# **Weekly Market Activity Report**

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



## For Week Ending October 17, 2015

Data current as of October 26, 2015

Jobless claims have dropped once again, matching levels not seen since 1973. Housing sales have continued to perform well, which should not be a surprise to those active in the real estate industry. Good economic environments foster healthy housing, and persistent health should lead to a Federal Reserve rate hike before the year is over.

#### SINGLE-FAMILY DETACHED

For the week ending October 17:

- New Listings increased 3.4% to 391
- Under Contract Sales increased 12.5% to 216
- Inventory decreased 12.4% to 4,336

#### For the month of September:

- Median Sales Price increased 0.6% to \$196,250
- Market Time increased 7.7% to 84
- Pct of List Price Rec'd increased 0.8% to 95.0%
- Months Supply decreased 20.0% to 4.8

#### SINGLE-FAMILY ATTACHED

For the week ending October 17:

- New Listings increased 8.5% to 474
- Under Contract Sales increased 40.9% to 324
- Inventory decreased 14.0% to 5,313

#### For the month of September:

- Median Sales Price increased 6.5% to \$295,000
- Market Time decreased 2.8% to 70
- Pct of List Price Rec'd increased 0.5% to 95.8%
- Months Supply decreased 18.8% to 3.9

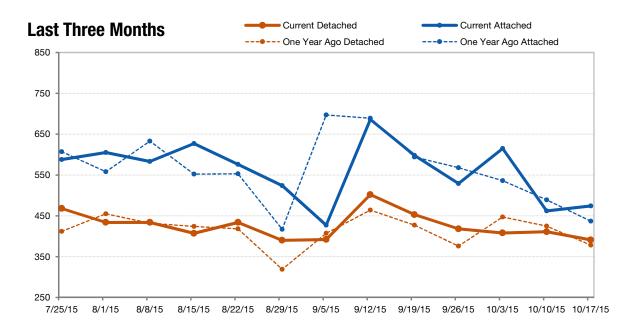
### **Quick Facts**

+ 3.4%	+ 8.5%	+ 12.5%	+ 40.9%	- 12.4%	- 14.0%
Detached	Attached	Detached	Attached	Detached	Attached
Year-Over-Year Change Year New Listings			ear Change Contract		Year Change for Sale
	ngs ontract (contin	ngent or pending)			2
Metrics b	of Homes  y Month	for Sale			4
Market Ti	me				5
Median S	ales Price				6
Percent of	of Original L	∟ist Price Re	ceived		7
Housing A	Affordabilit	y Index			8
Months S		9			

# **New Listings**

A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/25/2015	468	+ 13.6%	588	- 3.1%
8/1/2015	434	- 4.6%	605	+ 8.4%
8/8/2015	434	+ 0.5%	583	- 7.9%
8/15/2015	407	- 4.0%	627	+ 13.6%
8/22/2015	434	+ 3.8%	576	+ 4.2%
8/29/2015	390	+ 22.3%	524	+ 25.7%
9/5/2015	392	- 3.7%	427	- 38.7%
9/12/2015	502	+ 8.2%	686	- 0.4%
9/19/2015	453	+ 6.1%	598	+ 0.7%
9/26/2015	418	+ 11.2%	529	- 6.9%
10/3/2015	408	- 8.7%	615	+ 14.7%
10/10/2015	411	- 3.3%	462	- 5.5%
10/17/2015	391	+ 3.4%	474	+ 8.5%
3-Month Avg.	426	+ 2.9%	561	- 0.5%

