# **Weekly Market Activity Report**

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



### For Week Ending July 25, 2015

Data current as of August 3, 2015

According to the U.S. Census, homeownership is at 63.4 percent for the second quarter of 2015, down 1.3 percent from the second quarter of 2014. This is the lowest rate of homeownership since 1967. To put that in greater context, homeownership peaked at 69.2 percent in 2004, and the 50-year average is 65.3 percent. Although the data may be indicating otherwise on a macro level, mortgage applications have kept REALTORS® busy through summer.

#### SINGLE-FAMILY DETACHED

For the week ending July 25:

- New Listings increased 12.9% to 465
- Under Contract Sales increased 50.5% to 292
- Inventory decreased 9.0% to 4,304

For the month of June:

- Median Sales Price increased 7.1% to \$225,000
- Market Time increased 8.9% to 86
- Pct of List Price Rec'd increased 0.8% to 95.7%
- Months Supply decreased 11.1% to 4.8

#### SINGLE-FAMILY ATTACHED

For the week ending July 25:

- New Listings decreased 3.3% to 587
- Under Contract Sales increased 28.1% to 428
- Inventory decreased 11.0% to 5,444

For the month of June:

- Median Sales Price increased 4.2% to \$323,000
- Market Time decreased 4.7% to 61
- Pct of List Price Rec'd increased 0.7% to 97.0%
- Months Supply decreased 11.4% to 3.9

### **Quick Facts**

+ 12.9% - 3	8.3% + 50.5%	+ 28.1%	- 9.0%	- 11.0%
Detached Att	ached Detached	Attached	Detached	Attached
Year-Over-Year C New Listing	0	Year Change <b>Contract</b>		Year Change for Sale

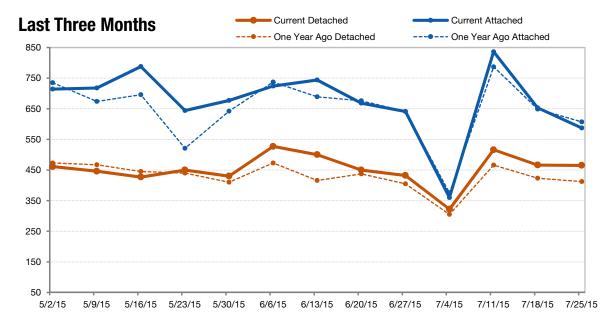
#### Metrics by Week

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## **New Listings**

A count of the properties that have been newly listed on the market in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
5/2/2015	461	- 2.5%	714	- 2.9%
5/9/2015	446	- 4.5%	718	+ 6.5%
5/16/2015	427	- 4.0%	788	+ 13.2%
5/23/2015	450	+ 2.3%	644	+ 23.6%
5/30/2015	430	+ 4.9%	677	+ 5.5%
6/6/2015	527	+ 11.4%	724	- 1.8%
6/13/2015	500	+ 20.2%	744	+ 8.0%
6/20/2015	450	+ 3.0%	668	- 1.2%
6/27/2015	432	+ 6.7%	641	0.0%
7/4/2015	322	+ 5.6%	360	- 4.0%
7/11/2015	516	+ 10.7%	836	+ 6.2%
7/18/2015	466	+ 10.2%	653	+ 0.6%
7/25/2015	465	+ 12.9%	587	- 3.3%
3-Month Avg.	453	+ 5.7%	673	+ 3.9%

### **Historical New Listing Activity**

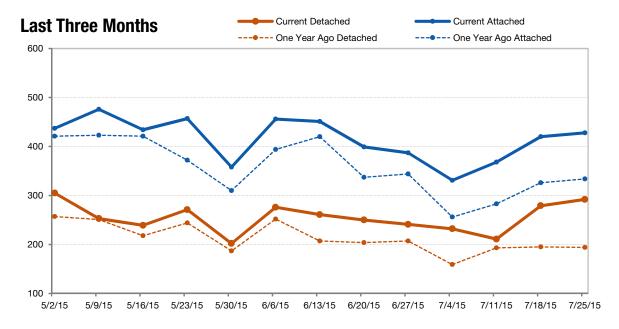
-Detached ----Attached



### **Under Contract**

A count of the properties in either a contingent or pending status in a given month.

