# **Weekly Market Activity Report**

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



### For Week Ending June 20, 2015

Data current as of June 29, 2015

Interest rates do not seem to be going up anytime soon, but some have an inkling that they will ascend during the dog days of summer or as the leaves fall. For the time being, sellers are selling and buyers are buying within the existing framework, and it is a glorious time for consumers and agents alike. With a general nationwide increase in both new listings and closed sales, markets across the country have seen upward mobility with housing. Now let's see if the local market is following the prevailing national trends.

#### SINGLE-FAMILY DETACHED

For the week ending June 20:

- New Listings increased 1.8% to 445
- Under Contract Sales increased 34.8% to 275
- Inventory decreased 9.1% to 4,118

For the month of May:

- Median Sales Price increased 16.4% to \$212,500
- Market Time remained flat at 91
- Pct of List Price Rec'd increased 1.2% to 95.7%
- Months Supply decreased 13.2% to 4.6

#### SINGLE-FAMILY ATTACHED

For the week ending June 20:

- New Listings decreased 1.6% to 665
- Under Contract Sales increased 30.8% to 442
- Inventory decreased 7.0% to 5,403

For the month of May:

- Median Sales Price increased 3.2% to \$320,000
- Market Time increased 4.2% to 75
- Pct of List Price Rec'd increased 0.7% to 97.2%
- Months Supply decreased 7.0% to 4.0

### **Quick Facts**

+ 1.8%	- 1.6%	+ <b>34.8</b> %	+ 30.8%	<b>- 9.1%</b>	- 7.0%
Detached	Attached	Detached	Attached	Detached	Attached
	Year-Over-Year Change <b>New Listings</b>		/ear Change Contract		Year Change f <b>or Sale</b>

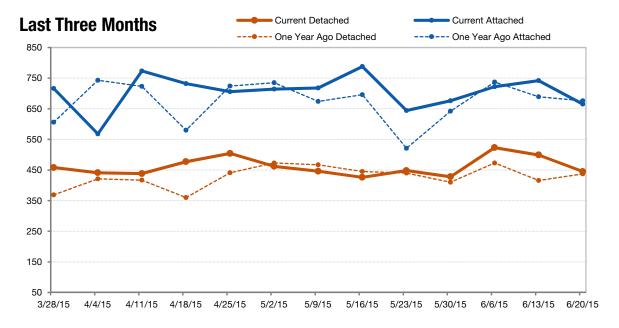
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# **New Listings**

A count of the properties that have been newly listed on the market in a given month.

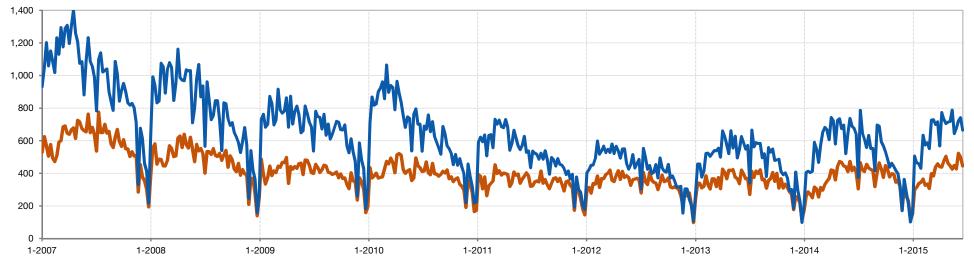




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
3/28/2015	458	+ 24.1%	716	+ 18.2%
4/4/2015	441	+ 4.8%	568	- 23.6%
4/11/2015	438	+ 5.0%	773	+ 6.9%
4/18/2015	477	+ 32.5%	732	+ 26.2%
4/25/2015	504	+ 14.3%	706	- 2.5%
5/2/2015	462	- 2.3%	714	- 2.9%
5/9/2015	446	- 4.5%	718	+ 6.5%
5/16/2015	426	- 4.3%	788	+ 13.2%
5/23/2015	448	+ 1.8%	644	+ 23.6%
5/30/2015	428	+ 4.4%	676	+ 5.3%
6/6/2015	523	+ 10.6%	722	- 2.0%
6/13/2015	499	+ 20.0%	742	+ 7.7%
6/20/2015	445	+ 1.8%	665	- 1.6%
3-Month Avg.	461	+ 7.6%	705	+ 4.8%

