21/2015	279	- 11.7%	387	+ 19.4%
11/28/2015	161	- 10.1%	155	- 8.8%
3-Month Avg.	376	- 0.5%	465	- 2.9%



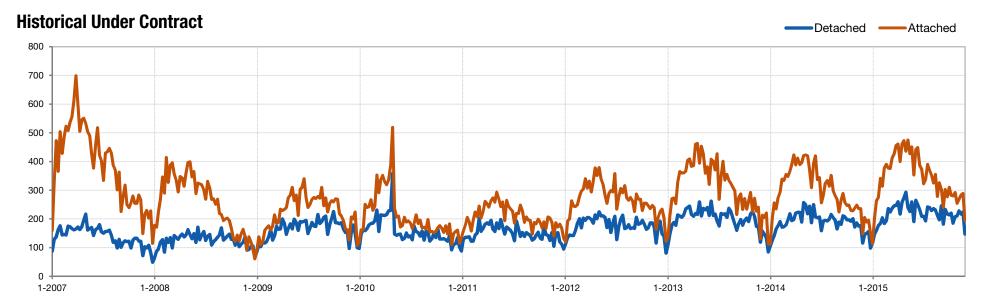
## **Under Contract**

A count of the properties in either a contingent or pending status in a given month.





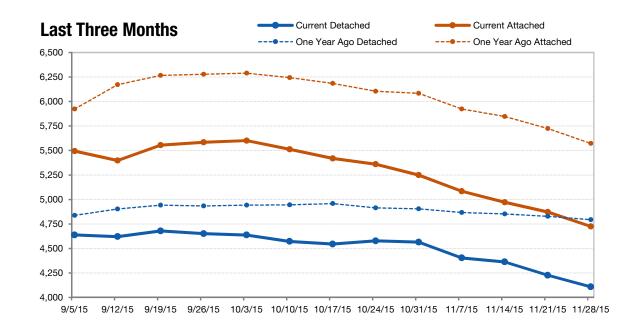
Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
9/5/2015	246	+ 30.2%	304	+ 35.7%
9/12/2015	182	+ 0.6%	240	- 9.4%
9/19/2015	233	+ 10.4%	303	+ 4.8%
9/26/2015	217	+ 4.8%	277	+ 7.8%
10/3/2015	214	+ 8.6%	310	+ 25.5%
10/10/2015	220	+ 11.7%	282	+ 13.7%
10/17/2015	185	- 3.6%	280	+ 21.7%
10/24/2015	208	+ 3.5%	292	+ 28.1%
10/31/2015	210	+ 22.1%	254	+ 6.7%
11/7/2015	228	+ 22.6%	268	+ 8.1%
11/14/2015	217	+ 24.0%	284	+ 20.3%
11/21/2015	224	+ 26.6%	289	+ 22.5%
11/28/2015	147	+ 26.7%	194	+ 31.1%
3-Month Avg.	210	+ 13.7%	275	+ 15.6%



# **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
9/5/2015	4,638	- 4.1%	5,494	- 7.3%
9/12/2015	4,621	- 5.8%	5,397	- 12.6%
9/19/2015	4,679	- 5.3%	5,554	- 11.4%
9/26/2015	4,651	- 5.7%	5,584	- 11.1%
10/3/2015	4,637	- 6.2%	5,601	- 10.9%
10/10/2015	4,572	- 7.5%	5,512	- 11.7%
10/17/2015	4,545	- 8.3%	5,419	- 12.4%
10/24/2015	4,578	- 6.9%	5,361	- 12.2%
10/31/2015	4,565	- 6.9%	5,249	- 13.7%
11/7/2015	4,404	- 9.5%	5,084	- 14.2%
11/14/2015	4,363	- 10.1%	4,971	- 15.0%
11/21/2015	4,227	- 12.4%	4,872	- 14.9%
11/28/2015	4,108	- 14.3%	4,725	- 15.2%
3-Month Avg.	4,507	- 7.9%	5,294	- 12.5%

### **Historical Inventory of Homes for Sale**

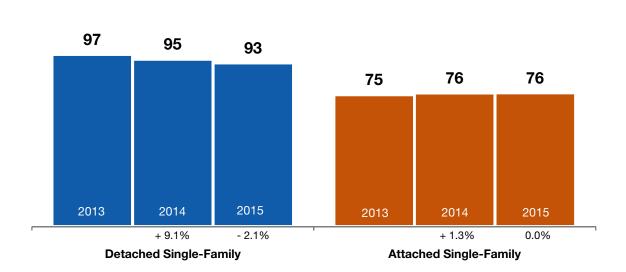


## **Market Time**

Average number of days between when a property is listed and when an offer is accepted in a given month.

