# **Weekly Market Activity Report**

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



## For Week Ending September 12, 2015

Data current as of September 21, 2015

With home prices steadily rising in year-over-year comparisons, houses are becoming less affordable for buyers – but not less desirable. Thanks in part to the improving job market, there has been more demand from both buyers and renters. Mimicking this, housing starts have climbed nicely in the past year, and recent studies indicate the percentages of housing starts will remain strong in the coming months.

#### SINGLE-FAMILY DETACHED

For the week ending September 12:

- New Listings increased 7.5% to 499
- Under Contract Sales increased 19.8% to 218
- Inventory decreased 11.9% to 4,310

For the month of August:

- Median Sales Price increased 5.7% to \$222,000
- Market Time increased 2.4% to 87
- Pct of List Price Rec'd increased 0.7% to 95.3%
- Months Supply decreased 18.6% to 4.8

#### SINGLE-FAMILY ATTACHED

For the week ending September 12:

- New Listings decreased 0.7% to 684
- Under Contract Sales increased 10.9% to 294
- Inventory decreased 15.7% to 5,193

For the month of August:

- Median Sales Price decreased 1.3% to \$304,000
- Market Time decreased 5.9% to 64
- Pct of List Price Rec'd decreased 0.1% to 95.9%
- Months Supply decreased 19.6% to 3.7

## **Quick Facts**

+ 7.5%	- 0.7%	+ 19.8%	+ 10.9%	- 11.9%	- 15.7%
Detached	Attached	Detached	Attached	Detached	Attached
	Year-Over-Year Change <b>New Listings</b>		'ear Change Contract		Year Change <b>for Sale</b>

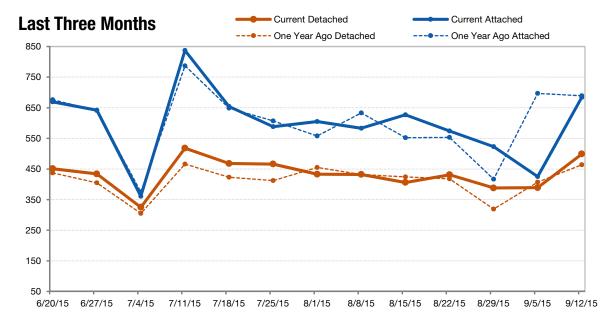
### Metrics by Week

New Listings	2
Under Contract (contingent or pending)	3
Inventory of Homes for Sale	4
Metrics by Month Market Time Median Sales Price Percent of Original List Price Received Housing Affordability Index Months Supply of Inventory	5 6 7 8 9

# **New Listings**

A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
6/20/2015	451	+ 3.2%	669	- 1.0%
6/27/2015	434	+ 7.2%	642	+ 0.2%
7/4/2015	325	+ 6.6%	361	- 3.7%
7/11/2015	518	+ 11.2%	837	+ 6.4%
7/18/2015	468	+ 10.6%	654	+ 0.8%
7/25/2015	466	+ 13.1%	588	- 3.1%
8/1/2015	433	- 4.8%	605	+ 8.4%
8/8/2015	432	0.0%	583	- 7.9%
8/15/2015	406	- 4.2%	627	+ 13.6%
8/22/2015	431	+ 3.1%	574	+ 3.8%
8/29/2015	388	+ 21.6%	523	+ 25.4%
9/5/2015	389	- 4.4%	425	- 39.0%
9/12/2015	499	+ 7.5%	684	- 0.7%
3-Month Avg.	434	+ 5.1%	598	- 0.8%

### **Historical New Listing Activity**

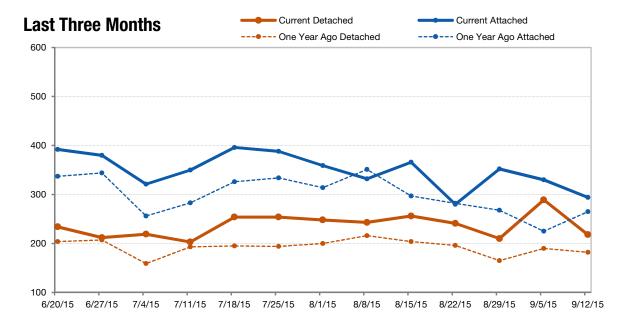
-Detached -Attached



## **Under Contract**

A count of the properties in either a contingent or pending status in a given month.