### **Historical New Listing Activity**

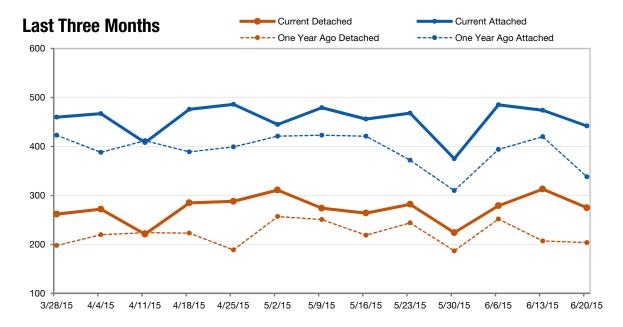




# **Under Contract**

A count of the properties in either a contingent or pending status in a given month.

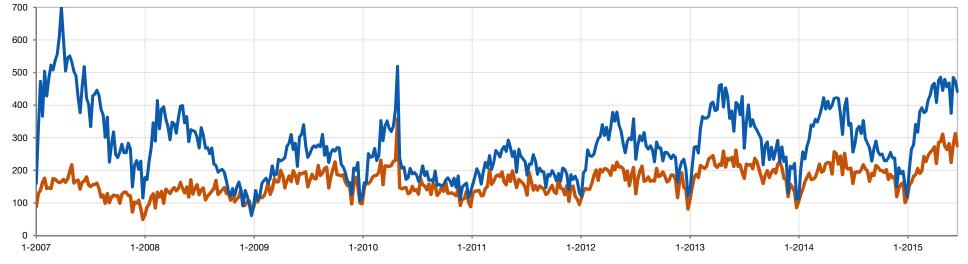




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
3/28/2015	262	+ 32.3%	460	+ 8.7%
4/4/2015	272	+ 23.6%	467	+ 20.4%
4/11/2015	221	- 1.3%	408	- 1.0%
4/18/2015	285	+ 27.8%	476	+ 22.4%
4/25/2015	288	+ 52.4%	486	+ 21.8%
5/2/2015	311	+ 21.0%	445	+ 5.7%
5/9/2015	274	+ 9.2%	479	+ 13.2%
5/16/2015	264	+ 20.5%	456	+ 8.3%
5/23/2015	282	+ 15.6%	468	+ 25.8%
5/30/2015	224	+ 19.8%	375	+ 21.0%
6/6/2015	279	+ 10.7%	485	+ 23.1%
6/13/2015	313	+ 51.2%	474	+ 12.9%
6/20/2015	275	+ 34.8%	442	+ 30.8%
3-Month Avg.	273	+ 23.5%	455	+ 15.9%