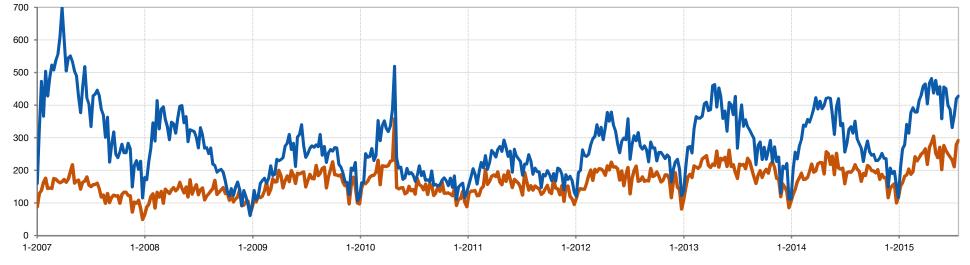




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
5/2/2015	305	+ 18.7%	437	+ 3.8%
5/9/2015	253	+ 0.8%	476	+ 12.5%
5/16/2015	239	+ 9.6%	434	+ 3.1%
5/23/2015	271	+ 11.1%	457	+ 22.8%
5/30/2015	202	+ 8.0%	358	+ 15.5%
6/6/2015	276	+ 9.5%	456	+ 15.7%
6/13/2015	261	+ 26.1%	451	+ 7.4%
6/20/2015	250	+ 22.5%	399	+ 18.4%
6/27/2015	241	+ 16.4%	387	+ 12.5%
7/4/2015	232	+ 45.9%	331	+ 29.3%
7/11/2015	211	+ 9.3%	368	+ 30.0%
7/18/2015	279	+ 43.1%	420	+ 28.8%
7/25/2015	292	+ 50.5%	428	+ 28.1%
3-Month Avg.	255	+ 19.7%	416	+ 16.4%

### **Historical Under Contract**

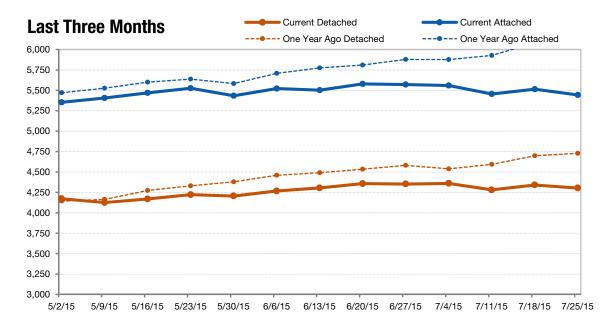
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## **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.

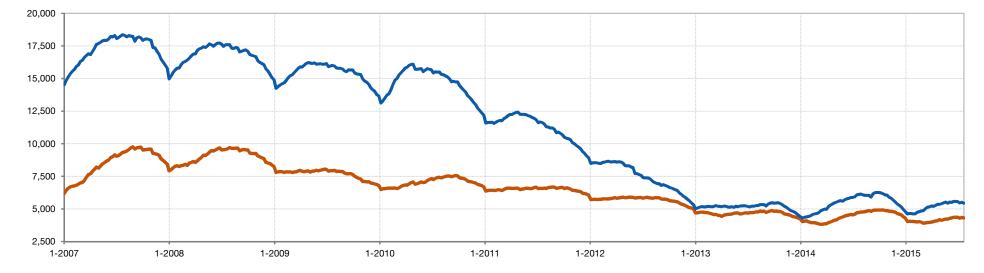




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
5/2/2015	4,172	+ 0.7%	5,353	- 2.2%
5/9/2015	4,126	- 0.9%	5,407	- 2.1%
5/16/2015	4,169	- 2.5%	5,469	- 2.4%
5/23/2015	4,222	- 2.5%	5,525	- 2.0%
5/30/2015	4,206	- 4.0%	5,433	- 2.7%
6/6/2015	4,267	- 4.3%	5,522	- 3.2%
6/13/2015	4,305	- 4.1%	5,503	- 4.7%
6/20/2015	4,358	- 3.9%	5,579	- 4.0%
6/27/2015	4,353	- 5.0%	5,571	- 5.2%
7/4/2015	4,360	- 3.9%	5,560	- 5.4%
7/11/2015	4,281	- 6.8%	5,455	- 8.0%
7/18/2015	4,341	- 7.6%	5,514	- 9.3%
7/25/2015	4,304	- 9.0%	5,444	- 11.0%
3-Month Avg.	4,266	- 4.2%	5,487	- 4.9%