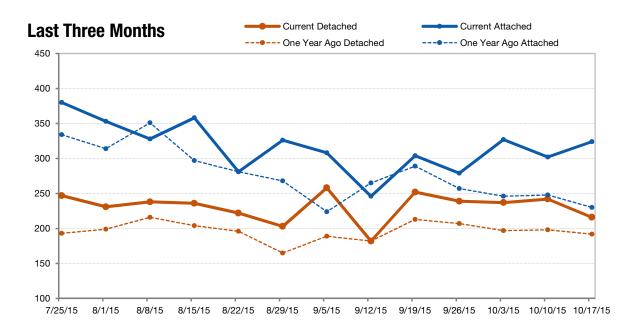
### **Historical New Listing Activity**



## **Under Contract**

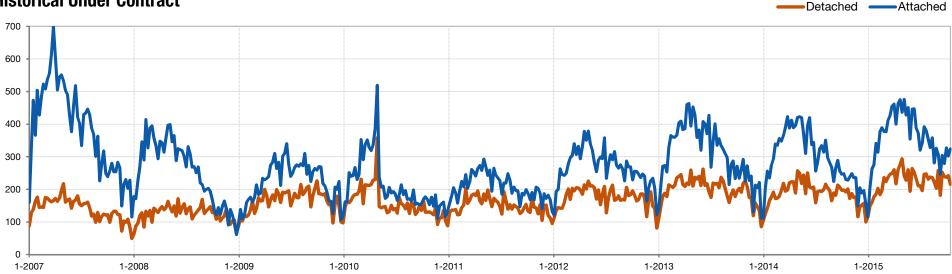
A count of the properties in either a contingent or pending status in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/25/2015	247	+ 28.0%	380	+ 13.8%
8/1/2015	231	+ 16.1%	353	+ 12.4%
8/8/2015	238	+ 10.2%	328	- 6.6%
8/15/2015	236	+ 15.7%	358	+ 20.5%
8/22/2015	222	+ 13.3%	281	0.0%
8/29/2015	203	+ 23.0%	326	+ 21.6%
9/5/2015	258	+ 36.5%	308	+ 37.5%
9/12/2015	182	0.0%	246	- 7.2%
9/19/2015	252	+ 18.3%	304	+ 5.2%
9/26/2015	239	+ 15.5%	279	+ 8.6%
10/3/2015	237	+ 20.3%	327	+ 32.9%
10/10/2015	242	+ 22.2%	302	+ 21.8%
10/17/2015	216	+ 12.5%	324	+ 40.9%
3-Month Avg.	231	+ 17.7%	317	+ 14.2%

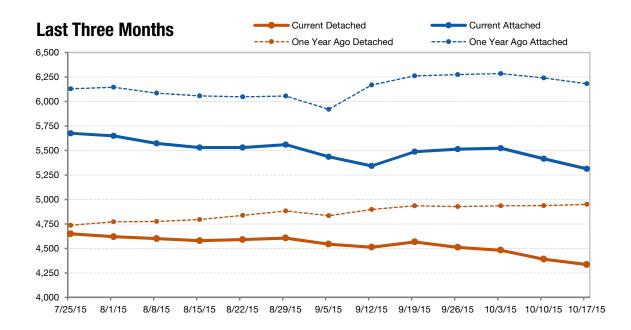
#### **Historical Under Contract**



# **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
7/25/2015	4,650	- 1.8%	5,676	- 7.4%
8/1/2015	4,620	- 3.2%	5,649	- 8.1%
8/8/2015	4,601	- 3.6%	5,572	- 8.4%
8/15/2015	4,579	- 4.5%	5,530	- 8.7%
8/22/2015	4,591	- 5.1%	5,530	- 8.6%
8/29/2015	4,606	- 5.7%	5,560	- 8.2%
9/5/2015	4,544	- 6.0%	5,435	- 8.2%
9/12/2015	4,513	- 7.9%	5,342	- 13.4%
9/19/2015	4,567	- 7.5%	5,487	- 12.4%
9/26/2015	4,512	- 8.4%	5,514	- 12.1%
10/3/2015	4,482	- 9.2%	5,524	- 12.1%
10/10/2015	4,391	- 11.1%	5,416	- 13.2%
10/17/2015	4,336	- 12.4%	5,313	- 14.0%
3-Month Avg.	4,538	- 6.7%	5,504	- 10.4%

### **Historical Inventory of Homes for Sale**

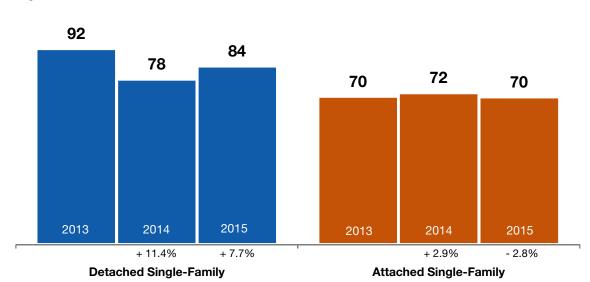


## **Market Time**

Average number of days between when a property is listed and when an offer is accepted in a given month.