**Historical Under Contract** 

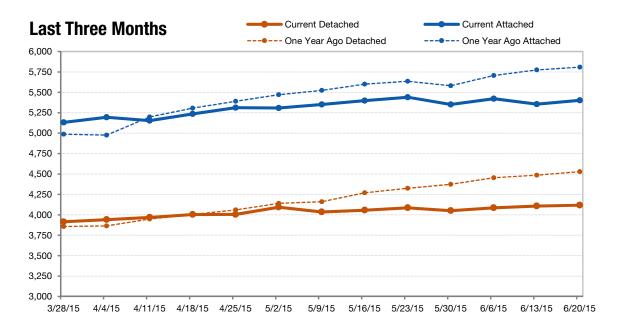
-Detached ----Attached



# **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.

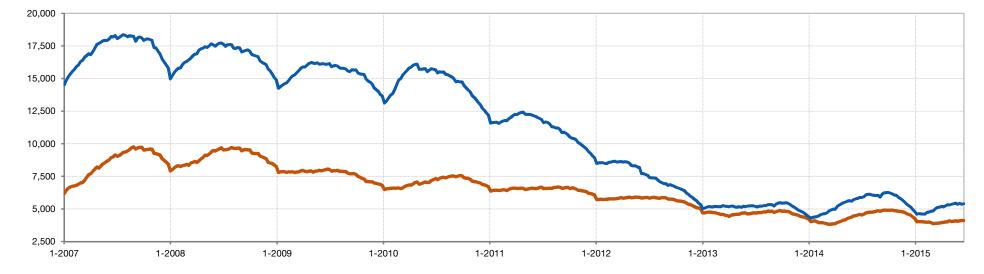




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
3/28/2015	3,915	+ 1.5%	5,132	+ 2.9%
4/4/2015	3,941	+ 2.0%	5,195	+ 4.4%
4/11/2015	3,969	+ 0.5%	5,154	- 0.8%
4/18/2015	4,004	+ 0.0%	5,235	- 1.4%
4/25/2015	4,005	- 1.4%	5,312	- 1.5%
5/2/2015	4,094	- 1.1%	5,308	- 3.0%
5/9/2015	4,035	- 3.0%	5,351	- 3.1%
5/16/2015	4,057	- 5.0%	5,399	- 3.6%
5/23/2015	4,086	- 5.5%	5,440	- 3.5%
5/30/2015	4,051	- 7.4%	5,351	- 4.1%
6/6/2015	4,086	- 8.3%	5,422	- 5.0%
6/13/2015	4,108	- 8.4%	5,355	- 7.3%
6/20/2015	4,118	- 9.1%	5,403	- 7.0%
3-Month Avg.	4,036	- 3.7%	5,312	- 2.7%

#### **Historical Inventory of Homes for Sale**

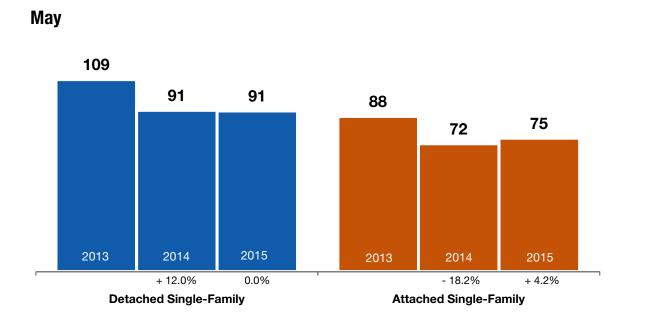
Detached — Attached



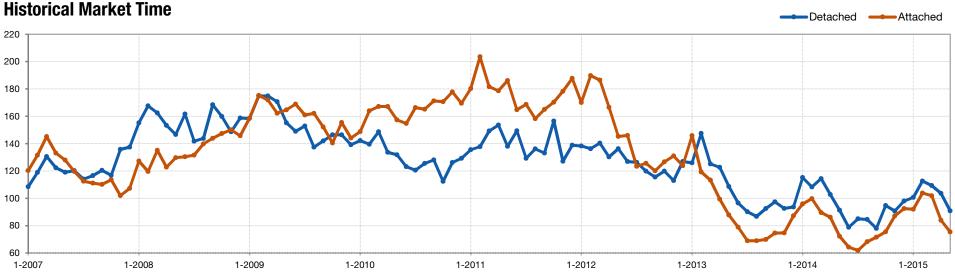
### **Market Time**

Average number of days between when a property is listed and when an offer is accepted in a given month.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jun-2014	79	- 18.6%	64	- 19.0%
Jul-2014	85	- 5.6%	62	- 10.1%
Aug-2014	85	- 2.3%	68	- 1.4%
Sep-2014	78	- 15.2%	72	+ 2.9%
Oct-2014	95	- 2.1%	76	+ 1.3%
Nov-2014	91	- 2.2%	87	+ 16.0%
Dec-2014	98	+ 4.3%	93	+ 6.9%
Jan-2015	101	- 12.2%	92	- 4.2%
Feb-2015	113	+ 4.6%	104	+ 4.0%
Mar-2015	109	- 4.4%	102	+ 13.3%
Apr-2015	104	+ 1.0%	84	- 2.3%
May-2015	91	0.0%	75	+ 4.2%
Average	93	- 4.3%	79	+ 0.6%



