# **Weekly Market Activity Report**

A RESEARCH TOOL REFLECTING RESIDENTIAL REAL ESTATE ACTIVITY WITHIN THE 77 OFFICIALLY DEFINED CHICAGO COMMUNITY AREAS PROVIDED BY THE CHICAGO ASSOCIATION OF REALTORS®



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### For Week Ending August 16, 2014

Data current as of August 25, 2014

Recent data would suggest that inflation is mostly under control, which hopefully indicates that the Federal Reserve will have enough room to comfortably maintain its accommodative monetary policy stance. So rather than losing momentum, the housing market has found even sturdier ground upon which it can sustain itself. With economic strength and increased consumer confidence, expectations of more inventory and more sales is not out of line.

#### SINGLE-FAMILY DETACHED

For the week ending August 16:

- New Listings increased 16.1% to 418
- Under Contract Sales increased 7.5% to 244
- Inventory decreased 11.5% to 4,260

For the month of July:

- Median Sales Price increased 8.0% to \$205,250
- Market Time decreased 5.6% to 85
- Pct of List Price Rec'd increased 0.9% to 96.3%
- Months Supply decreased 10.7% to 5.0

#### SINGLE-FAMILY ATTACHED

For the week ending August 16:

- New Listings increased 11.3% to 551
- Under Contract Sales increased 12.3% to 364
- Inventory increased 6.5% to 5,654

#### For the month of July:

- Median Sales Price increased 9.4% to \$308,000
- Market Time decreased 10.1% to 62
- Pct of List Price Rec'd decreased 0.2% to 96.8%
- Months Supply increased 10.3% to 4.3

## **Quick Facts**

+ 16.1%	+ 11.3%	+ 7.5%	+ 12.3%	- 11.5%	+ 6.5%
Detached	Attached	Detached	Attached	Detached	Attached
Year-Over-Y New L	/ear Change istings		Year Change Contract		Year Change for Sale

#### **Metrics by Week**

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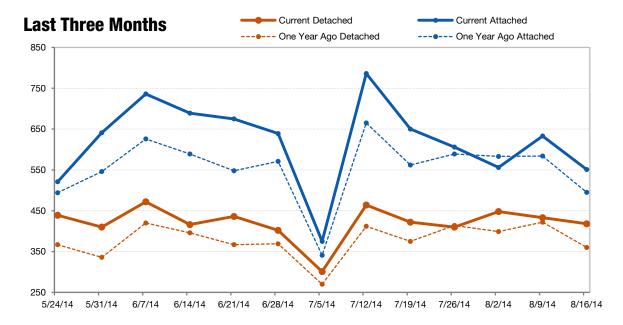
Click on desired metric to jump to that page.

Months Supply of Inventory

# **New Listings**

A count of the properties that have been newly listed on the market in a given month.

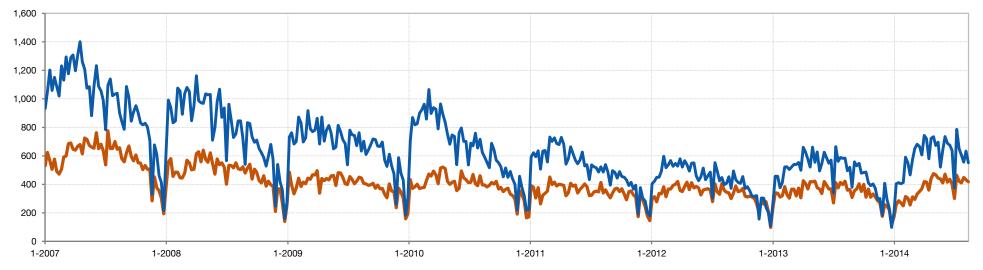




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
5/24/2014	439	+ 19.6%	521	+ 5.5%
5/31/2014	410	+ 22.0%	641	+ 17.4%
6/7/2014	472	+ 12.4%	736	+ 17.6%
6/14/2014	416	+ 5.1%	689	+ 17.0%
6/21/2014	436	+ 18.8%	675	+ 23.2%
6/28/2014	402	+ 8.9%	639	+ 11.9%
7/5/2014	301	+ 11.5%	375	+ 10.0%
7/12/2014	464	+ 12.6%	786	+ 18.2%
7/19/2014	422	+ 12.5%	650	+ 15.7%
7/26/2014	410	- 1.0%	606	+ 2.9%
8/2/2014	448	+ 12.3%	556	- 4.6%
8/9/2014	433	+ 2.6%	633	+ 8.4%
8/16/2014	418	+ 16.1%	551	+ 11.3%
3-Month Avg.	421	+ 11.5%	620	+ 12.0%

