Weekly Market Activity Report

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



For Week Ending October 3, 2015

Data current as of October 12, 2015

Recovery has been on fleek now for a while. On what? Okay, let's use a more recognizable term, like on point. But we should all get used to the lingo of the new wave of buyers if we want to continue to set record-breaking bragging rights. With the summer now well behind us, the week-over-week market trends will begin to wane. Hopefully, the fleek remains in year-over-year comparisons and all will be well through the end of the year.

SINGLE-FAMILY DETACHED

For the week ending October 3:

- New Listings decreased 8.7% to 408
- Under Contract Sales increased 26.4% to 249
- Inventory decreased 10.7% to 4,408

For the month of September:

- Median Sales Price increased 0.5% to \$195,925
- Market Time increased 7.7% to 84
- Pct of List Price Rec'd increased 1.0% to 95.1%
- Months Supply decreased 21.7% to 4.7

SINGLE-FAMILY ATTACHED

For the week ending October 3:

- New Listings increased 14.7% to 615
- Under Contract Sales increased 39.0% to 342
- Inventory decreased 13.1% to 5,456

For the month of September:

- Median Sales Price increased 6.5% to \$295,000
- Market Time decreased 2.8% to 70
- Pct of List Price Rec'd increased 0.5% to 95.8%
- Months Supply decreased 20.8% to 3.8

Quick Facts

- 8.7%	+ 14.7%	+ 26.4 %	+ 39.0%	- 10.7%	- 13.1%
Detached	Attached	Detached	Attached	Detached	Attached
	Year Change ₋istings	Year-Over-Y Under C	/ear Change Contract		Year Change for Sale

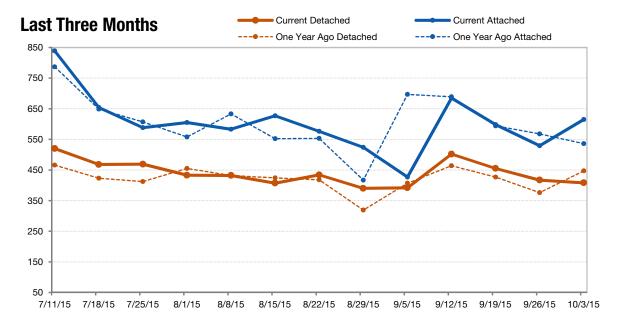
Metrics by Week

New Listings	2
Under Contract (contingent or pending)	3
Inventory of Homes for Sale	4
Metrics by Month Market Time Median Sales Price Percent of Original List Price Received Housing Affordability Index Months Supply of Inventory	5 6 7 8 9

New Listings

A count of the properties that have been newly listed on the market in a given month.

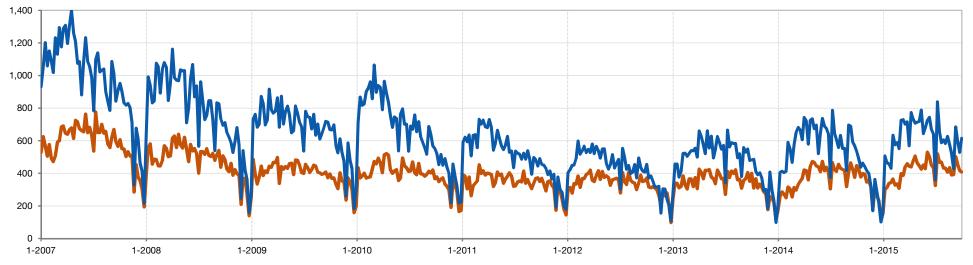




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/11/2015	520	+ 11.6%	839	+ 6.6%
7/18/2015	468	+ 10.6%	654	+ 0.8%
7/25/2015	469	+ 13.8%	588	- 3.1%
8/1/2015	433	- 4.8%	605	+ 8.4%
8/8/2015	432	0.0%	583	- 7.9%
8/15/2015	407	- 4.0%	627	+ 13.6%
8/22/2015	434	+ 3.8%	576	+ 4.2%
8/29/2015	390	+ 22.3%	524	+ 25.7%
9/5/2015	392	- 3.7%	427	- 38.7%
9/12/2015	502	+ 8.2%	685	- 0.6%
9/19/2015	455	+ 6.6%	598	+ 0.7%
9/26/2015	417	+ 10.9%	529	- 6.9%
10/3/2015	408	- 8.7%	615	+ 14.7%
3-Month Avg.	441	+ 4.7%	604	+ 0.1%