### **Historical Market Time**

### **Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



Year-Over-Year

Change

+ 8.8%

+ 9.2%

+ 9.0%

+ 1.7%

+ 11.5%

+ 7.8%

+1.9%

+ 12.6%

+ 18.7%

+ 10.5%

+ 11.7%

+ 3.2%

+ 7.7%

Single-Family

#### May month of ... Detached Change Attached Jun-2014 \$210,000 + 11.1% \$310,000 \$320,000 \$310,000 Jul-2014 \$205,500 + 8.2% \$307,500 \$274,900 Aug-2014 \$210,000 + 20.1% \$308,000 Sep-2014 \$195,000 \$277,000 + 11.4% \$212,500 Oct-2014 \$180,000 + 9.1% \$290,000 \$182,500 Nov-2014 \$180,000 + 20.0% \$275,000 \$163,000 Dec-2014 \$180,000 + 12.5%\$275,000 Jan-2015 \$162,500 + 9.1% \$285,000 Feb-2015 \$156,250 + 11.2% \$260,000 Mar-2015 \$190,000 + 22.6% \$315,000 Apr-2015 \$181,000 + 11.0% \$325,000 2013 2014 2015 2013 2014 2015 May-2015 \$212,500 + 16.4% \$320,000 + 12.8% + 3.2% + 12.0%+ 16.4%Median \$190,000 + 13.1% \$300,000 **Detached Single-Family Attached Single-Family**

----- Detached ------Attached \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100.000 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

**Historical Median Sales Price** 

Data for the

Single-Family

Year-Over-Year

# **Percent of Original List Price Received**

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



May

100%

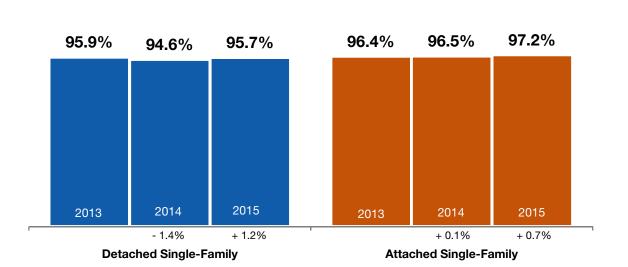
95%

90%

85%

80%

75%



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jun-2014	94.9%	+ 0.3%	96.3%	+ 0.2%
Jul-2014	96.4%	+ 1.0%	96.8%	- 0.2%
Aug-2014	94.6%	- 1.8%	96.1%	- 0.5%
Sep-2014	94.2%	- 0.6%	95.3%	- 0.5%
Oct-2014	93.5%	- 1.1%	95.1%	- 0.9%
Nov-2014	92.2%	- 1.5%	94.5%	- 0.9%
Dec-2014	93.0%	- 0.7%	94.4%	- 1.2%
Jan-2015	92.4%	+ 0.2%	93.5%	- 1.6%
Feb-2015	90.1%	- 2.8%	93.7%	- 0.4%
Mar-2015	92.1%	+ 1.1%	94.9%	- 0.4%
Apr-2015	93.1%	- 0.2%	<b>96.3</b> %	+ 0.3%
May-2015	95.7%	+ 1.2%	97.2%	+ 0.7%
Average	93.7%	- 0.4%	95.6%	- 0.3%