#### **Historical Inventory of Homes for Sale**

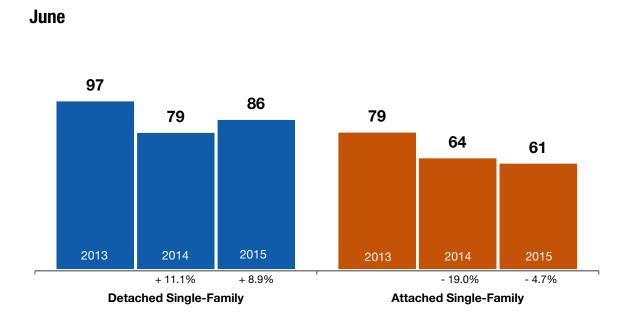
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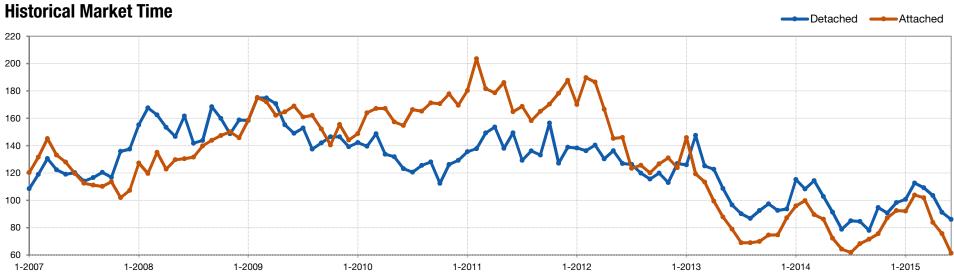
### **Market Time**

Average number of days between when a property is listed and when an offer is accepted in a given month.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2014	85	- 5.6%	62	- 10.1%
Aug-2014	85	- 2.3%	68	- 1.4%
Sep-2014	78	- 15.2%	72	+ 2.9%
Oct-2014	95	- 2.1%	76	+ 1.3%
Nov-2014	91	- 2.2%	87	+ 16.0%
Dec-2014	98	+ 4.3%	93	+ 6.9%
Jan-2015	101	- 12.2%	92	- 4.2%
Feb-2015	113	+ 4.6%	104	+ 4.0%
Mar-2015	109	- 4.4%	102	+ 13.3%
Apr-2015	104	+ 1.0%	84	- 2.3%
May-2015	91	0.0%	76	+ 5.6%
Jun-2015	86	+ 8.9%	61	- 4.7%
Average	94	- 1.9%	78	+ 2.0%



### **Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



Year-Over-Year

Change

+ 9.2%

+ 9.0%

+ 1.7%

+ 11.5%

+ 7.8%

+ 1.9%

+ 12.6%

+ 18.7%

+ 10.5%

+ 11.2%

+ 3.2%

+ 4.2%

+ 7.9%

Single-Family

#### June month of ... Detached Change Attached Jul-2014 \$205,500 + 8.2% \$307,500 \$323,000 \$310,000 Aug-2014 \$210,000 + 20.1% \$308,000 \$285,000 Sep-2014 \$195,000 + 11.4% \$277,000 Oct-2014 \$180,000 + 9.1% \$290,000 \$225.000 \$210,000 Nov-2014 + 20.0% \$275,000 \$180,000 \$189,000 Dec-2014 \$180,000 + 12.5% \$275,000 Jan-2015 \$162,500 +9.1%\$285,000 Feb-2015 \$156,250 + 11.2%\$260,000 Mar-2015 \$190,000 + 22.6% \$315,000 Apr-2015 \$181,000 + 11.0% \$323,660 May-2015 \$210,000 + 15.1% \$320,000 2013 2014 2015 2013 2014 2015 Jun-2015 \$225,000 + 7.1% \$323,000 + 8.8% + 11.1%+7.1%+4.2%Median \$190,000 + 11.8% \$302,000 **Detached Single-Family Attached Single-Family**

#### ----- Detached ------Attached \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100.000 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