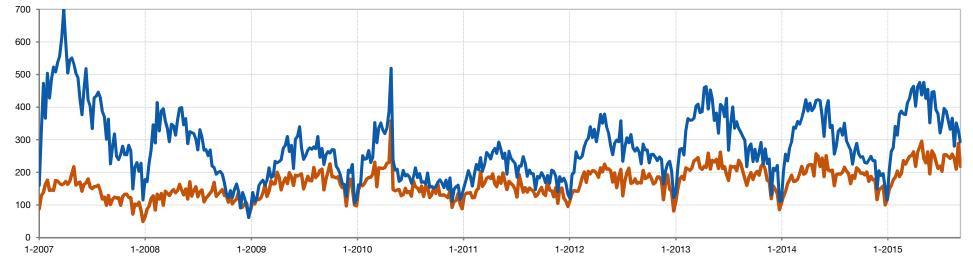




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
6/20/2015	234	+ 14.7%	392	+ 16.3%
6/27/2015	212	+ 2.4%	380	+ 10.5%
7/4/2015	219	+ 37.7%	321	+ 25.4%
7/11/2015	203	+ 5.2%	350	+ 23.7%
7/18/2015	254	+ 30.3%	396	+ 21.5%
7/25/2015	254	+ 30.9%	388	+ 16.2%
8/1/2015	248	+ 24.0%	359	+ 14.3%
8/8/2015	243	+ 12.5%	332	- 5.4%
8/15/2015	256	+ 25.5%	366	+ 23.2%
8/22/2015	241	+ 23.0%	280	- 0.7%
8/29/2015	210	+ 27.3%	352	+ 31.3%
9/5/2015	289	+ 52.1%	330	+ 46.7%
9/12/2015	218	+ 19.8%	294	+ 10.9%
3-Month Avg.	237	+ 23.0%	349	+ 17.0%

### **Historical Under Contract**

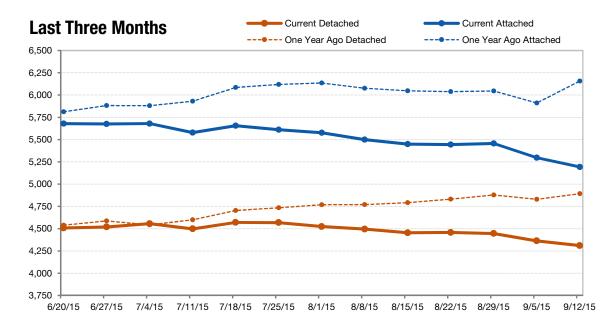
-Detached -Attached



# **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.

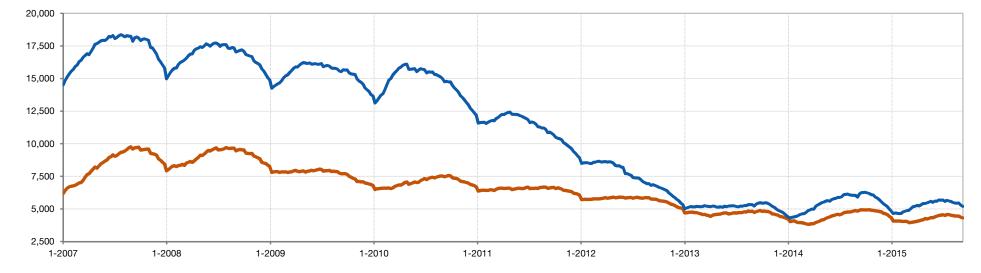




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
6/20/2015	4,508	- 0.7%	5,679	- 2.3%
6/27/2015	4,519	- 1.5%	5,675	- 3.5%
7/4/2015	4,556	+ 0.3%	5,680	- 3.4%
7/11/2015	4,498	- 2.2%	5,579	- 5.9%
7/18/2015	4,570	- 2.8%	5,656	- 7.1%
7/25/2015	4,568	- 3.5%	5,611	- 8.3%
8/1/2015	4,524	- 5.1%	5,577	- 9.1%
8/8/2015	4,495	- 5.8%	5,499	- 9.5%
8/15/2015	4,454	- 7.0%	5,449	- 9.9%
8/22/2015	4,457	- 7.8%	5,443	- 9.9%
8/29/2015	4,446	- 8.9%	5,457	- 9.7%
9/5/2015	4,363	- 9.7%	5,297	- 10.4%
9/12/2015	4,310	- 11.9%	5,193	- 15.7%
3-Month Avg.	4,482	- 5.2%	5,523	- 8.1%

### **Historical Inventory of Homes for Sale**

Detached — Attached



## **Market Time**

Average number of days between when a property is listed and when an offer is accepted in a given month.