Historical New Listing Activity

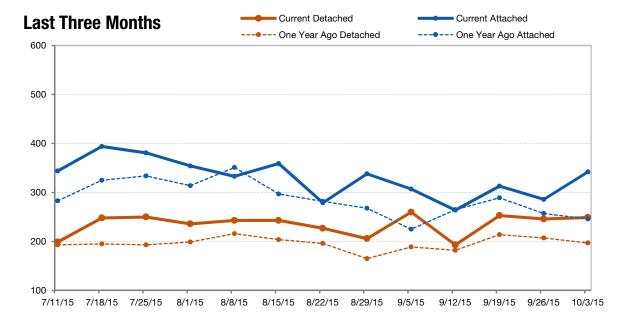
-Detached -Attached



Under Contract

A count of the properties in either a contingent or pending status in a given month.

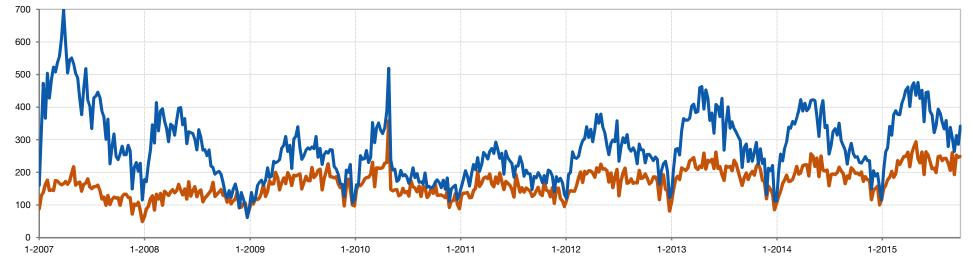




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/11/2015	199	+ 3.1%	344	+ 21.6%
7/18/2015	248	+ 27.2%	394	+ 21.2%
7/25/2015	250	+ 29.5%	381	+ 14.1%
8/1/2015	236	+ 18.6%	354	+ 12.7%
8/8/2015	243	+ 12.5%	333	- 5.1%
8/15/2015	243	+ 19.1%	359	+ 20.9%
8/22/2015	227	+ 15.8%	279	- 1.1%
8/29/2015	206	+ 24.8%	338	+ 26.1%
9/5/2015	260	+ 37.6%	307	+ 36.4%
9/12/2015	193	+ 6.0%	264	- 0.4%
9/19/2015	253	+ 18.2%	313	+ 8.3%
9/26/2015	246	+ 18.8%	286	+ 11.3%
10/3/2015	249	+ 26.4%	342	+ 39.0%
3-Month Avg.	235	+ 19.7%	330	+ 14.9%

Historical Under Contract

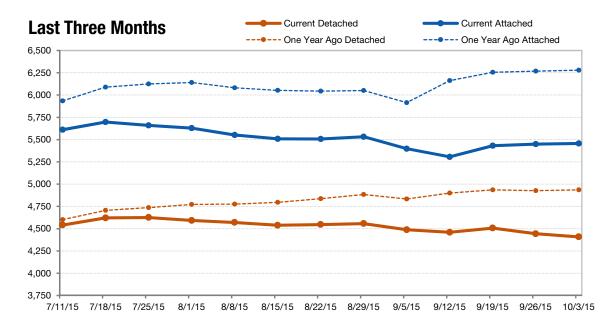
Detached — Attached



Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

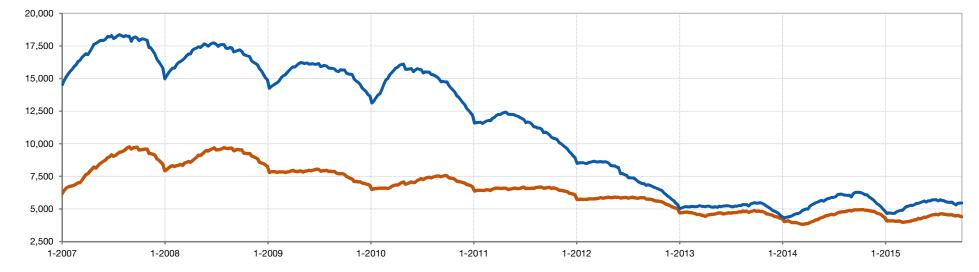




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/11/2015	4,541	- 1.3%	5,611	- 5.5%
7/18/2015	4,621	- 1.8%	5,697	- 6.4%
7/25/2015	4,625	- 2.4%	5,659	- 7.6%
8/1/2015	4,592	- 3.8%	5,629	- 8.3%
8/8/2015	4,570	- 4.3%	5,552	- 8.7%
8/15/2015	4,538	- 5.4%	5,509	- 9.0%
8/22/2015	4,546	- 6.0%	5,506	- 8.9%
8/29/2015	4,557	- 6.7%	5,531	- 8.6%
9/5/2015	4,488	- 7.2%	5,397	- 8.8%
9/12/2015	4,459	- 9.0%	5,306	- 13.9%
9/19/2015	4,507	- 8.7%	5,432	- 13.2%
9/26/2015	4,443	- 9.8%	5,450	- 13.1%
10/3/2015	4,408	- 10.7%	5,456	- 13.1%
3-Month Avg.	4,530	- 6.0%	5,518	- 9.7%