Data for the

Single-Family

Year-Over-Year

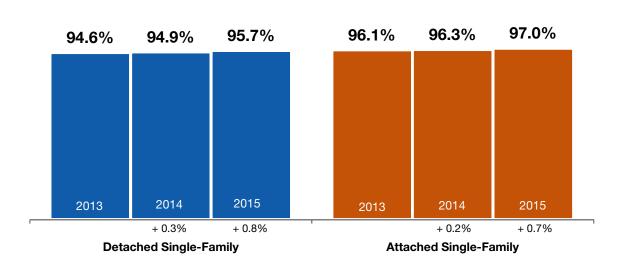
### **Historical Median Sales Price**

### **Percent of Original List Price Received**

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



#### June



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2014	96.4%	+ 1.0%	96.8%	- 0.2%
Aug-2014	94.6%	- 1.8%	96.1%	- 0.5%
Sep-2014	94.2%	- 0.6%	95.3%	- 0.5%
Oct-2014	93.5%	- 1.1%	95.1%	- 0.9%
Nov-2014	92.2%	- 1.5%	94.5%	- 0.9%
Dec-2014	92.9%	- 0.9%	94.4%	- 1.2%
Jan-2015	92.4%	+ 0.2%	93.6%	- 1.5%
Feb-2015	90.1%	- 2.8%	93.7%	- 0.4%
Mar-2015	92.1%	+ 1.1%	94.9%	- 0.4%
Apr-2015	93.1%	- 0.2%	96.3%	+ 0.3%
May-2015	95.7%	+ 1.2%	97.1%	+ 0.6%
Jun-2015	95.7%	+ 0.8%	97.0%	+ 0.7%
Average	93.8%	- 0.3%	95.7%	- 0.3%

### **Historical Percent of Original List Price Received**



### **Housing Affordability Index**

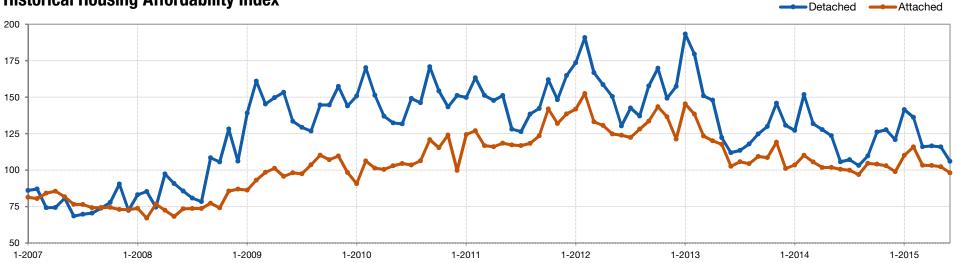
This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



#### June 112 106 106 103 101 98 2013 2014 2015 2013 2014 2015 - 5.4% 0.0% - 1.9% - 3.0% **Detached Single-Family Attached Single-Family**

Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2014	107	- 5.3%	100	- 5.7%
Aug-2014	103	- 12.7%	97	- 6.7%
Sep-2014	110	- 12.0%	105	- 3.7%
Oct-2014	126	- 3.1%	104	- 4.6%
Nov-2014	128	- 12.3%	103	- 13.4%
Dec-2014	121	- 7.6%	99	- 2.0%
Jan-2015	142	+ 11.8%	110	+ 5.8%
Feb-2015	136	- 10.5%	116	+ 5.5%
Mar-2015	116	- 12.1%	103	- 2.8%
Apr-2015	117	- 8.6%	103	+ 1.0%
May-2015	116	- 6.5%	102	0.0%
Jun-2015	106	0.0%	98	- 3.0%
Average	119	- 6.6%	103	- 2.5%

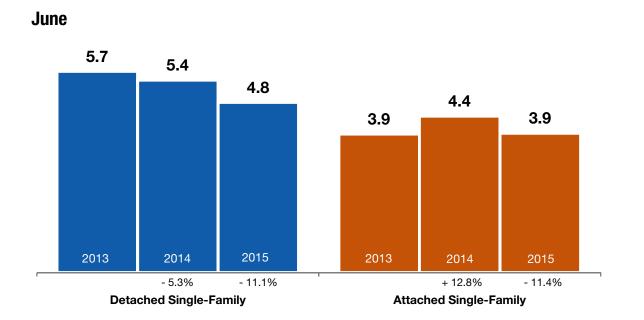
### Historical Housing Affordability Index



### **Months Supply of Inventory**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jul-2014	5.8	+ 1.8%	4.7	+ 20.5%
Aug-2014	5.9	+ 5.4%	4.6	+ 17.9%
Sep-2014	5.9	+ 5.4%	4.8	+ 20.0%
Oct-2014	5.9	+ 9.3%	4.6	+ 17.9%
Nov-2014	5.7	+ 11.8%	4.2	+ 20.0%
Dec-2014	4.9	+ 4.3%	3.6	+ 16.1%
Jan-2015	4.9	+ 6.5%	3.5	+ 6.1%
Feb-2015	4.7	+ 2.2%	3.7	+ 5.7%
Mar-2015	4.6	0.0%	3.9	+ 5.4%
Apr-2015	4.8	- 4.0%	4.0	- 2.4%
May-2015	4.9	- 7.5%	4.0	- 7.0%
Jun-2015	4.8	- 11.1%	3.9	- 11.4%
Average	5.2	+ 1.8%	4.1	+ 8.3%

#### ---- Detached ----- Attached 20 18 16 14 12 10 8 6 4 2 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

**Historical Months Supply of Inventory**