Year-Over-Year

Change

+ 2.9%

+ 1.3%

+ 16.0%

+ 6.9%

- 4.2%

+ 4.0%

+ 13.3%

- 2.3%

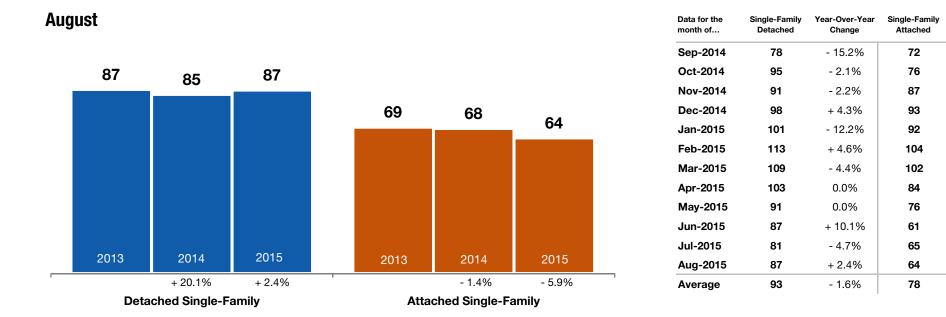
+ 5.6%

- 4.7%

+ 4.8%

- 5.9%

+ 2.3%



#### ----- Detached ------Attached 220 200 180 160 140 120 100 80 60 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

### **Historical Market Time**

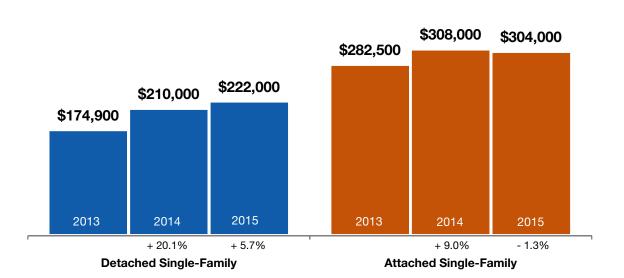
Current as of September 21, 2015. All data from Midwest Real Estate Data reflecting activity within the 77 officially defined Chicago community areas. Powered by 10K Research and Marketing. | 5

## **Median Sales Price**

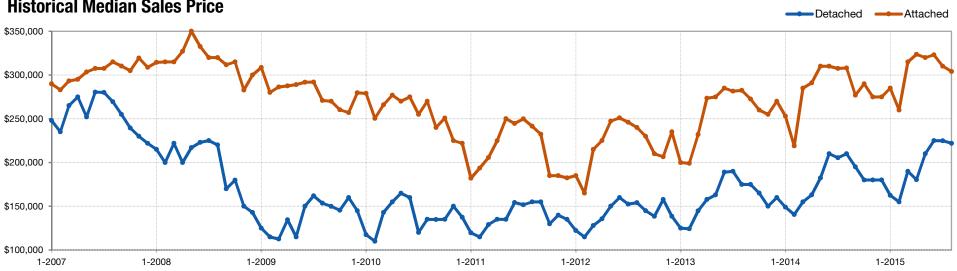
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



### August



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2014	\$195,000	+ 11.4%	\$277,000	+ 1.7%
Oct-2014	\$180,000	+ 9.1%	\$290,000	+ 11.5%
Nov-2014	\$180,000	+ 20.0%	\$275,000	+ 7.8%
Dec-2014	\$180,000	+ 12.5%	\$275,000	+ 1.9%
Jan-2015	\$162,500	+ 9.1%	\$285,000	+ 12.6%
Feb-2015	\$155,000	+ 10.3%	\$260,000	+ 18.7%
Mar-2015	\$190,000	+ 22.6%	\$315,000	+ 10.5%
Apr-2015	\$180,500	+ 10.7%	\$323,530	+ 11.2%
May-2015	\$210,000	+ 15.1%	\$320,000	+ 3.2%
Jun-2015	\$225,000	+ 7.1%	\$323,000	+ 4.2%
Jul-2015	\$224,750	+ 9.4%	\$310,000	+ 0.8%
Aug-2015	\$222,000	+ 5.7%	\$304,000	- 1.3%
Median	\$194,150	+ 12.2%	\$302,500	+ 5.8%