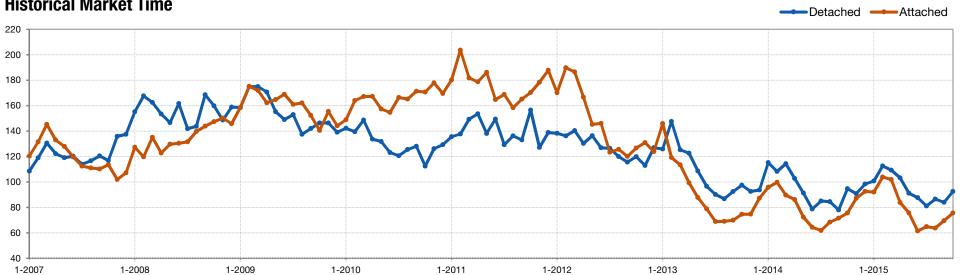


### **October**



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2014	91	- 2.2%	87	+ 16.0%
Dec-2014	98	+ 4.3%	93	+ 6.9%
Jan-2015	101	- 12.2%	92	- 4.2%
Feb-2015	113	+ 4.6%	104	+ 4.0%
Mar-2015	109	- 4.4%	102	+ 13.3%
Apr-2015	103	0.0%	84	- 2.3%
May-2015	91	0.0%	76	+ 5.6%
Jun-2015	88	+ 11.4%	61	- 4.7%
Jul-2015	81	- 4.7%	65	+ 4.8%
Aug-2015	87	+ 2.4%	64	- 5.9%
Sep-2015	84	+ 7.7%	70	- 2.8%
Oct-2015	93	- 2.1%	76	0.0%
Average	94	+ 0.2%	78	+ 1.7%

### **Historical Market Time**

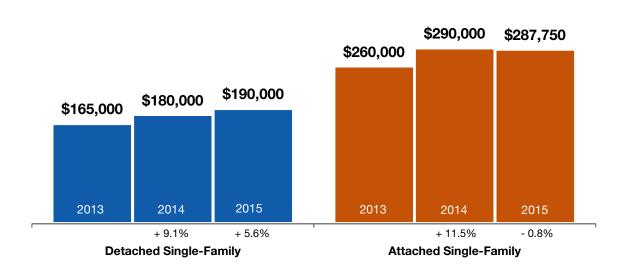


## **Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

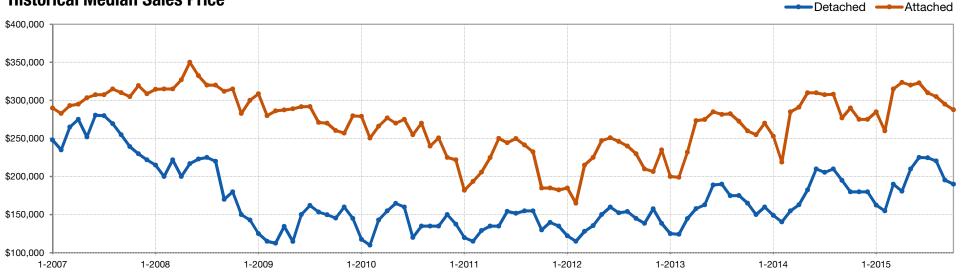


### **October**

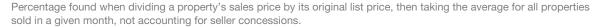


Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2014	\$180,000	+ 20.0%	\$275,000	+ 7.8%
Dec-2014	\$180,000	+ 12.5%	\$275,000	+ 1.9%
Jan-2015	\$162,500	+ 9.1%	\$285,000	+ 12.6%
Feb-2015	\$155,000	+ 10.3%	\$260,000	+ 18.7%
Mar-2015	\$190,000	+ 22.6%	\$315,000	+ 10.5%
Apr-2015	\$180,750	+ 10.9%	\$323,530	+ 11.2%
May-2015	\$210,000	+ 15.1%	\$320,000	+ 3.2%
Jun-2015	\$225,000	+ 7.1%	\$323,000	+ 4.2%
Jul-2015	\$224,750	+ 9.4%	\$310,000	+ 0.8%
Aug-2015	\$220,400	+ 5.0%	\$305,000	- 1.0%
Sep-2015	\$195,500	+ 0.3%	\$295,000	+ 6.5%
Oct-2015	\$190,000	+ 5.6%	\$287,750	- 0.8%
Median	\$195,000	+ 11.4%	\$304,900	+ 5.1%