#### **Historical New Listing Activity**

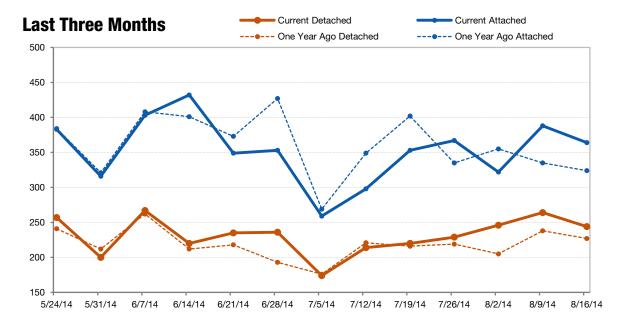
Detached — Attached



# **Under Contract**

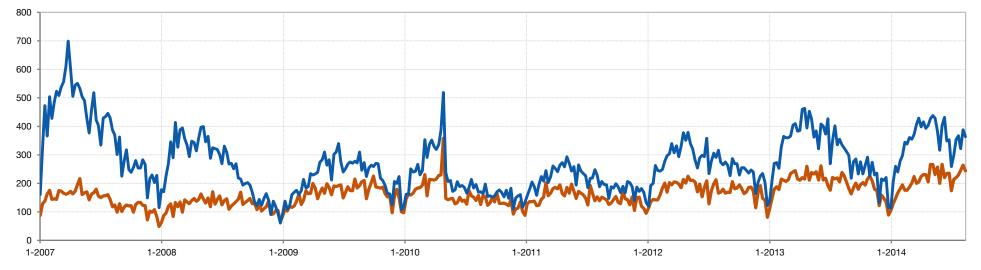
A count of the properties in either a contingent or pending status in a given month.





Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
5/24/2014	257	+ 6.6%	383	- 0.3%
5/31/2014	200	- 5.7%	316	- 1.6%
6/7/2014	267	+ 1.9%	403	- 1.2%
6/14/2014	220	+ 3.8%	432	+ 7.7%
6/21/2014	235	+ 7.8%	349	- 6.4%
6/28/2014	236	+ 22.3%	353	- 17.3%
7/5/2014	174	- 1.1%	259	- 3.7%
7/12/2014	214	- 3.2%	298	- 14.6%
7/19/2014	220	+ 1.9%	353	- 12.2%
7/26/2014	229	+ 4.6%	367	+ 9.6%
8/2/2014	246	+ 20.0%	322	- 9.3%
8/9/2014	264	+ 10.9%	388	+ 15.8%
8/16/2014	244	+ 7.5%	364	+ 12.3%
3-Month Avg.	231	+ 5.8%	353	- 2.0%