**Historical Median Sales Price** 

## **Percent of Original List Price Received**

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



### August

100%

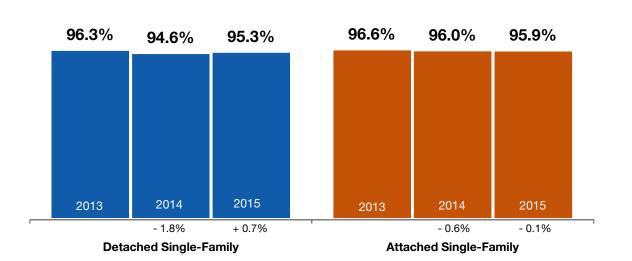
95%

90%

85%

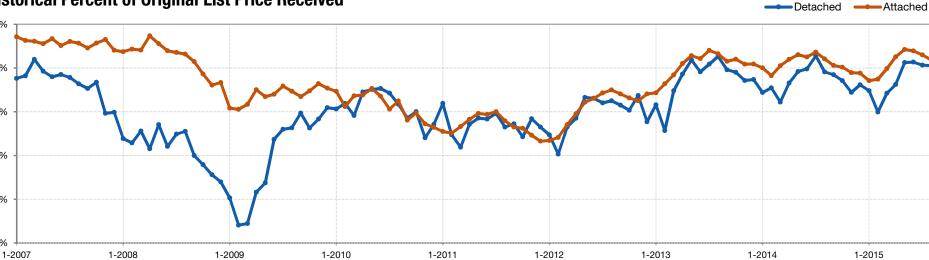
80%

75%



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2014	94.2%	- 0.6%	95.3%	- 0.5%
Oct-2014	93.5%	- 1.1%	95.1%	- 0.9%
Nov-2014	92.2%	- 1.5%	94.5%	- 0.9%
Dec-2014	93.1%	- 0.6%	94.4%	- 1.2%
Jan-2015	92.4%	+ 0.2%	93.6%	- 1.5%
Feb-2015	90.0%	- 2.9%	93.7%	- 0.4%
Mar-2015	<b>92.1</b> %	+ 1.1%	94.9%	- 0.4%
Apr-2015	93.1%	- 0.2%	96.3%	+ 0.3%
May-2015	95.6%	+ 1.1%	97.1%	+ 0.6%
Jun-2015	95.7%	+ 0.8%	97.0%	+ 0.7%
Jul-2015	95.3%	- 1.1%	96.5%	- 0.3%
Aug-2015	95.3%	+ 0.7%	95.9%	- 0.1%
Average	93.8%	- 0.2%	95.7%	- 0.2%

### **Historical Percent of Original List Price Received**



## **Housing Affordability Index**

This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



Year-Over-Year

Change

- 3.7%

- 4.6%

- 13.4%

- 2.0%

+ 5.8%

+ 5.5%

- 2.8%

+ 1.0%

0.0%

- 3.0%

- 1.0%

+ 4.1%

- 1.2%

#### August Data for the Single-Family Year-Over-Year Single-Family month of ... Detached Change Attached Sep-2014 110 - 12.0% 105 Oct-2014 126 - 3.1% 104 118 Nov-2014 128 - 12.3% 103 105 104 103 101 97 Dec-2014 121 - 7.6% 99 Jan-2015 142 + 11.8% 110 Feb-2015 - 10.5% 136 116 Mar-2015 - 12.1% 103 116 Apr-2015 117 - 8.6% 103 May-2015 116 - 6.5% 102 Jun-2015 106 0.0% 98 Jul-2015 99 99 - 7.5% 2013 2014 2015 2013 2014 2015 Aug-2015 105 + 1.9% 101 - 12.7% - 6.7% +1.9%+4.1%118 - 5.5% 104 Average **Detached Single-Family Attached Single-Family**

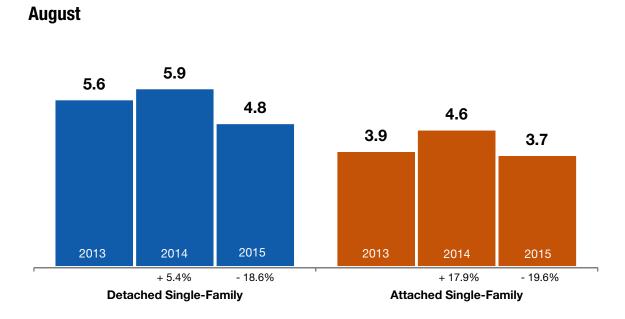
#### ---- Detached ----- Attached 200 175 150 125 100 75 50 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

**Historical Housing Affordability Index** 

## **Months Supply of Inventory**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2014	5.9	+ 5.4%	4.8	+ 20.0%
Oct-2014	5.9	+ 9.3%	4.6	+ 17.9%
Nov-2014	5.7	+ 11.8%	4.2	+ 20.0%
Dec-2014	5.0	+ 6.4%	3.6	+ 16.1%
Jan-2015	4.9	+ 6.5%	3.5	+ 6.1%
Feb-2015	4.7	+ 2.2%	3.7	+ 5.7%
Mar-2015	4.7	+ 2.2%	3.9	+ 5.4%
Apr-2015	4.9	- 2.0%	4.1	0.0%
May-2015	5.0	- 5.7%	4.1	- 4.7%
Jun-2015	5.1	- 7.3%	4.1	- 6.8%
Jul-2015	5.0	- 13.8%	4.0	- 14.9%
Aug-2015	4.8	- 18.6%	3.7	- 19.6%
Average	5.2	- 0.6%	4.0	+ 2.4%

### **Historical Months Supply of Inventory**