1-2014

1-2015

#### **Historical Percent of Original List Price Received**

1-2008

1-2009

1-2010

Detached Attached

1-2011

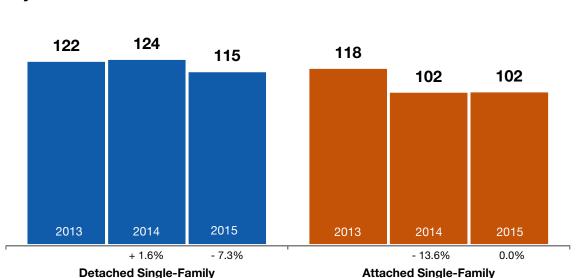
1-2013

1-2012

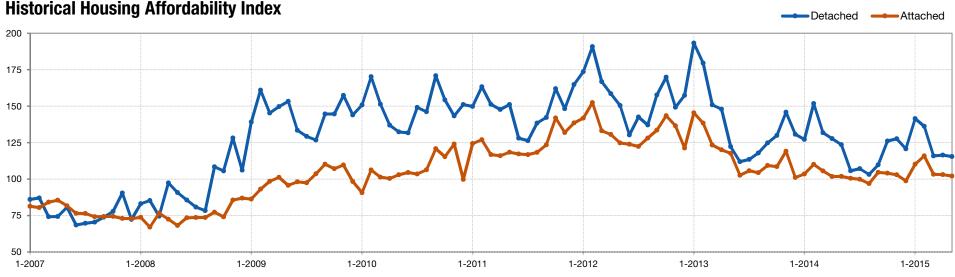
# **Housing Affordability Index**

This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jun-2014	106	- 5.4%	101	- 1.9%
Jul-2014	107	- 5.3%	100	- 5.7%
Aug-2014	103	- 12.7%	97	- 6.7%
Sep-2014	110	- 12.0%	105	- 3.7%
Oct-2014	126	- 3.1%	104	- 4.6%
Nov-2014	128	- 12.3%	103	- 13.4%
Dec-2014	121	- 7.6%	99	- 2.0%
Jan-2015	142	+ 11.8%	110	+ 5.8%
Feb-2015	136	- 10.5%	116	+ 5.5%
Mar-2015	116	- 12.1%	103	- 2.8%
Apr-2015	116	- 9.4%	103	+ 1.0%
May-2015	115	- 7.3%	102	0.0%
Average	119	- 7.2%	104	- 2.4%



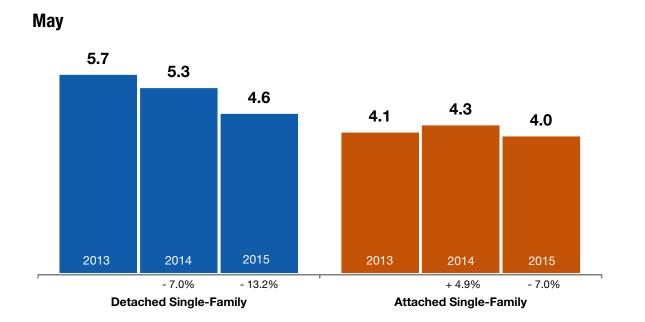
### **Historical Housing Affordability Index**

May

### **Months Supply of Inventory**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Jun-2014	5.4	- 5.3%	4.4	+ 12.8%
Jul-2014	5.8	+ 1.8%	4.7	+ 20.5%
Aug-2014	5.9	+ 5.4%	4.6	+ 17.9%
Sep-2014	5.9	+ 5.4%	4.8	+ 20.0%
Oct-2014	5.9	+ 9.3%	4.6	+ 17.9%
Nov-2014	5.7	+ 11.8%	4.1	+ 17.1%
Dec-2014	4.9	+ 4.3%	3.5	+ 12.9%
Jan-2015	4.8	+ 4.3%	3.5	+ 6.1%
Feb-2015	4.6	0.0%	3.6	+ 2.9%
Mar-2015	4.6	0.0%	3.8	+ 2.7%
Apr-2015	4.6	- 8.0%	3.9	- 4.9%
May-2015	4.6	- 13.2%	4.0	- 7.0%
Average	5.2	+ 1.2%	4.1	+ 9.9%

#### ---- Detached ----- Attached 20 18 16 14 12 10 8 6 4 2 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014 1-2015

**Historical Months Supply of Inventory**