Historical Inventory of Homes for Sale

Detached Attached



Market Time

Average number of days between when a property is listed and when an offer is accepted in a given month.



Change

+ 1.3%

+ 16.0%

+ 6.9%

- 4.2%

+ 4.0%

+ 13.3%

- 2.3%

+ 5.6%

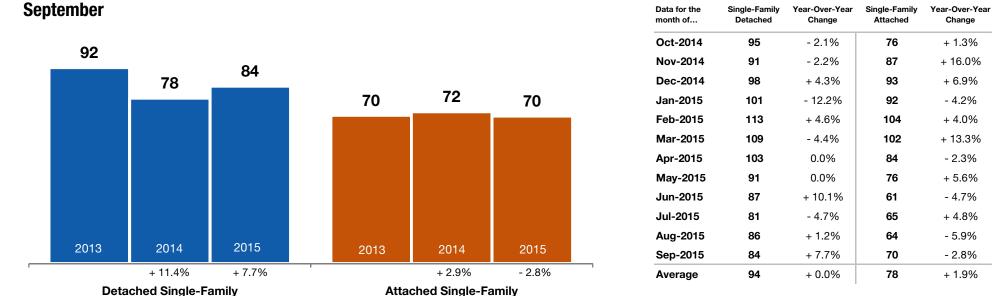
- 4.7%

+ 4.8%

- 5.9%

- 2.8%

+ 1.9%



Historical Market Time

1-2008

1-2009

1-2010

220

200

180

160

140

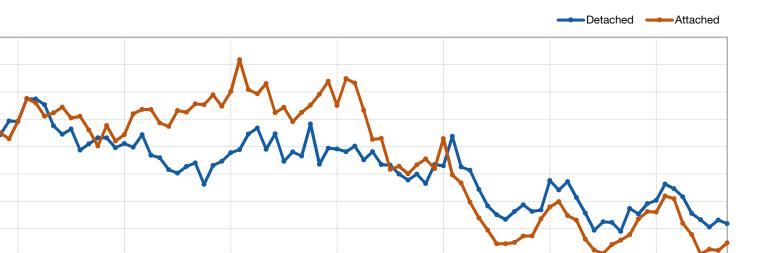
120

100

80

60 1-2007 Attached Single-Family

1-2011



1-2012

1-2013

1-2014

1-2015

Median Sales Price

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



Year-Over-Year

Change

+ 11.5%

+ 7.8%

+ 1.9%

+ 12.6%

+ 18.7%

+10.5%

+ 11.2%

+ 3.2%

+4.2%

+ 0.8%

- 1.3%

+ 6.5%

+ 6.3%

September Data for the Single-Family Year-Over-Year Single-Family month of ... Detached Change Attached Oct-2014 \$180,000 + 9.1% \$290,000 Nov-2014 \$180,000 + 20.0% \$275,000 \$295,000 \$277,000 Dec-2014 \$180,000 + 12.5% \$275,000 \$272,500 Jan-2015 \$162,500 + 9.1% \$285,000 Feb-2015 + 10.3% \$260,000 \$155,000 \$195,000 \$195,925 Mar-2015 \$190,000 + 22.6% \$315,000 \$175,000 Apr-2015 \$180,500 +10.7%\$323,530 May-2015 \$210,000 +15.1%\$320,000 Jun-2015 \$225,000 + 7.1% \$323,000 Jul-2015 \$224,750 + 9.4% \$310,000 Aug-2015 \$220,800 + 5.1% \$304,000 2013 2014 2015 2013 2014 2015 Sep-2015 \$195,925 + 0.5% \$295,000 + 1.7% + 11.4%+0.5%+ 6.5% Median \$194,900 + 11.4% \$305,000 **Detached Single-Family Attached Single-Family**

Historical Median Sales Price ----- Detached -----Attached \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100.000 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

Current as of October 12, 2015. All data from Midwest Real Estate Data reflecting activity within the 77 officially defined Chicago community areas. Powered by 10K Research and Marketing. | 6