### **Historical Median Sales Price**

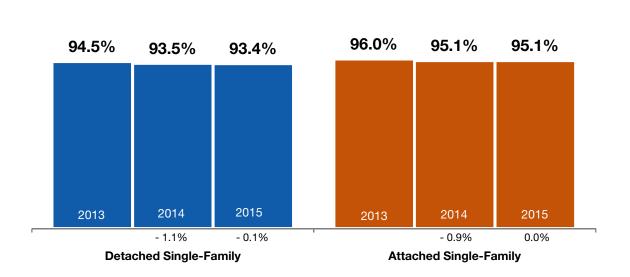


# **Percent of Original List Price Received**





### **October**



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2014	92.2%	- 1.5%	94.5%	- 0.9%
Dec-2014	93.1%	- 0.6%	94.4%	- 1.2%
Jan-2015	92.4%	+ 0.2%	93.6%	- 1.5%
Feb-2015	90.0%	- 2.9%	93.7%	- 0.4%
Mar-2015	92.1%	+ 1.1%	94.9%	- 0.4%
Apr-2015	93.1%	- 0.2%	96.3%	+ 0.3%
May-2015	95.6%	+ 1.1%	97.1%	+ 0.6%
Jun-2015	95.7%	+ 0.8%	96.9%	+ 0.6%
Jul-2015	95.3%	- 1.1%	96.5%	- 0.3%
Aug-2015	95.3%	+ 0.7%	95.9%	- 0.1%
Sep-2015	95.1%	+ 1.0%	95.8%	+ 0.5%
Oct-2015	93.4%	- 0.1%	95.1%	0.0%
Average	93.9%	- 0.0%	95.7%	- 0.0%

### **Historical Percent of Original List Price Received**

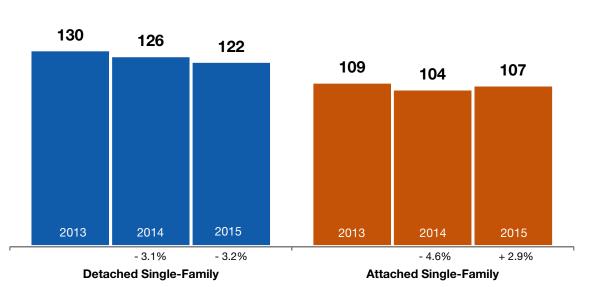


# **Housing Affordability Index**



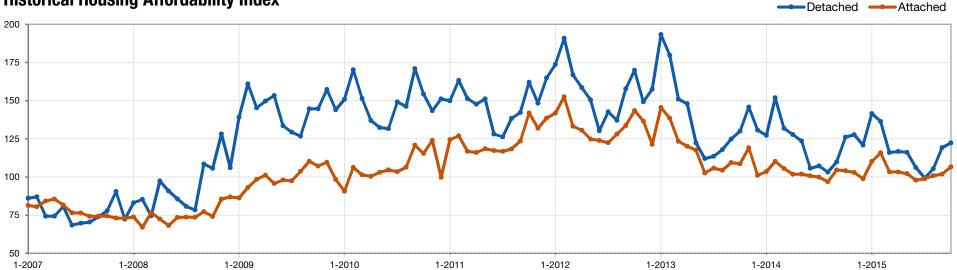


### **October**



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2014	128	- 12.3%	103	- 13.4%
Dec-2014	121	- 7.6%	99	- 2.0%
Jan-2015	142	+ 11.8%	110	+ 5.8%
Feb-2015	136	- 10.5%	116	+ 5.5%
Mar-2015	116	- 12.1%	103	- 2.8%
Apr-2015	117	- 8.6%	103	+ 1.0%
May-2015	116	- 6.5%	102	0.0%
Jun-2015	106	0.0%	98	- 3.0%
Jul-2015	99	- 7.5%	99	- 1.0%
Aug-2015	105	+ 1.9%	101	+ 4.1%
Sep-2015	119	+ 8.2%	102	- 2.9%
Oct-2015	122	- 3.2%	107	+ 2.9%
Average	119	- 3.9%	104	- 0.5%

### **Historical Housing Affordability Index**

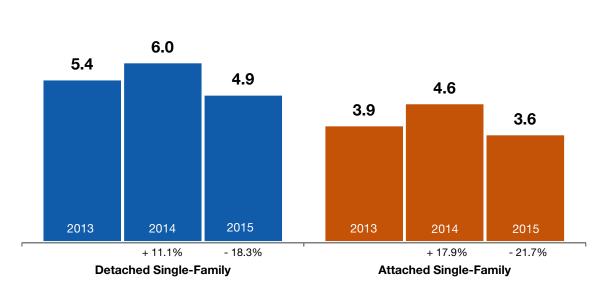


# **Months Supply of Inventory**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



### **October**



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Nov-2014	5.8	+ 13.7%	4.2	+ 20.0%
Dec-2014	5.0	+ 6.4%	3.6	+ 16.1%
Jan-2015	5.0	+ 8.7%	3.6	+ 9.1%
Feb-2015	4.8	+ 4.3%	3.7	+ 5.7%
Mar-2015	4.8	+ 4.3%	3.9	+ 5.4%
Apr-2015	5.0	0.0%	4.1	0.0%
May-2015	5.2	- 1.9%	4.2	- 2.3%
Jun-2015	5.3	- 3.6%	4.1	- 6.8%
Jul-2015	5.3	- 8.6%	4.1	- 12.8%
Aug-2015	5.2	- 13.3%	3.9	- 15.2%
Sep-2015	5.1	- 15.0%	3.9	- 18.8%
Oct-2015	4.9	- 18.3%	3.6	- 21.7%
Average	5.1	- 3.1%	3.9	- 3.7%

### **Historical Months Supply of Inventory**