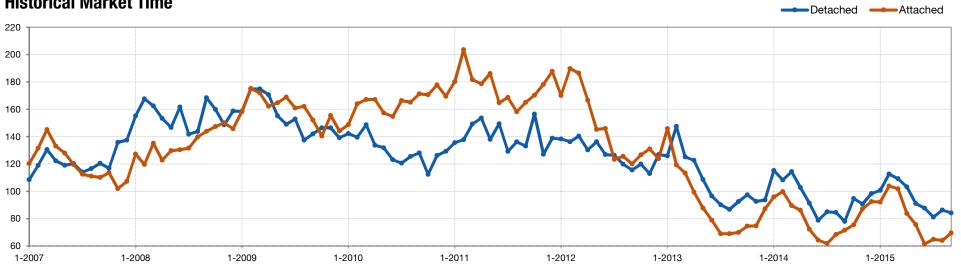


### September



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2014	95	- 2.1%	76	+ 1.3%
Nov-2014	91	- 2.2%	87	+ 16.0%
Dec-2014	98	+ 4.3%	93	+ 6.9%
Jan-2015	101	- 12.2%	92	- 4.2%
Feb-2015	113	+ 4.6%	104	+ 4.0%
Mar-2015	109	- 4.4%	102	+ 13.3%
Apr-2015	103	0.0%	84	- 2.3%
May-2015	91	0.0%	76	+ 5.6%
Jun-2015	88	+ 11.4%	61	- 4.7%
Jul-2015	81	- 4.7%	65	+ 4.8%
Aug-2015	86	+ 1.2%	64	- 5.9%
Sep-2015	84	+ 7.7%	70	- 2.8%
Average	94	+ 0.2%	78	+ 1.9%

#### **Historical Market Time**

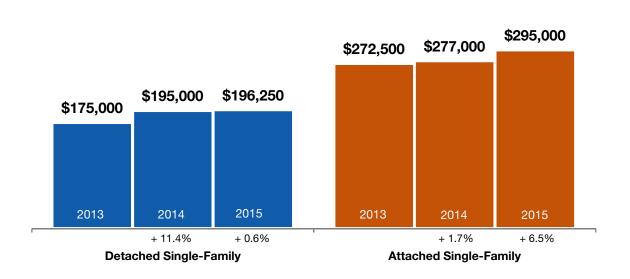


## **Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



### September

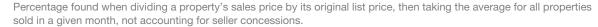


Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2014	\$180,000	+ 9.1%	\$290,000	+ 11.5%
Nov-2014	\$180,000	+ 20.0%	\$275,000	+ 7.8%
Dec-2014	\$180,000	+ 12.5%	\$275,000	+ 1.9%
Jan-2015	\$162,500	+ 9.1%	\$285,000	+ 12.6%
Feb-2015	\$155,000	+ 10.3%	\$260,000	+ 18.7%
Mar-2015	\$190,000	+ 22.6%	\$315,000	+ 10.5%
Apr-2015	\$180,500	+ 10.7%	\$323,530	+ 11.2%
May-2015	\$210,000	+ 15.1%	\$320,000	+ 3.2%
Jun-2015	\$225,000	+ 7.1%	\$323,000	+ 4.2%
Jul-2015	\$224,750	+ 9.4%	\$310,000	+ 0.8%
Aug-2015	\$220,800	+ 5.1%	\$304,000	- 1.3%
Sep-2015	\$196,250	+ 0.6%	\$295,000	+ 6.5%
Median	\$194,900	+ 11.4%	\$305,000	+ 6.3%

#### **Historical Median Sales Price**

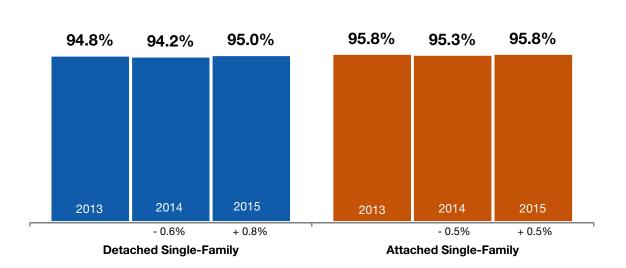


# **Percent of Original List Price Received**





### **September**



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2014	93.5%	- 1.1%	95.1%	- 0.9%
Nov-2014	92.2%	- 1.5%	94.5%	- 0.9%
Dec-2014	93.1%	- 0.6%	94.4%	- 1.2%
Jan-2015	92.4%	+ 0.2%	93.6%	- 1.5%
Feb-2015	90.0%	- 2.9%	93.7%	- 0.4%
Mar-2015	92.1%	+ 1.1%	94.9%	- 0.4%
Apr-2015	93.1%	- 0.2%	96.3%	+ 0.3%
May-2015	95.6%	+ 1.1%	97.1%	+ 0.6%
Jun-2015	95.7%	+ 0.8%	96.9%	+ 0.6%
Jul-2015	95.3%	- 1.1%	96.5%	- 0.3%
Aug-2015	95.3%	+ 0.7%	95.9%	- 0.1%
Sep-2015	95.0%	+ 0.8%	95.8%	+ 0.5%
Average	93.9%	- 0.1%	95.7%	- 0.1%