Percent of Original List Price Received

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



September

100%

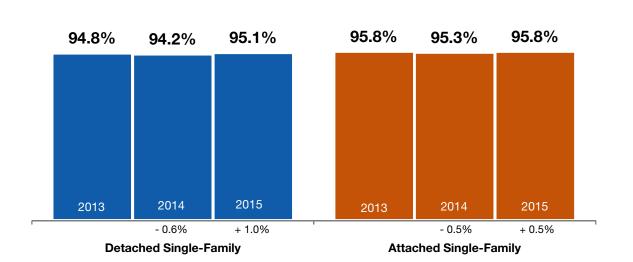
95%

90%

85%

80%

75%



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2014	93.5%	- 1.1%	95.1%	- 0.9%
Nov-2014	92.2%	- 1.5%	94.5%	- 0.9%
Dec-2014	93.1%	- 0.6%	94.4%	- 1.2%
Jan-2015	92.4%	+ 0.2%	93.6%	- 1.5%
Feb-2015	90.0%	- 2.9%	93.7%	- 0.4%
Mar-2015	92.1%	+ 1.1%	94.9%	- 0.4%
Apr-2015	93.1%	- 0.2%	96.3%	+ 0.3%
May-2015	95.6%	+ 1.1%	97.1%	+ 0.6%
Jun-2015	95.7%	+ 0.8%	96.9%	+ 0.6%
Jul-2015	95.3%	- 1.1%	96.5%	- 0.3%
Aug-2015	95.3%	+ 0.7%	95.9%	- 0.1%
Sep-2015	95.1%	+ 1.0%	95.8%	+ 0.5%
Average	93.9%	- 0.1%	95.7%	- 0.1%

Historical Percent of Original List Price Received

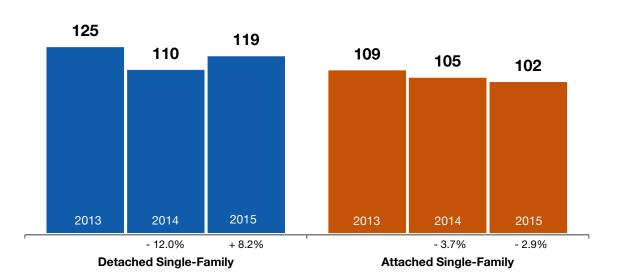
Detached Attached Detached Atta

Housing Affordability Index

This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



September



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2014	126	- 3.1%	104	- 4.6%
Nov-2014	128	- 12.3%	103	- 13.4%
Dec-2014	121	- 7.6%	99	- 2.0%
Jan-2015	142	+ 11.8%	110	+ 5.8%
Feb-2015	136	- 10.5%	116	+ 5.5%
Mar-2015	116	- 12.1%	103	- 2.8%
Apr-2015	117	- 8.6%	103	+ 1.0%
May-2015	116	- 6.5%	102	0.0%
Jun-2015	106	0.0%	98	- 3.0%
Jul-2015	99	- 7.5%	99	- 1.0%
Aug-2015	105	+ 1.9%	101	+ 4.1%
Sep-2015	119	+ 8.2%	102	- 2.9%
Average	119	- 3.9%	103	- 1.1%

---- Detached ----- Attached 200 175 150 125 100 75 50 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

Historical Housing Affordability Index

Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



Year-Over-Year

Change

+ 17.9%

+ 20.0%

+ 16.1%

+ 6.1%

+ 5.7%

+ 5.4%

0.0%

- 4.7%

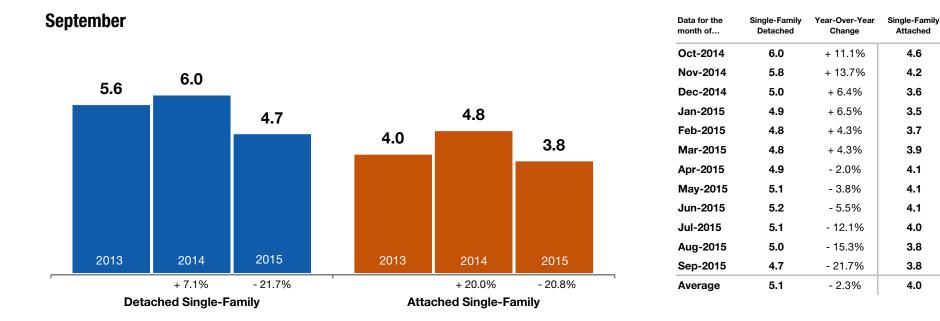
- 6.8%

- 14.9%

- 17.4%

- 20.8%

- 0.9%



Historical Months Supply of Inventory