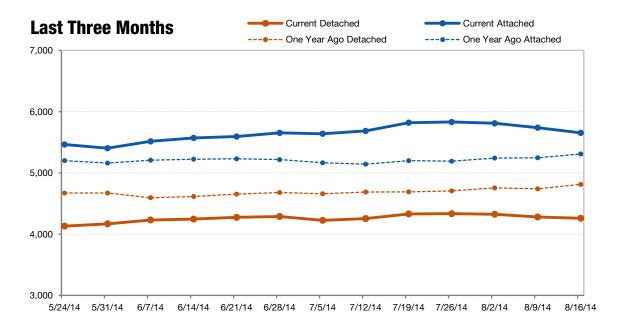
#### **Historical Under Contract**



# **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.

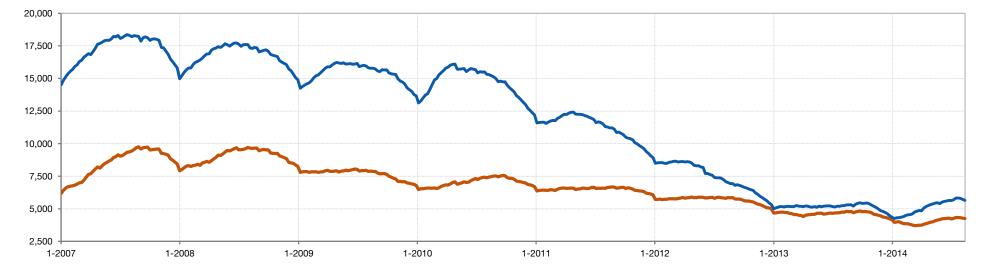




Data for the Week Ending	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
5/24/2014	4,132	- 11.5%	5,464	+ 5.1%
5/31/2014	4,169	- 10.8%	5,403	+ 4.7%
6/7/2014	4,232	- 7.9%	5,515	+ 5.9%
6/14/2014	4,246	- 8.0%	5,571	+ 6.6%
6/21/2014	4,275	- 8.1%	5,594	+ 7.0%
6/28/2014	4,289	- 8.3%	5,654	+ 8.4%
7/5/2014	4,226	- 9.3%	5,640	+ 9.2%
7/12/2014	4,255	- 9.3%	5,685	+ 10.5%
7/19/2014	4,331	- 7.7%	5,820	+ 11.9%
7/26/2014	4,334	- 7.9%	5,831	+ 12.3%
8/2/2014	4,325	- 9.0%	5,810	+ 10.8%
8/9/2014	4,281	- 9.7%	5,739	+ 9.4%
8/16/2014	4,260	- 11.5%	5,654	+ 6.5%
3-Month Avg.	4,258	- 9.2%	5,645	+ 8.3%

#### **Historical Inventory of Homes for Sale**

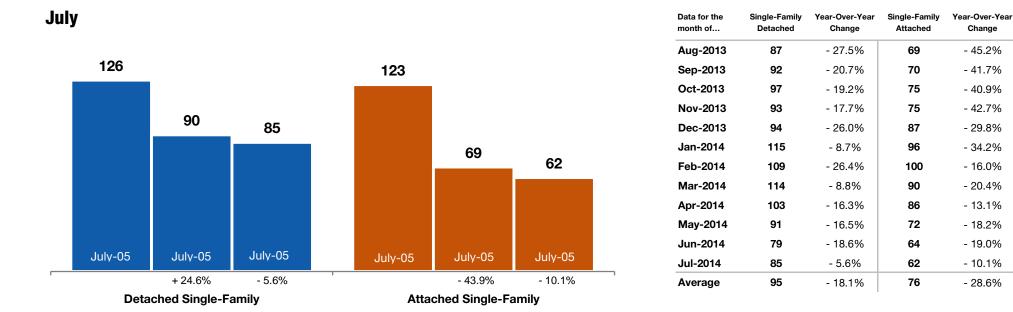
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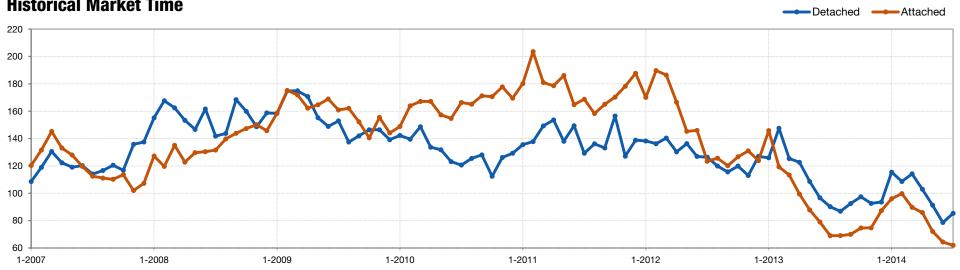


# **Market Time**

Average number of days between when a property is listed and when an offer is accepted in a given month.