#### **Historical Percent of Original List Price Received**

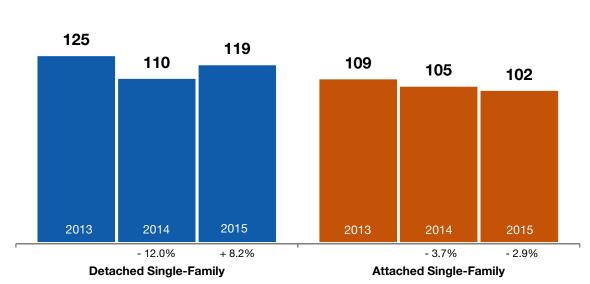


# **Housing Affordability Index**



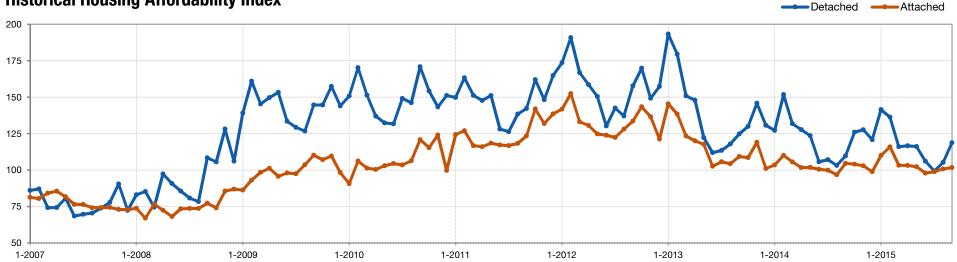
This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

### September



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2014	126	- 3.1%	104	- 4.6%
Nov-2014	128	- 12.3%	103	- 13.4%
Dec-2014	121	- 7.6%	99	- 2.0%
Jan-2015	142	+ 11.8%	110	+ 5.8%
Feb-2015	136	- 10.5%	116	+ 5.5%
Mar-2015	116	- 12.1%	103	- 2.8%
Apr-2015	117	- 8.6%	103	+ 1.0%
May-2015	116	- 6.5%	102	0.0%
Jun-2015	106	0.0%	98	- 3.0%
Jul-2015	99	- 7.5%	99	- 1.0%
Aug-2015	105	+ 1.9%	101	+ 4.1%
Sep-2015	119	+ 8.2%	102	- 2.9%
Average	119	- 3.9%	103	- 1.1%

### **Historical Housing Affordability Index**

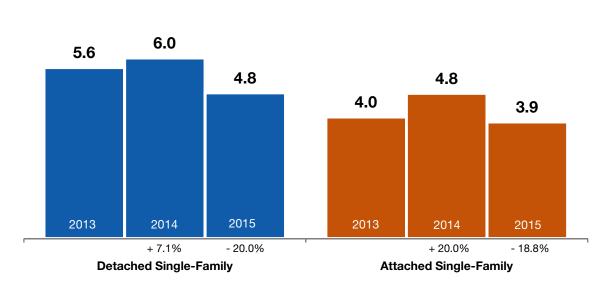


# **Months Supply of Inventory**





### September



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Oct-2014	6.0	+ 11.1%	4.6	+ 17.9%
Nov-2014	5.8	+ 13.7%	4.2	+ 20.0%
Dec-2014	5.0	+ 6.4%	3.6	+ 16.1%
Jan-2015	4.9	+ 6.5%	3.5	+ 6.1%
Feb-2015	4.8	+ 4.3%	3.7	+ 5.7%
Mar-2015	4.8	+ 4.3%	3.9	+ 5.4%
Apr-2015	4.9	- 2.0%	4.1	0.0%
May-2015	5.1	- 3.8%	4.1	- 4.7%
Jun-2015	5.2	- 5.5%	4.1	- 6.8%
Jul-2015	5.2	- 10.3%	4.0	- 14.9%
Aug-2015	5.1	- 13.6%	3.9	- 15.2%
Sep-2015	4.8	- 20.0%	3.9	- 18.8%
Average	5.1	- 1.7%	4.0	- 0.6%

#### **Historical Months Supply of Inventory**