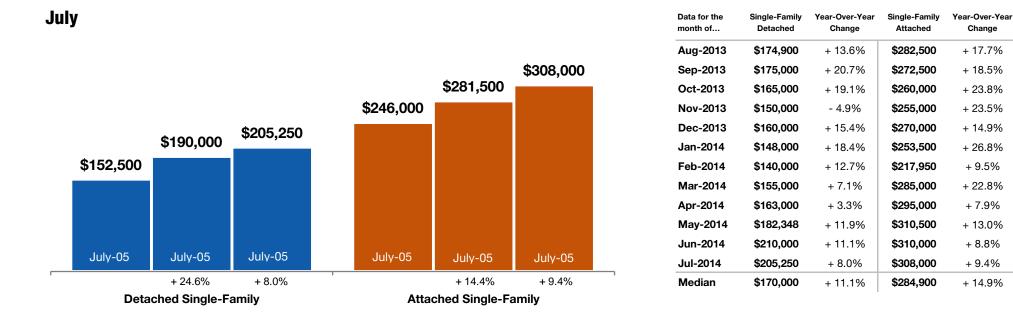
#### **Historical Market Time**

Current as of August 25, 2014. All data from Midwest Real Estate Data reflecting activity within the 77 officially defined Chicago community areas. Powered by 10K Research and Marketing. | Click for Cover Page | 5

## **Median Sales Price**

Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.





#### ---- Detached -----Attached \$350,000 \$300,000 \$250,000 \$200,000 \$150,000 \$100.000 1-2007 1-2008 1-2009 1-2010 1-2011 1-2012 1-2013 1-2014

**Historical Median Sales Price** 

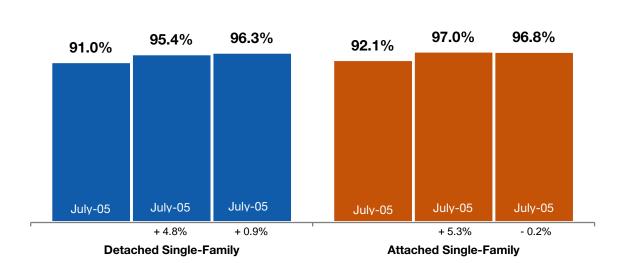
Current as of August 25, 2014. All data from Midwest Real Estate Data reflecting activity within the 77 officially defined Chicago community areas. Powered by 10K Research and Marketing. | Click for Cover Page | 6

# **Percent of Original List Price Received**

Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



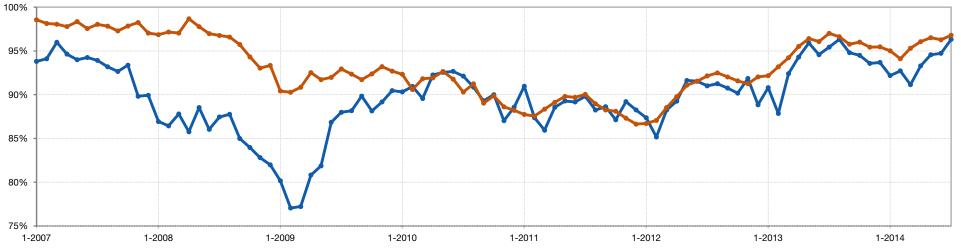
July



Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Aug-2013	96.3%	+ 5.5%	96.6%	+ 4.4%
Sep-2013	94.8%	+ 4.4%	95.8%	+ 4.1%
Oct-2013	94.5%	+ 4.8%	96.0%	+ 4.8%
Nov-2013	93.6%	+ 2.0%	95.4%	+ 4.5%
Dec-2013	93.7%	+ 5.5%	95.5%	+ 3.8%
Jan-2014	92.2%	+ 1.5%	95.0%	+ 3.0%
Feb-2014	92.7%	+ 5.5%	94.1%	+ 1.0%
Mar-2014	91.1%	- 1.4%	95.3%	+ 1.2%
Apr-2014	93.3%	- 1.1%	96.1%	+ 0.6%
May-2014	94.6%	- 1.4%	96.5%	+ 0.1%
Jun-2014	94.7%	+ 0.1%	96.3%	+ 0.2%
Jul-2014	96.3%	+ 0.9%	<b>96.8</b> %	- 0.2%
Average	94.2%	+ 2.0%	96.0%	+ 2.0%

#### **Historical Percent of Original List Price Received**

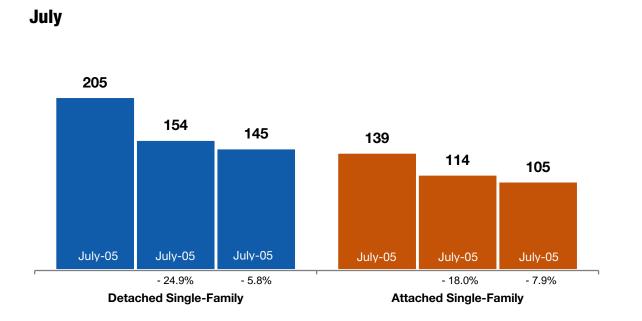
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# **Housing Affordability Index**

This index measures housing affordability for the region. An index of 120 means the median household income was 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

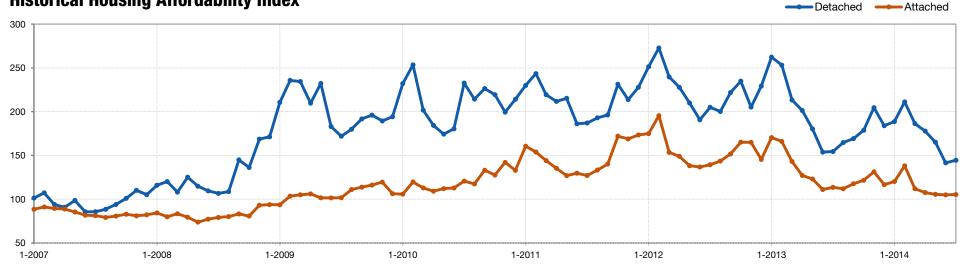




Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Aug-2013	165	- 17.5%	112	- 22.2%
Sep-2013	169	- 23.9%	118	- 22.4%
Oct-2013	179	- 23.8%	122	- 26.1%
Nov-2013	205	0.0%	131	- 20.6%
Dec-2013	184	- 19.7%	117	- 19.3%
Jan-2014	189	- 27.9%	120	- 29.4%
Feb-2014	211	- 16.6%	138	- 16.9%
Mar-2014	186	- 12.7%	112	- 21.7%
Apr-2014	178	- 11.4%	108	- 15.0%
May-2014	165	- 8.3%	106	- 13.8%
Jun-2014	142	- 7.8%	105	- 5.4%
Jul-2014	145	- 5.8%	105	- 7.9%
Average	176	- 14.6%	116	- 18.4%

#### **Historical Housing Affordability Index**

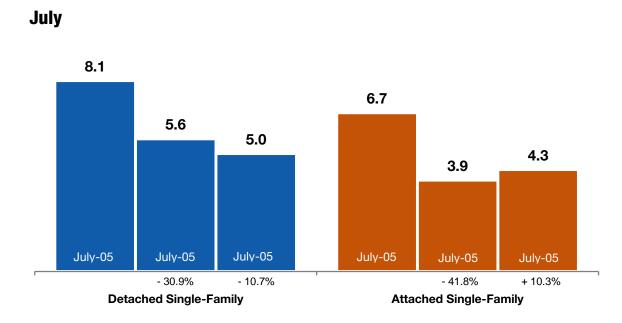
verage 176 - 14.6% 116 - 18.4%



# **Months Supply of Inventory**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Data for the month of	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Aug-2013	5.5	- 31.3%	3.9	- 37.1%
Sep-2013	5.6	- 27.3%	4.0	- 33.3%
Oct-2013	5.3	- 27.4%	3.9	- 29.1%
Nov-2013	5.0	- 26.5%	3.5	- 30.0%
Dec-2013	4.6	- 24.6%	3.1	- 27.9%
Jan-2014	4.5	- 26.2%	3.2	- 25.6%
Feb-2014	4.4	- 24.1%	3.4	- 20.9%
Mar-2014	4.4	- 20.0%	3.6	- 14.3%
Apr-2014	4.7	- 16.1%	4.0	0.0%
May-2014	5.0	- 12.3%	4.1	0.0%
Jun-2014	4.9	- 14.0%	4.2	+ 7.7%
Jul-2014	5.0	- 10.7%	4.3	+ 10.3%
Average	4.9	- 22.1%	3.8	- 19.0%

#### **Historical Months Supply of Inventory**

